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# A Guide to Public Sector Decarbonisation

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# Agenda

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- Contract considerations and efficient routes to market
- Installation and project management
- Example Case Studies
- Important lessons learnt



# Project Stages

## Process

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Site wide strategy to identify high priority buildings

Feasibility studies

Detailed design

Installation of works on site

Post project monitoring

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There are different funding options available through Salix and the Scottish Government, although availability varies.

Scotland's Public Sector Heat Decarbonisation Fund Phase 2 closed for applications from 27th May 2025.

They have currently not confirmed details of Phase 3.

# Contract Considerations

## Pre-Designed

- Greater technical resources required pre-contract
- Investigation and design time required
- More control over the final design solution & greater confidence when entering into contract
- Greater financial certainty
- More design risk as design responsibility stays with the client or client's consultant

## Contractor Design and Build

- Technical resources required pre-contract to produce the Employers Requirement/ Performance Spec
- Can be procured quicker
- Technical solution still to be fully detailed
- Budget risk if solution is not clearly defined
- Less design risk as design liability remains with the contractor
- Technical resources required to evaluate the contractor's design



# Contract Performance Requirements



What System Performance Requirements are going to be included in the contract?

<b>None</b>	Contract is set up as an installation only project
<b>KPIs</b>	Energy, carbon, and financial saving targets Project delivery programme Success criteria
<b>Guaranteed Savings</b>	Guaranteed realisation of carbon reduction targets Financial incentives. Penalties for non-performance
<b>Extended Handover</b>	Monitoring, recommissioning, reporting requirements Soft Landings



# Types of Contract



## JCT

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Minor Works (MW)

Minor Works with Contractor Design (MWD)

Design and Build (DB)

Intermediate (IC)

Intermediate with Contractor Design (ICD)

Standard (SBC)

## Others

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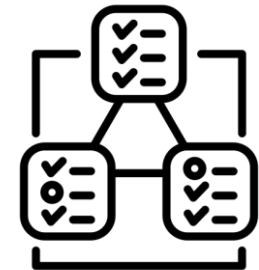
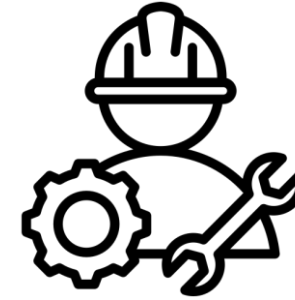
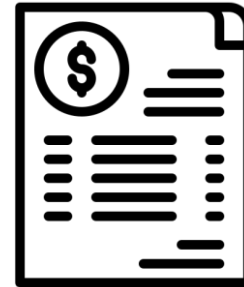
New Engineering Contract (NEC)

