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Challenges and opportunities in FM, Catering and cleaning

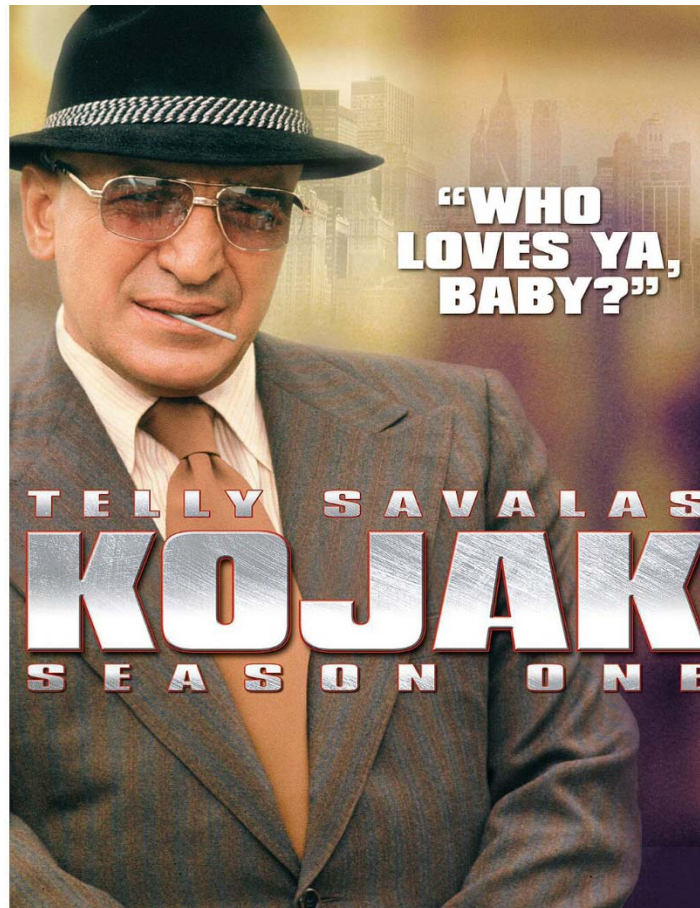
