







Introduction

Sue Finnigan - APSE Associate

25 years in local authority management including facilities management, catering and cleaning

7 years as an APSE Associate and trainer

7 years as a consultant and interim manager



Part 12 of Local Government Bill

'a council must make arrangements to secure continuous improvement in the exercise of it's functions with regard to:-

Strategic effectiveness Sustainability

Service Quality Efficiency

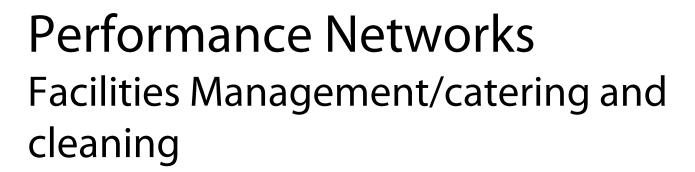
Service availability Innovation

Fairness



What is Performance Networks?

- The largest public sector benchmarking service in the UK
- Nearly 200 local authorities involved
- Set up in 1998 16 years of data
- 14 service areas
- Developed by practitioners
- Review the indicators
- Like-for-like comparisons
- Training and support
- Benchmarking meetings
- Awards and accreditation scheme www.apse.org.uk





What can it be used for?

- Service Improvement
- Linking up data with service delivery plans
- Identifying priorities for investment
- Customer satisfaction
- Comparisons with other local authorities
- Trend analysis
- Benchmarking

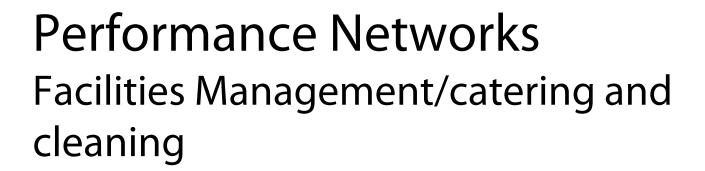
www.apse.org.uk





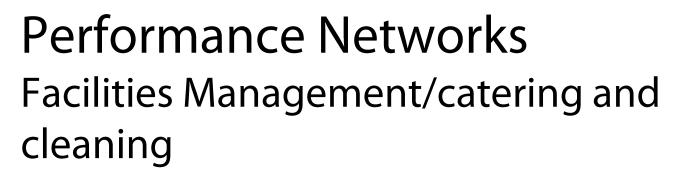
What can PN provide?

- Performance data
- Building Cleaning 43 indicators
- Educ Catering 98 indicators
- Civic and commercial catering 22 indicators
- Comparison with family groups
- Bespoke reports
- Benchmarking opportunities
- Analysis of the management of the service e.g. HR





What is important to you?





Main Issues

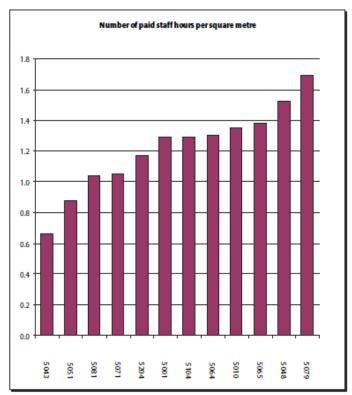
- Staffing costs
- Staff absence
- Costs per square metre cleaning
- Costs of meals
- Number of meals
- Customer Satisfaction

PI 04 Number of paid staff hours per measured square metre cleaned

PI 05 All staff costs as a percentage of total cost

Family group C1/2

	Total square metres cleaned (excluding outdoor areas)	Total paid hours	Paid staff hours per square metre
Average			1.22
Lowest			0.66
Highest			1.70
Lowest in range	2,074	2,151	
Highest in range	446,703	576,319	



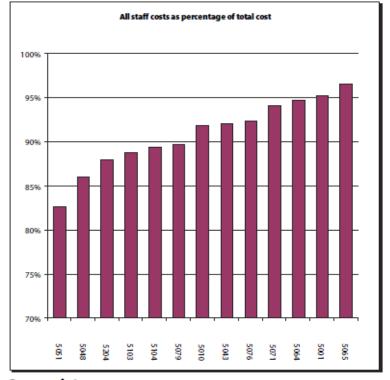
Source data

[TPHEM] / [TNSMC]