Time and Material

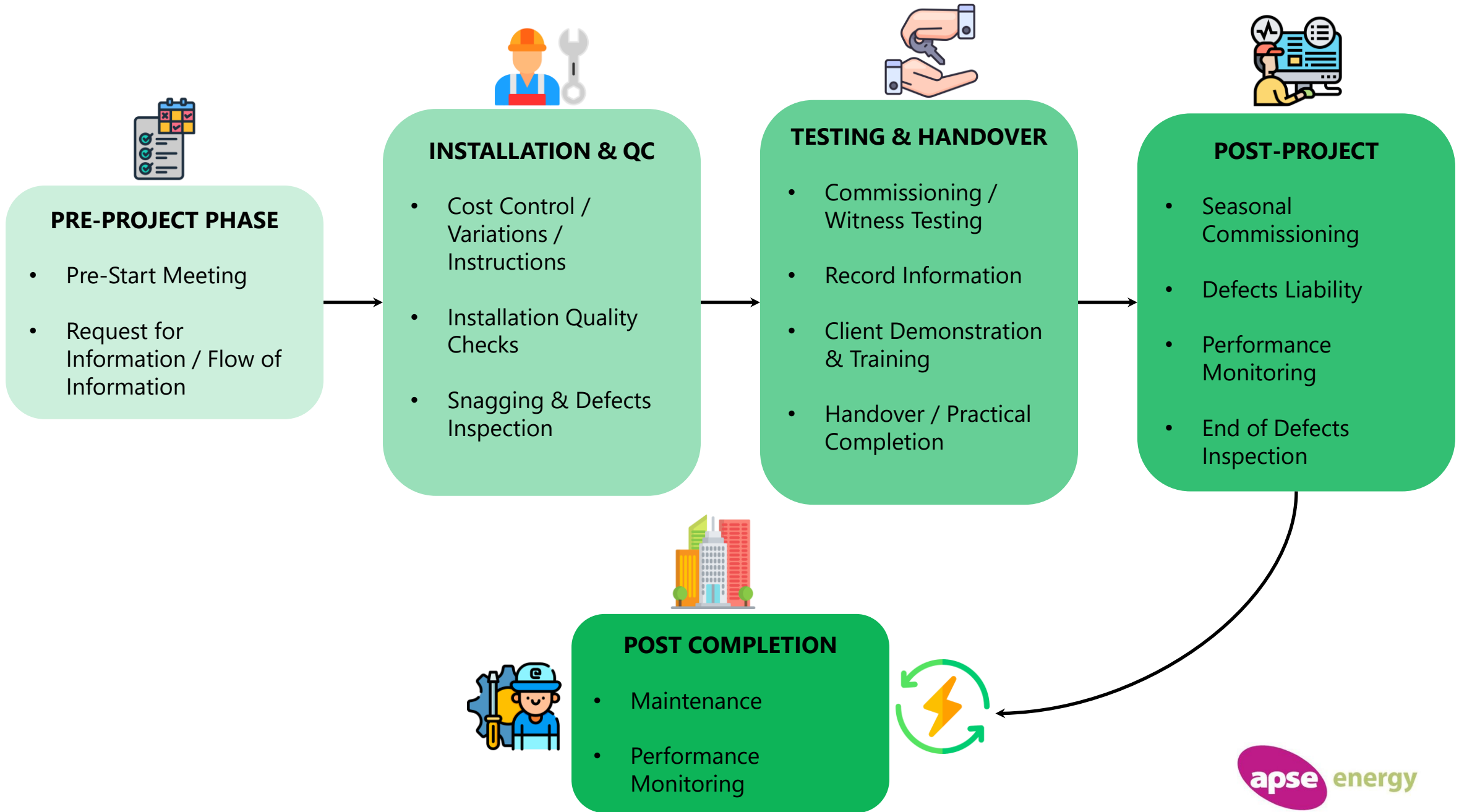
Guaranteed Maximum Price

# Routes to Market

- Quotes
- Tender
- Framework
  - Established Frameworks
  - Client Framework
    - Direct Award
    - Mini Competition
- Maintenance Contractor
- Energy Performance Contract
- Direct Award







# Decarbonisation Case Studies



## 1. Leisure Centre



## 2. Architectural Greenhouse



## 3. Grade II Listed Building



# Decarbonisation Options



Case Studies	Decarbonising Heating Options						Decarbonising DHW Options			
	LT-ASHP	GSHP	WSHP	Hybrid	Heat Network	Electric Boiler	HT-ASHP	Hybrid	Electric Boiler/Calorifier	Instantaneous Electric Water Heaters
Leisure Centre	✓						✓			
Architectural Greenhouse	✓	✓	✓						✓	
Grade II Listed Building	✓	✓		✓					✓	

Case Studies	Decarbonising Fabric Options						Renewables		Reducing Energy Consumption
	External Wall Insulation	Loft Insulation	New Glazing & Doors	Secondary Glazing	Cavity Wall Insulation	Draught Proofing	Solar Panels	Solar Thermal	LED Lighting
Leisure Centre	✓		✓				✓		✓
Architectural Greenhouse			✓				✓		✓
Grade II Listed Building		✓			✓				✓

