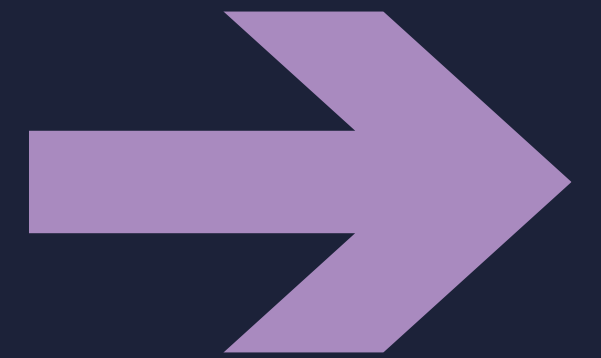




More Than Vehicles: Delivering Fleet Solutions That Work





Who We Are



Commercial
Services Group





Current challenges vs Future goals within local council fleet

How we can maximise your fleet operations with a real-world example

A closer look at who we are



Current challenges vs Future goals within local council fleet



How we can maximise your fleet operations with real-world examples

A closer look at who we are



Current challenges vs Future goals within local council fleet

How we can maximise your fleet operations with a real-world example



A closer look at who we are

**Current
challenges**

**Future
goals**

Current challenges

Future goals

Meeting Net Zero and decarbonisation targets

Ageing fleets and increasing maintenance costs

Reducing vehicle downtime and improving availability

Managing EV transition and charging infrastructure

Growing compliance and operational demands

Current challenges

Meeting Net Zero and decarbonisation targets

Ageing fleets and increasing maintenance costs

Reducing vehicle downtime and improving availability

Managing EV transition and charging infrastructure

Growing compliance and operational demands

Future goals

Maintaining reliable frontline services

Building a lower-emission fleet

Creating a clear fleet replacement roadmap

Reducing whole-life fleet costs

Improving fleet utilisation and efficiency



How we supported Kent County Council



How we supported Kent County Council

CHALLENGES

- Transforming the fleet to full electric while being able to still provide the service on the roads
- Purchasing the right vehicles to meet their various requirements
- Managing driver behaviours and managing downtime



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SOLUTIONS

- Arrange demos of vehicles to ensure they meet the requirements and range capability and looking at hybrid option instead of full ICE when available
- Procurement for telematics to manage driver behaviour and utilization
- Face to face meetings and on-going support for the full life of the vehicle

KCC Highways - Vehicle Managed Service (VMS) Case Study

(Please refer to the brochure on your seat)



KCC Highways - Vehicle Managed Service (VMS) Case Study

(Please refer to the brochure on your seat)

Arrange bookings

Manager and
telematics reports

Breakdown contact

Monthly communication
sent out to drivers

Manage routine and
legal inspections

Onsite for deliveries and
collections

Compliant procurement

Manage vehicle downtime



Highway Management Statistics



Highway Management Statistics

Breakdown

41

Insurance

36

Over one year

364

Service, Mechanical and
Adhoc repairs

2.66

Average off Road days

The SLA for
off road is
5 days!



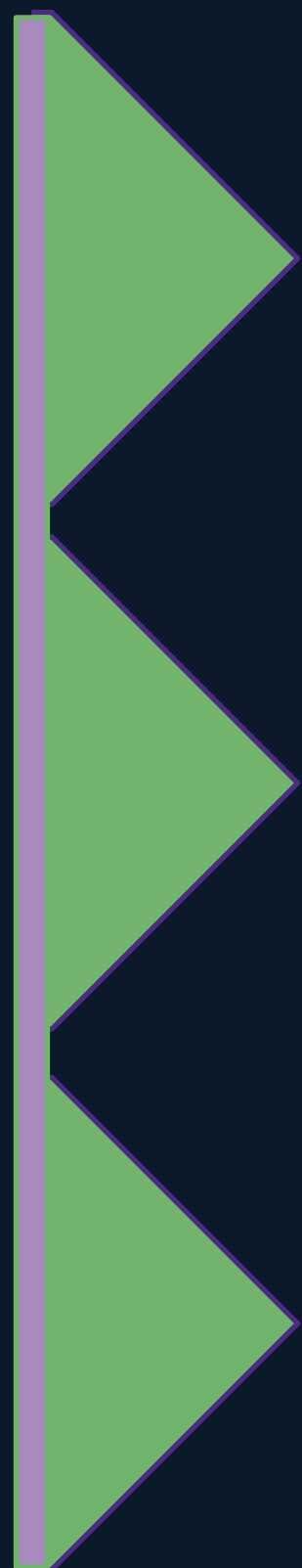
Supporting compliant fleet procurement



By using a compliant procurement route, you can:

- Procure with confidence
- Access a competitive supplier market
- Reduce procurement complexity
- Deliver the required fleet outcome efficiently

Our team supports councils throughout the procurement journey, helping them identify the most appropriate solution for their operational and financial requirements.



A few of our solutions

Vehicle lease and purchase



Plant and agricultural purchase and lease



Vehicle managed service





Procurement Services



We offer comprehensive digital solutions through our nationwide framework designed to support organisations with cutting-edge multi-functional devices and digital services.

Designed in line with UK procurement regulations, our 50+ pre-approved frameworks give local councils and the whole public sector a faster, fully compliant way to source essential goods and services.

We can support your organisation to finance capital purchases in innovative ways.

We are well known in the marketplace and have access to leading finance providers to help secure equipment and items that your organisation needs under manageable payment terms.



We are dedicated to supporting public sector organisations with a comprehensive suite of solutions designed to enhance contract management and procurement processes.

We are a national leader in public sector vehicle solutions, we pride ourselves on providing compliant, tailored solutions to fulfil each of our customer's requirements.



If any of the challenges, goals or solutions resonated with your current fleet operations, come and find us on our stand to learn more!

Any Questions ?

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