Acceptable parameters: >0.5 and <2 hours per square metre

Family group C1/2

	Total staff costs	Cost of service	All staff cost as percentage of total cost
Average			90.88%
Lowest			82.68%
Highest			96.54%
Lowest in range	£730,792	£883,871	
Highest in range	£6,065,263	£6,365,409	



Source data

[STTOT] / [Cost of service]

Cost of service: [TCDSO] + [TCCLN] - [SCPIC] - [SCPEC]

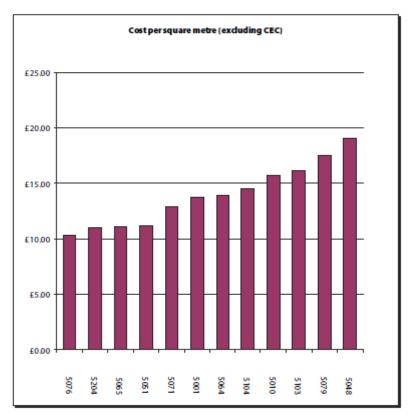
Acceptable parameters: >75%; and all staff cost >front line staff cost

PI 01 Cost per square metre for all areas cleaned (excluding CEC)

PI 16 Total square metres (excluding outdoor area cleaned per FTE employee

Family group C1/2

	Total net cost of service (excluding CEC)	Total square metres cleaned	Cost per square metre
Average			£13.93
Lowest			£10.34
Highest			£19.06
Lowest in range	£883,871	66,664	
Highest in range	£6,160,212	446,703	



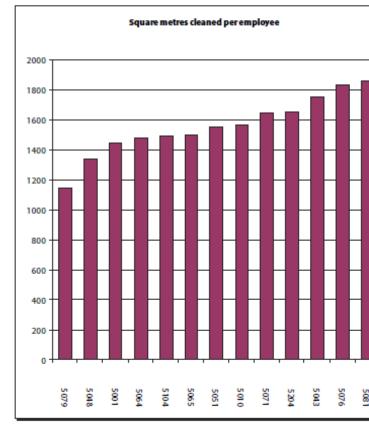
Source data

[TNCEXMCP] - [INHVD] / [TNSMC]

Acceptable parameters: >£8 and <£20 per square metre

Family group C1/2

	Total square metres cleaned	FTE front line staff	Squar cle: e
Average			
Lowest			
Highest			
Lowest in range	2,074	1.12	
Highest in range	446,703	309.05	



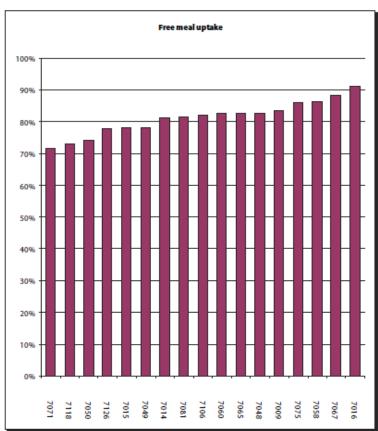
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[TNSMC] / ([COASE]

PI 04c Free meal uptake (primary schools) all authorities PI 11a Total cost per lunchtime meal (excluding CEC)

Family group

	Free meal entitlement	Free meal uptake	Percentage uptake
Average			81.30%
Lowest			71.67%
Highest			91.07%
Lowest in range	320,027	265,292	
Highest in range	1,198,330	936,317	



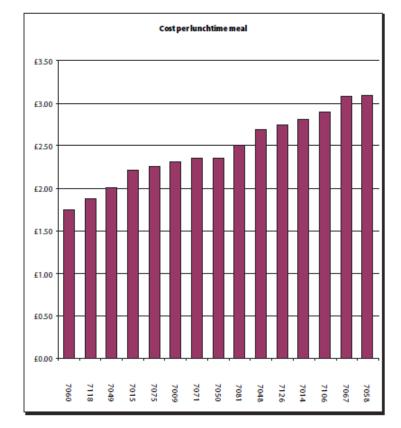
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[PNPFMS] / [PCAFMEN]