Local Government Context



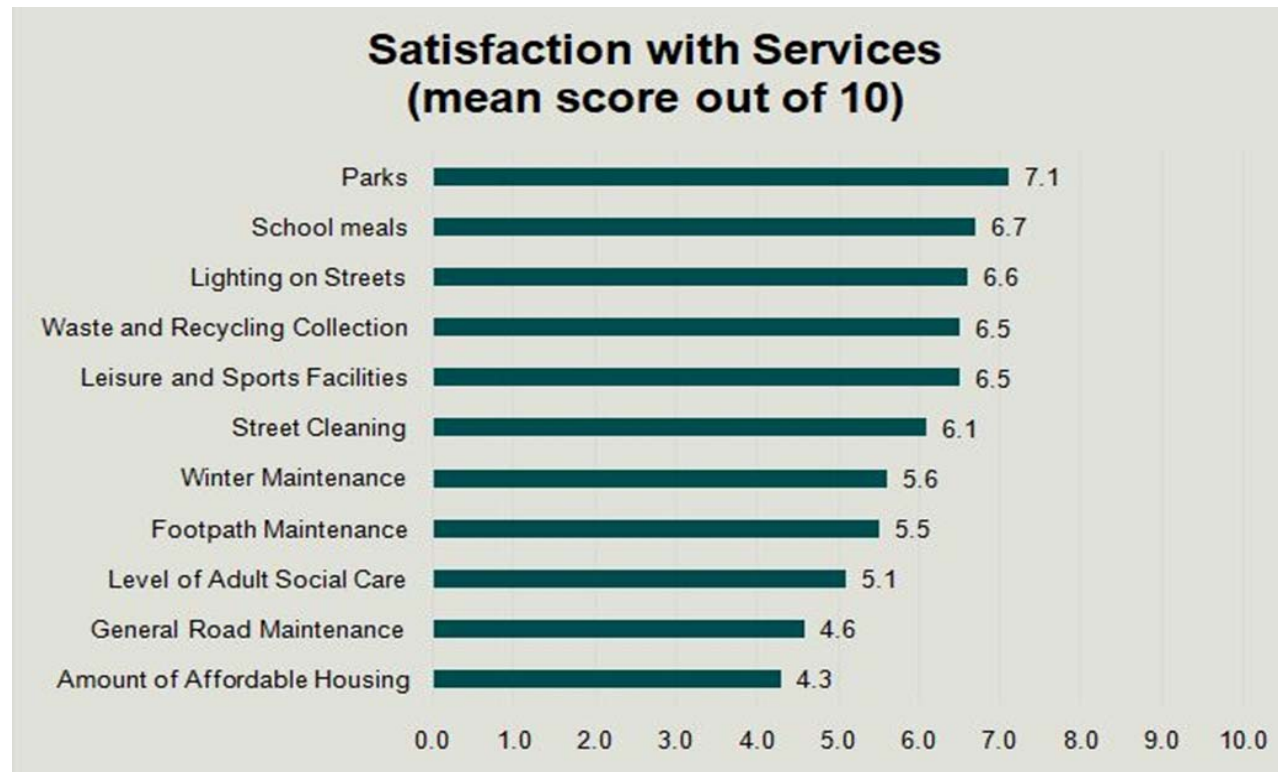


Fair funding review

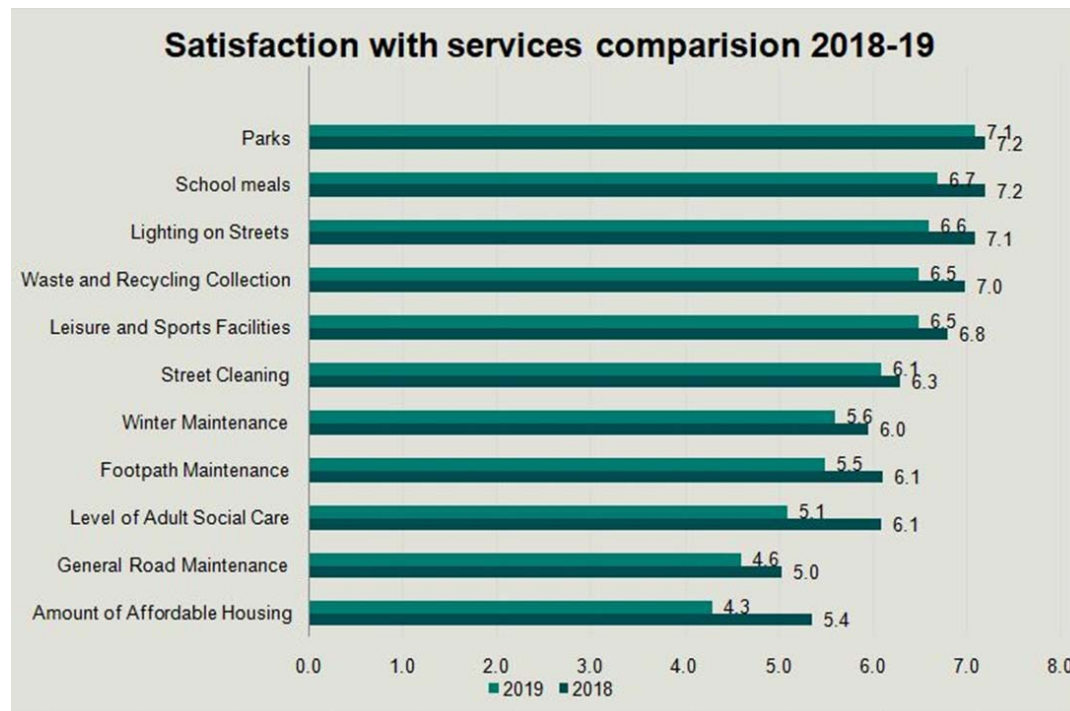




The public!