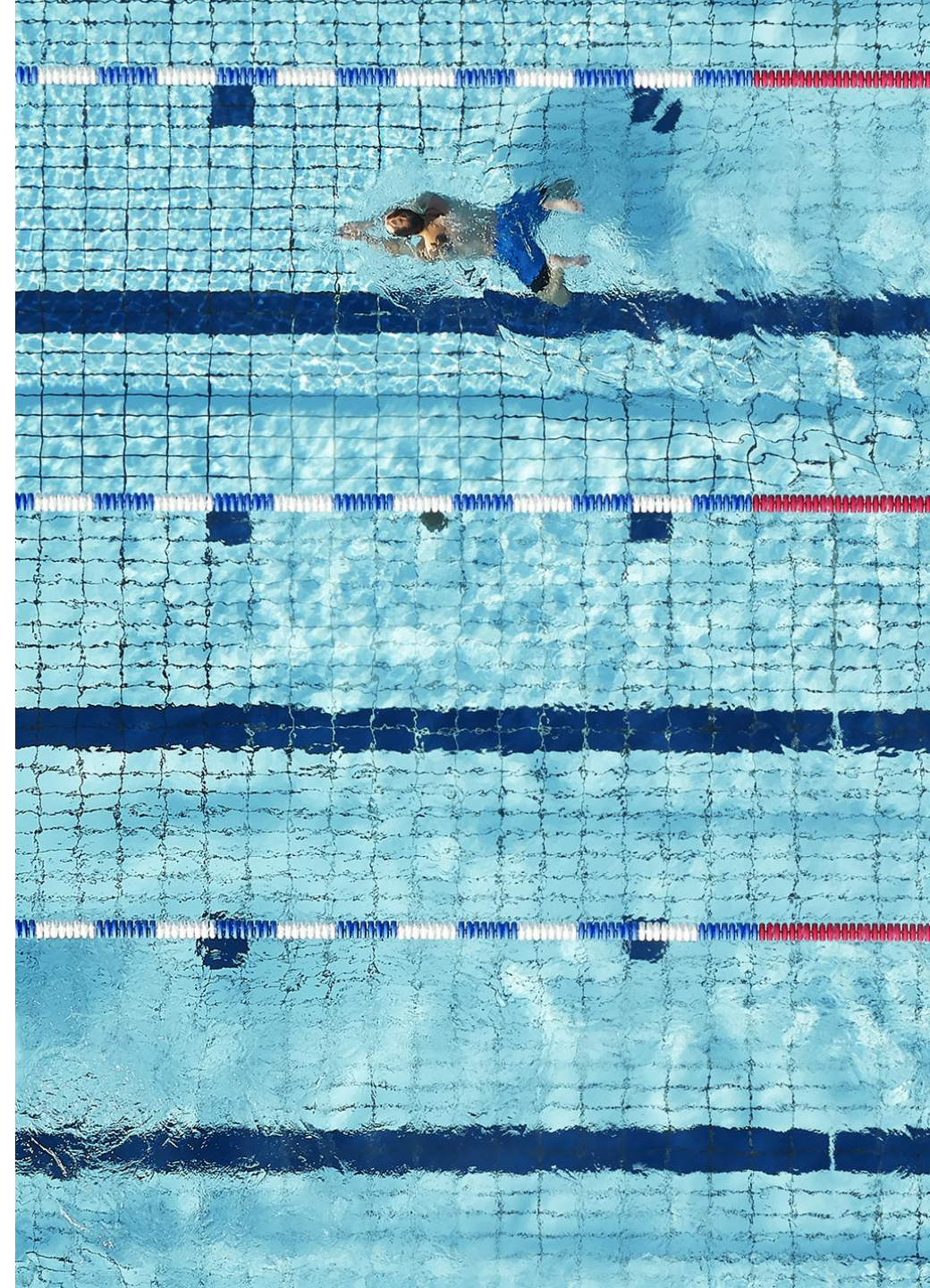
✓ = Chosen Option

✓ = Considered Option

# Leisure Centre



Item	Recommendation	Annual Electricity Savings (kWh)	Annual Gas Savings (kWh)	Annual Saving (£)	Capital Cost (£)	Payback in Years	Carbon Saving (tCO <sub>2</sub> ) per year
1a	Triple Glazing		74,771	£4,120	£137,730	33.4	13.7
1b	External Wall Insulation		22,739	£1,253	£191,280	152.7	4.2
2a	ASHP (Space Heating)	-166,681	933,400	-£25,180	£1,840,500	NA	136.2
2b	HT-ASHP (DHW)	-10,779	35,113	-£3,020	£258,500	NA	4.2
3	130.8 kWp Solar PV (used on site)	93,631	-	£43,035	£160,900	3.7	23.0
4	LED lighting	24,872	-	£11,432	£37,200	3.3	5.2
	<b>Total</b>	<b>-41,712</b>	<b>1,066,023</b>	<b>£32,502</b>	<b>£2,626,110</b>		<b>186.4</b>



