

How Effective Procurement Can Support Corporate Objectives

APSE Facilities, Catering and Cleaning Management
Seminar - Thursday 30 January 2025

Laura Muir – Scotland Excel



APSE Facilities, Catering and Cleaning Management Seminar 2025

Future proofing local authority soft FM



Scotland Excel – who we are and how we support our councils to achieve corporate objectives.



Sustainable procurement and how this can play a critical role in minimising environmental impacts throughout the supply chain.



Creating Social Value through public sector procurement



Scotland Excel – who we are and how we support our councils to achieve corporate objectives





Scotland Excel Portfolio

**Transport &
Environment**



Social Care



Construction



**Corporate,
Education &
OSS**



ICT



Total Value £2bn



Food Frameworks Overview

Our food frameworks, which include milk, meats, frozen foods, bread and roll, fruit and vegetables and groceries, are now worth a collective £81m a year. They help to supply the products served up in schools, nurseries, care homes and community centers across the country. We work closely with suppliers and local councils to ensure our frameworks meet the requirements of all relevant legislation, particularly The Nutritional Requirements for Food and Drink in Schools (Scotland) Regulations 2020 and Setting The Table - Nutritional guidance and food standards for early years childcare providers in Scotland (2024).



Sustainable procurement and how this can play a critical role in minimising environmental impacts throughout the supply chain



Scotland Excel Sustainable Procurement Policy 2024 - 2028

Scotland Excel
Sustainable Procurement Policy

November 2024 - 2028





Sustainable Procurement Duty

Sustainable public procurement aims to make the best use of public money, helping us to achieve our overarching purpose and strategic objectives.

The [sustainable procurement duty](#), outlined in Procurement Reform (Scotland) Act 2014, aligns with our purpose to create a more successful country, with opportunities for all of Scotland to flourish, through increasing sustainable economic growth.

The Sustainable Procurement Duty is referred to in the [Public Procurement Strategy for Scotland](#), and sustainable procurement is central to multiple of the strategic objectives.

Prominent examples include:

- whole life costing: the promotion of life-cycle approaches to establishing value for money in procurement assessment processes
- food security: ensuring high standards of animal welfare, sustainable production and waste reduction through procurement processes to improve community health, wellbeing and education



Creating Social Value through public sector procurement

Locally Sourced Produce



Key Stakeholders





Delivering Value

Scotland Excel Overview



Suppliers



Learning and Development



Community Benefits

Total	2,327	459	96,922 hrs	£5.35m
April 23 to March 24	381	52	8,527 hrs	£1.5m
	 Jobs	 Apprentices	 Work Experience	 Charity/community initiatives

Real Living Wage



Framework Information at Q4 23/24 | Spend against which savings have been targeted represents spend on frameworks across the portfolio, excluding Social Care service frameworks | Estimated savings figure comprises; direct price-based savings, cost avoidance (collaboration) and cost avoidance (indexation) | Rebates for 2022/23 | Community Benefits for 2023/24





Delivering Value through Community Benefits



Müller Milk & Ingredients ASSIST FM Scholarship
Learning to Lead, Resilience, Mental Wellness





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