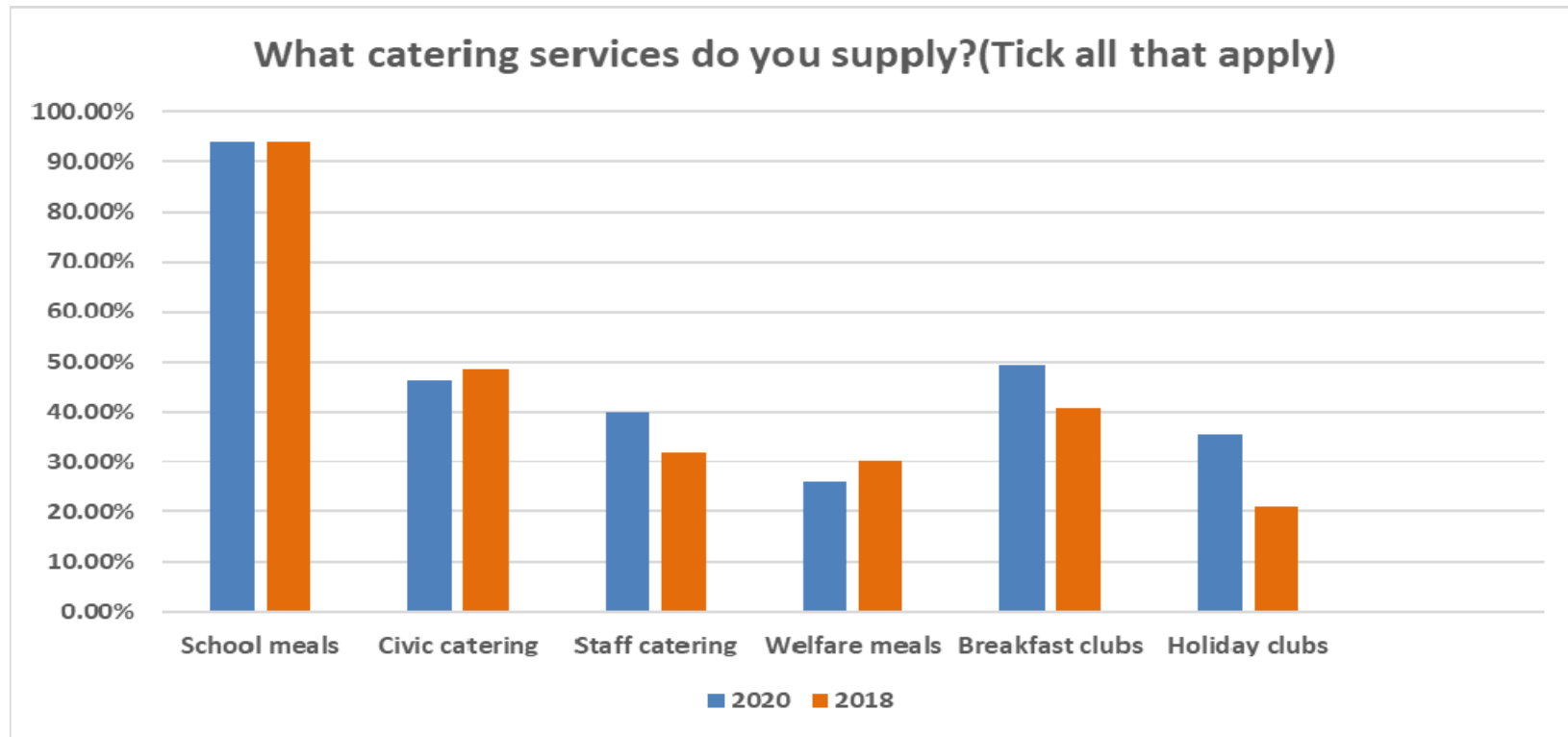
But.....you're in need of a 'date night'