# Costing Detail: ASHP



Item	Description	Costs
1	Preliminaries	£19,000
2	<b>ASHP and Plant Room</b>	
	Construction Compound	£79,000
	Heating Air Source Heat Pump(s)	£239,000
	Acoustic Attenuation	£29,000
	Buffer Vessel(s)	£8,000
	Heating Primary Pump(s)	£26,000
	Heating Secondary Pump(s)	£32,000
	Pressurisation Unit(s) & Expansion Vessel(s)	£5,000
	Plant Room Pipework, Valves, & Ancillaries	£55,000
	Automatic Controls, Control Panel & BMS	£60,000
	Electrical Works	£24,000
	Interconnecting Pipework to Plant Room	£10,000
	Builders' Work	£27,000

3	<b>HEATING DISTRIBUTION</b>	
	Removal of Existing Building Plant & Equipment	£27,000
	Heat Emitters (Radiators)	£32,000
	Distribution Pipework	£74,000
	New AHU Heating Coils	£20,000
	Heat Exchangers for Pools	£28,000
4	Upgrading Main Incoming Electrical Supply	£122,810
5	Testing & Commissioning	£10,000
	Demonstration & Training	£2,000
	Record Information	£3,500
6	Contingency Sum	£94,000
<b>7</b>	<b>Works Budget Total</b>	<b>£1,026,310</b>
8	Design Fees	£93,000
	Project Management Fees	£47,000
<b>9</b>	<b>Project Budget Total</b>	<b>£1,166,310</b>

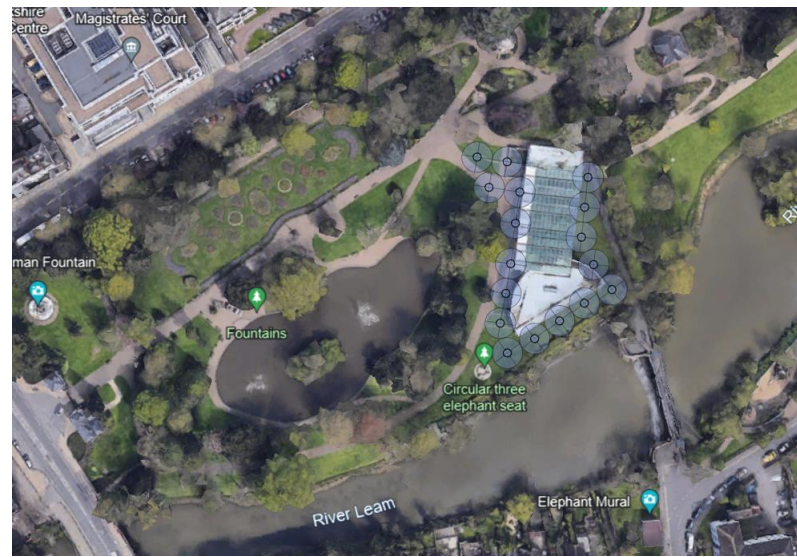
# Architectural Greenhouse



- Temperate greenhouse housing multiple species of exotic plants
- New heating system needed to provide higher temperatures to maintain the plants.
- Nearby lake was considered as a heat source for a Water Sourced Heat Pump (WSHP). Estimated capital cost: **£620,000**. **SCOP: 4.24**
- A Ground Source Heat Pump (GSHP) was also considered. Estimated capital cost: **£890,000**. **SCOP: 4.24**
- The boreholes for the GSHP can be extremely disruptive, expensive and have a high embodied carbon content.