Acceptable parameters: >70% and <95%

Family group C4

	Total meals	Total expenditure (excluding CEC)	Cost per lunchtime meal
Average			£2.46
Lowest			£1.75
Highest			£3.09
Lowest in range Highest in range	1,165,604 4,173,381	£3,607,299 £10,420,587	



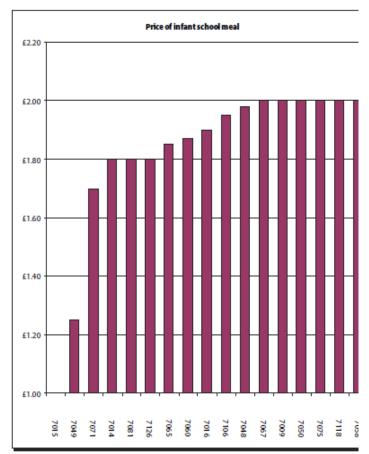
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[TOPEX] / [TOTMS]

Acceptable parameters: =>£1.75 and <=£3.60 Scotland only =>£1.75 and <=£4.00

Family group C4

	Price per meal
Average	£1.82
Lowest	£1.00
Highest	£2.00



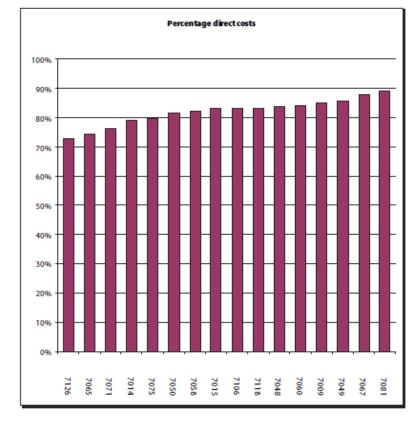
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[PINMC]

Acceptable parameters: ≥£1.00

Family group C4

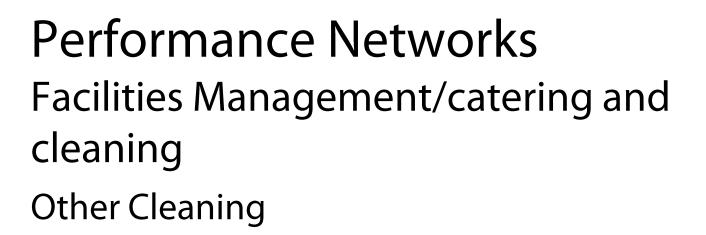
	Direct costs	Total expenditure (including CEC)	Percentage direct costs
Average			81.96%
Lowest			72.91%
Highest			89.24%
Lowest in range	£3,148,335	£3,826,717	
Highest in range	£8,711,075	£11,920,727	



Source data

([FRLSC] + [SBPRV])/[TOTEX]

Acceptable parameters: =>70% and <95%





- Average spend per customer (excluding vending)
- Trading profit and loss
- Percentage of staff absence





Doncaster – Facility Management

- FM review to save £900,000
- 600 Front line staff, 9 managers
- Remodelled the service and use PN to focus business planning
- Focus on all Quartile 3 and 4 indicators
- Shortlisted for Best Performing and Most Improved Service



Oldham – Cleaning Services

- 400+ p/t staff, 4 managers
- Reviewed cleaning sq metre age ensured accurate
- Recalculated staff hours
- Staff absence
- Cleaning materials costs
- Customer Satisfaction
- Most Improved Performer Winner



East Renrewshire – Education Catering

- 22 primary, 6 secondary and 1 additional support school
- 110 FTE staff serving 8000 meals per day
- 15% savings achieved to date
- Set targets for school meals output currently 9 ph
- APSE benchmark is 7.31 per hour in Scotland
- Customer Satisfaction
- Best Performer



OVER TO YOU

1.Are there any reasons why you think Performance Networks won't work?

2. What other issues do you think we should address through Performance Networks and /or improvement group meetings?



Are you interested in Performance Networks?



LOCAL SERVICES LOCAL SOLUTIONS