APSE State of the Market Catering

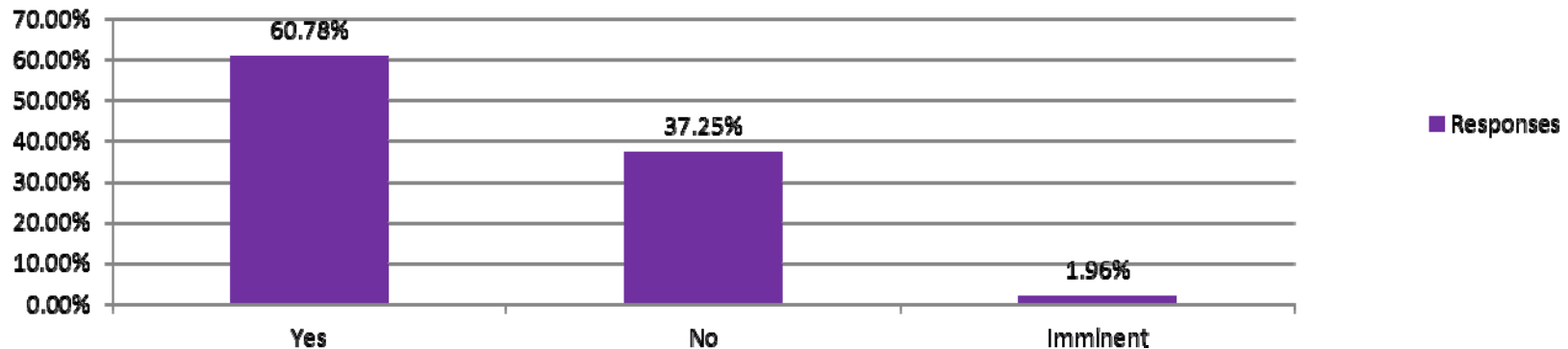


Scope of the service

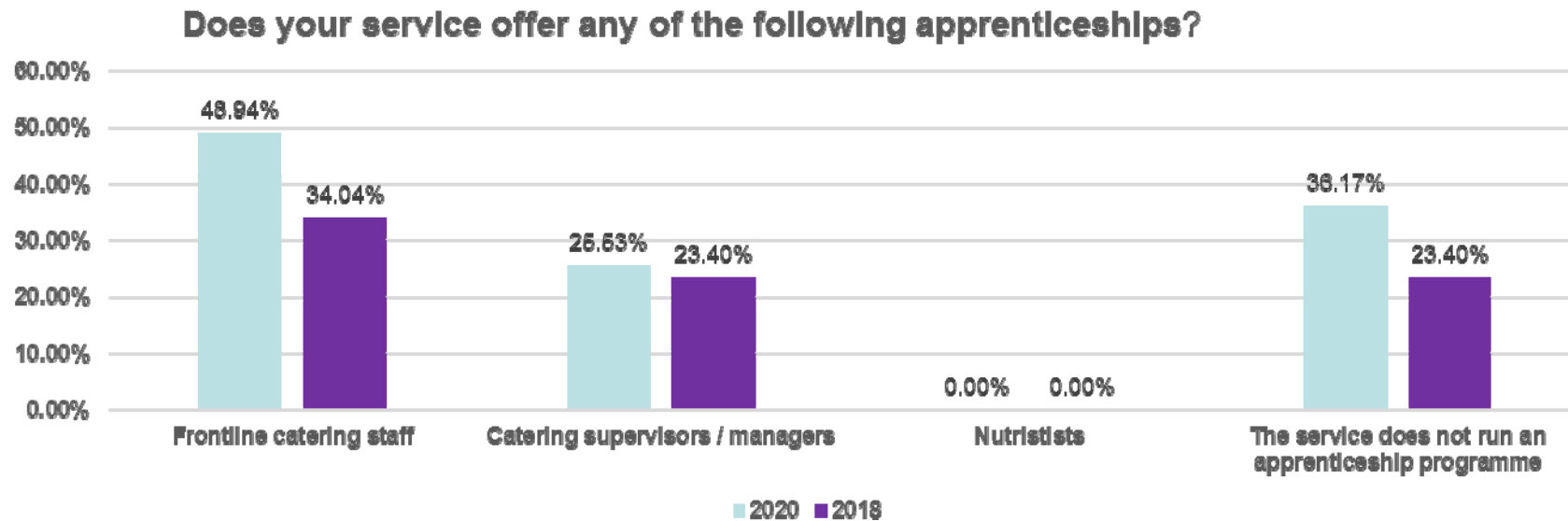


60.78% pay the higher Living Wage

All employers must now pay the National Living Wage -
However: Do you pay the higher Living Wage Foundation Living Wage?
(currently £10.75 in London and £9.30 elsewhere)