Water Source Heat Pump Array. Kensa 2023



Ground Source Heat Pump Array. Kensa 2023

# Grade II Listed Building

## Energy Audit

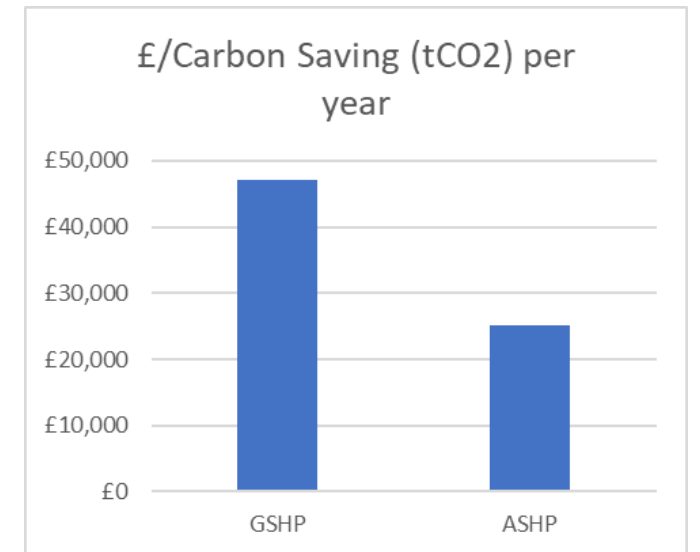
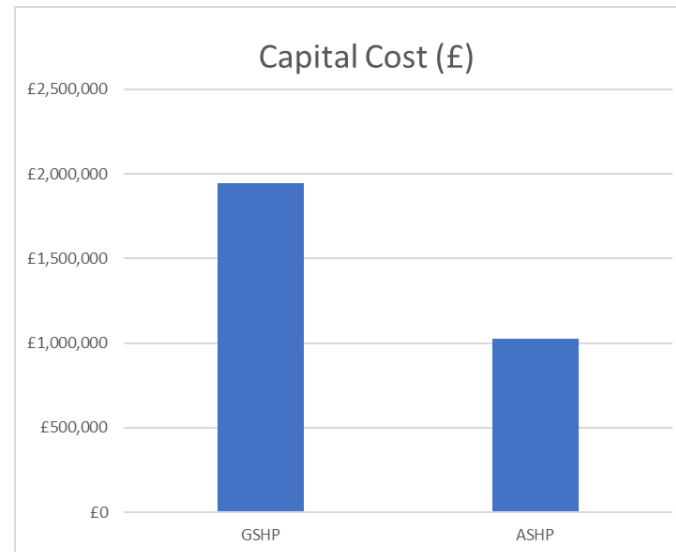
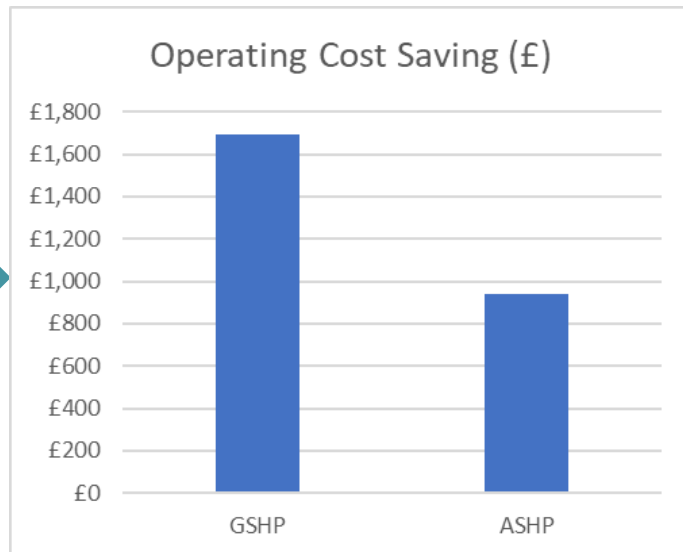
- Grade II listed building
- Listed Status restricts typical decarbonisation options, such as fabric improvements, equipment locations, heating system upgrades.
- Existing gas boilers and radiator systems replaced with modern lower temperature radiators and GSHP.
- Total heat load 125kW
- Drilled 18 boreholes to 167m depth (3,006m total)
- PSDS funding of £342,218 awarded



# Air Source v Ground Source



Heat Pump	Capital Cost (£)	Operating Cost Saving (£)	SCOP	Carbon Saving (tCO <sub>2</sub> ) per year	£/Carbon Saving (tCO <sub>2</sub> ) per year
GSHP	£1,945,870	£1,694	4.13	41.4	£47,027
ASHP	£1,027,600	£937	3.90	40.8	£25,211

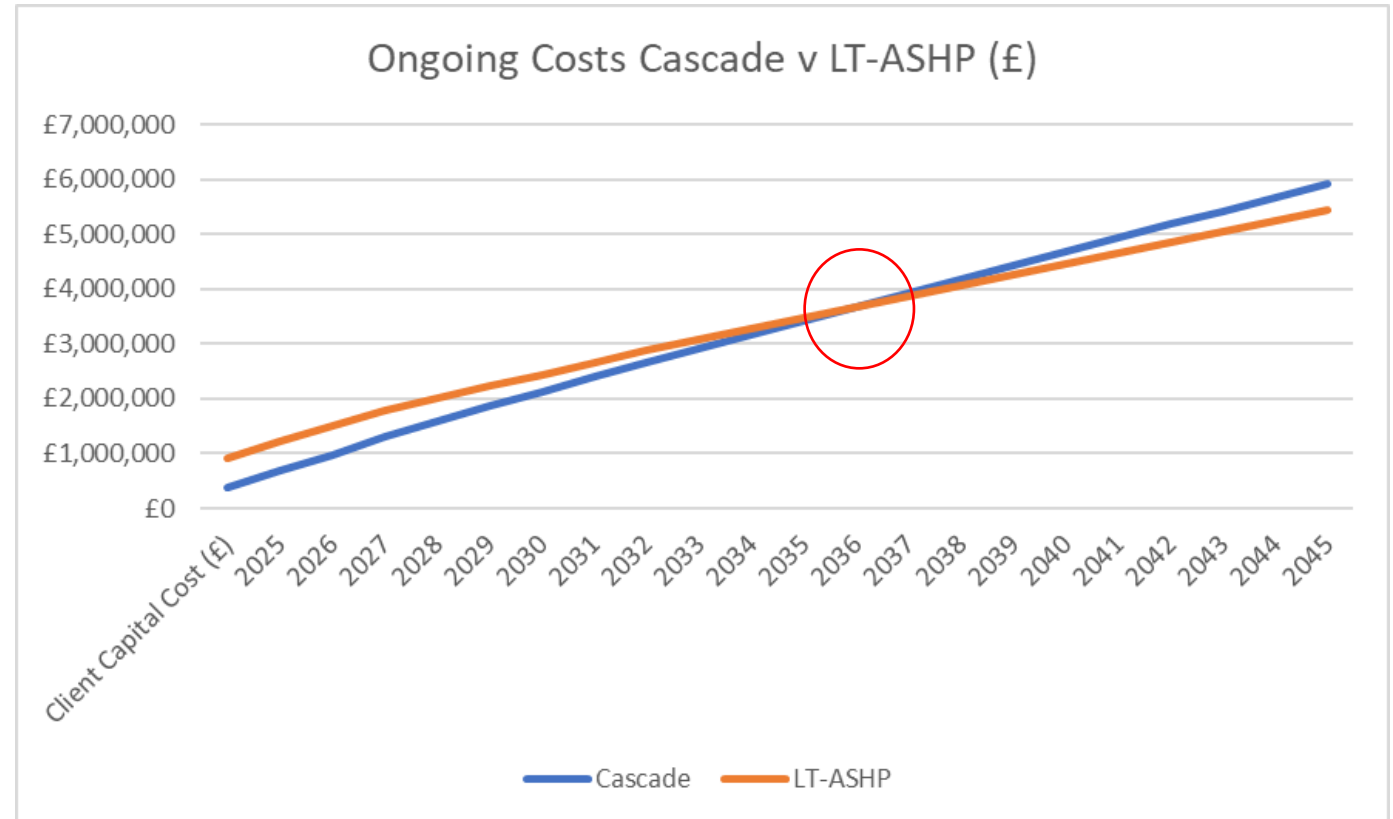




# Other Low Carbon Heating Options



- Cascade system combines water and air source heat pumps.
- Water source unit boosts air source to provide higher flow rates.
- Financial model compares cascade vs low-temperature ASHP.
- Low-temperature ASHP has better financial performance over 20-year period.