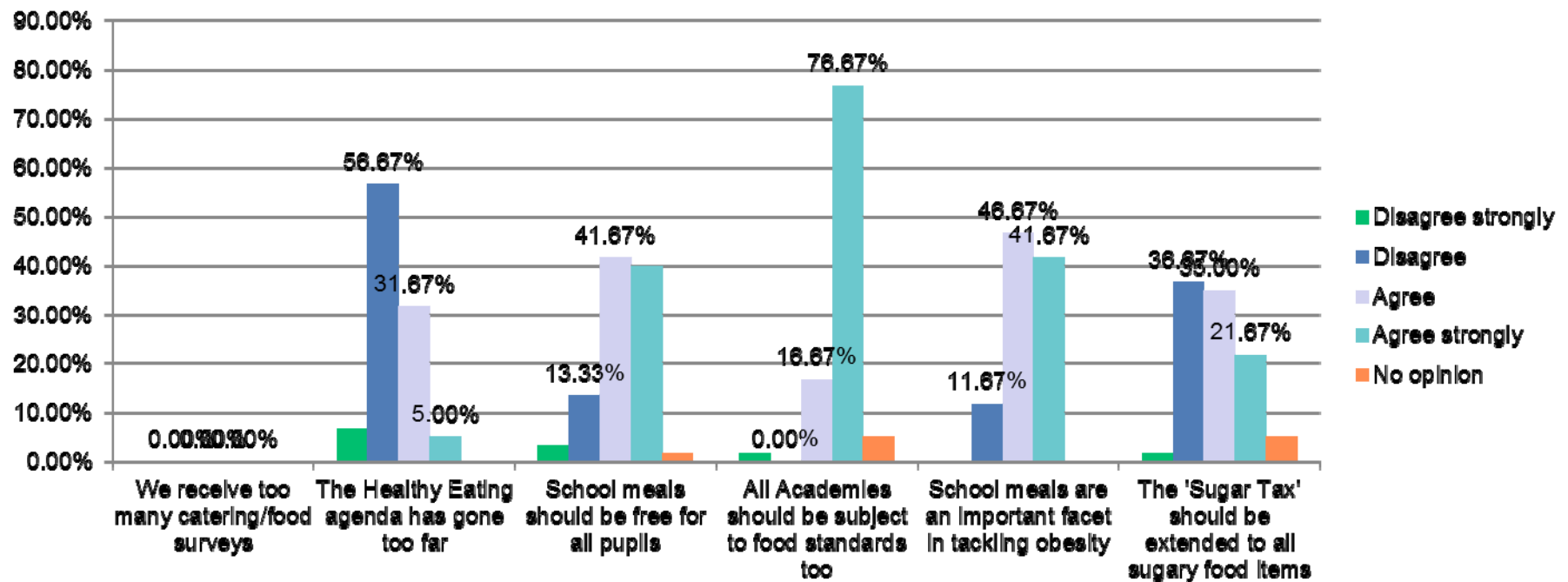


Apprenticeships

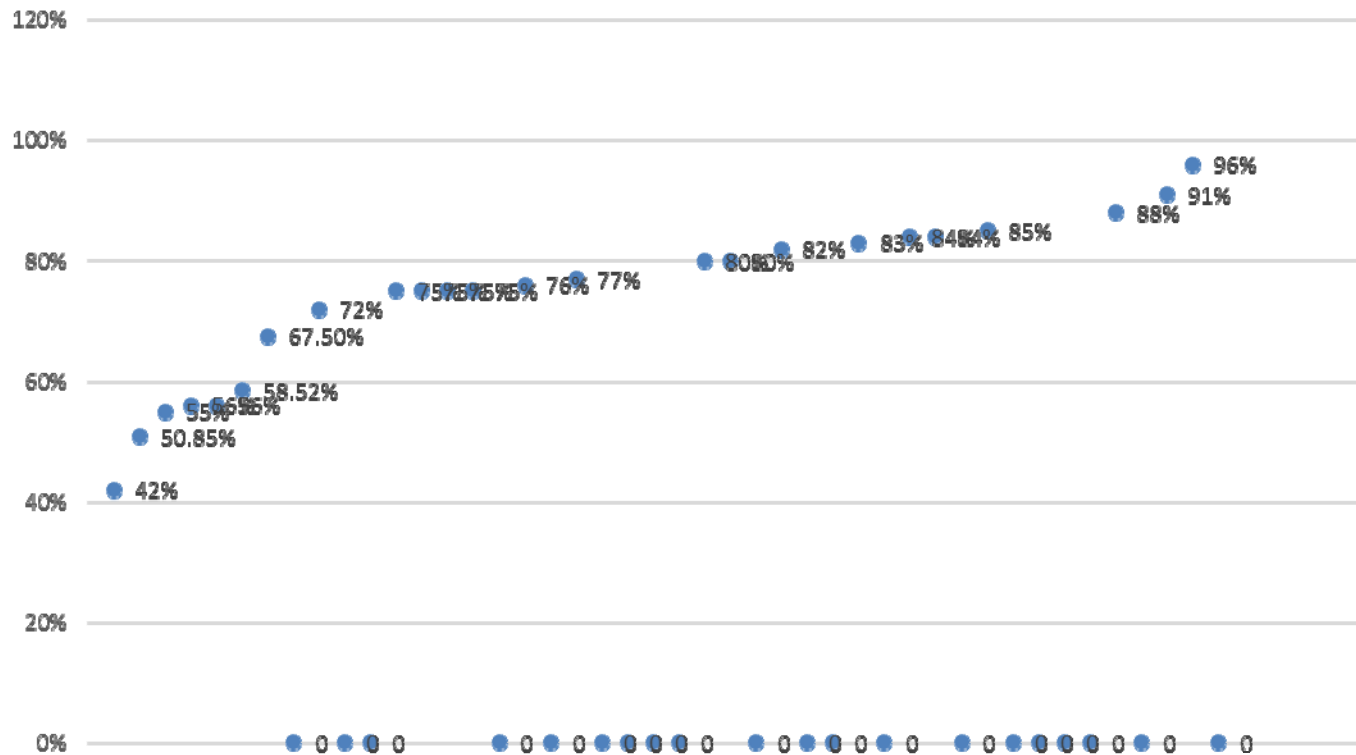


81.67% Agree or agree strongly that school meals should be free for all pupils

Please give your opinion on the following statements