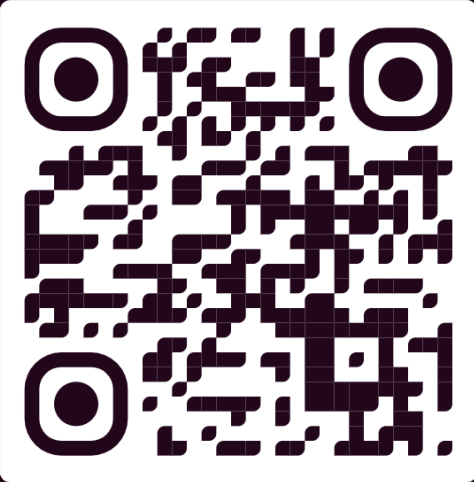


System	Capital Cost Contribution	Carbon Saving	Operational Cost	Need to replace Heating Distribution System
Cascade	Medium	Medium	High	No
LT-ASHP	High	High	Low	Yes

# Guide to Historic Buildings



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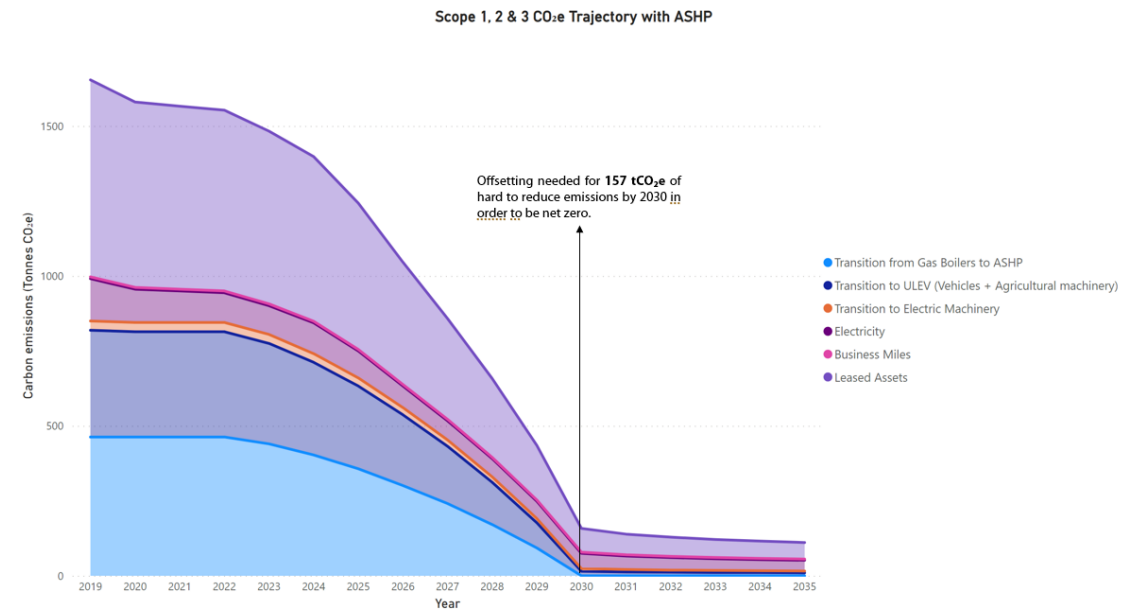


Improving Historic Buildings with reference to 'Adapting Historic Buildings for Energy and Carbon Efficiency' (Historic England)



# The Net Zero Journey Summary

- Get your **Data** & estate in order
- Calculate **Baseline Emissions** & **Set Net Zero Targets**
- Do a **Net Zero Trajectory**
- Carry out **on-site Energy Audits**
- **Engineering Design**
- Procurement
- Installation
- **Measure & Optimise** for *Continuous Improvement*



# Decarbonisation Support

## Services Offered

- Energy Decarbonisation Audits
- Carbon and Energy Footprint Reporting
- Building Part L Compliance
- Building Energy Modelling
- Heat Network Consultancy
- Solar Panel Design and Procurement
- Building Management System Audits



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# Decarbonisation Next Steps

Ready to take action?

Contact Phil Brennan for further details on delivery of projects

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