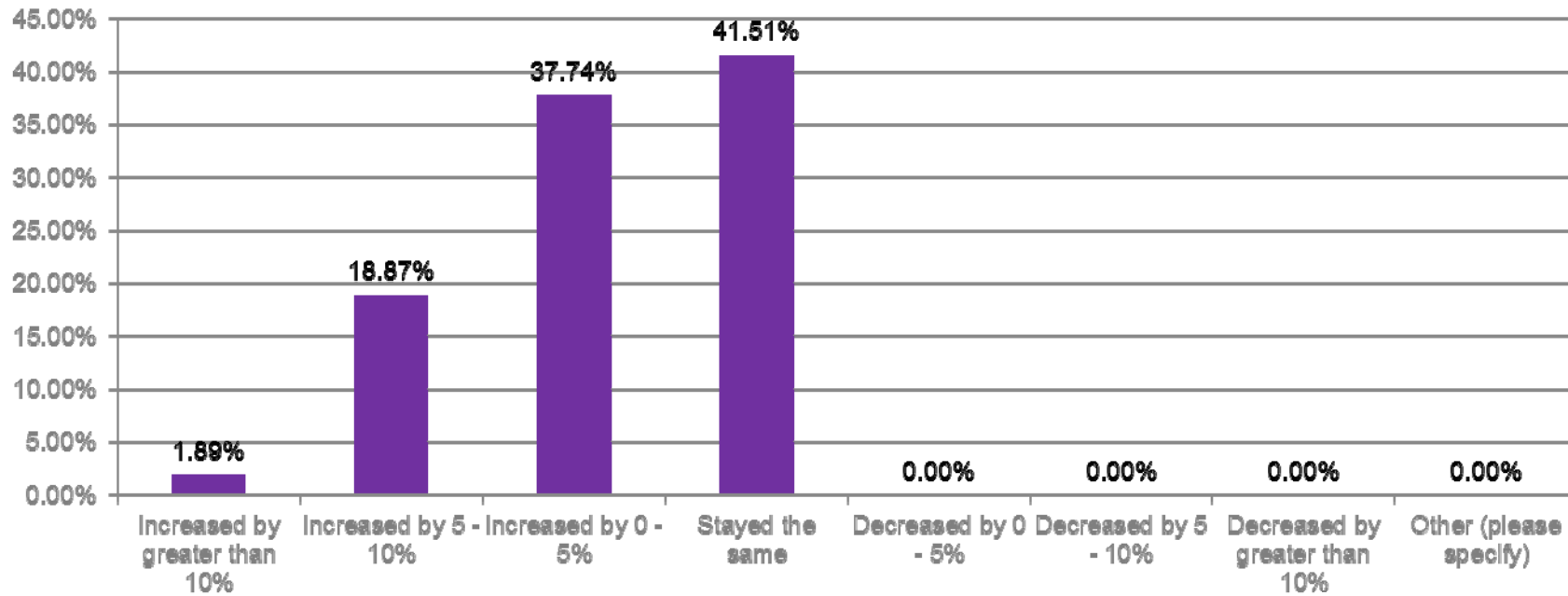


School Meal Uptake - Average 73.49% down from 77% infants



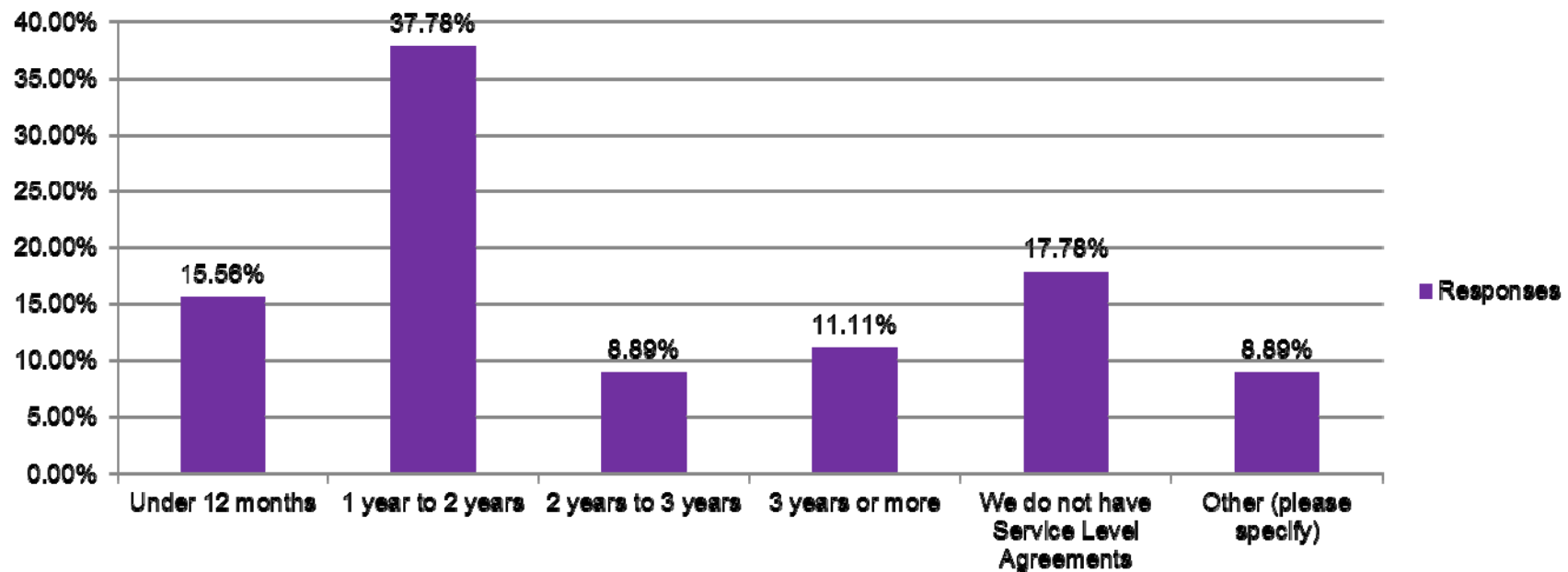
Amount Charged 41.51% stayed the same and over 37% less than a half percent increase

How has the amount charged for a school meal changed in the last 12 months



Importance of long-term planning

What is average length of your service level agreements



Sustainability

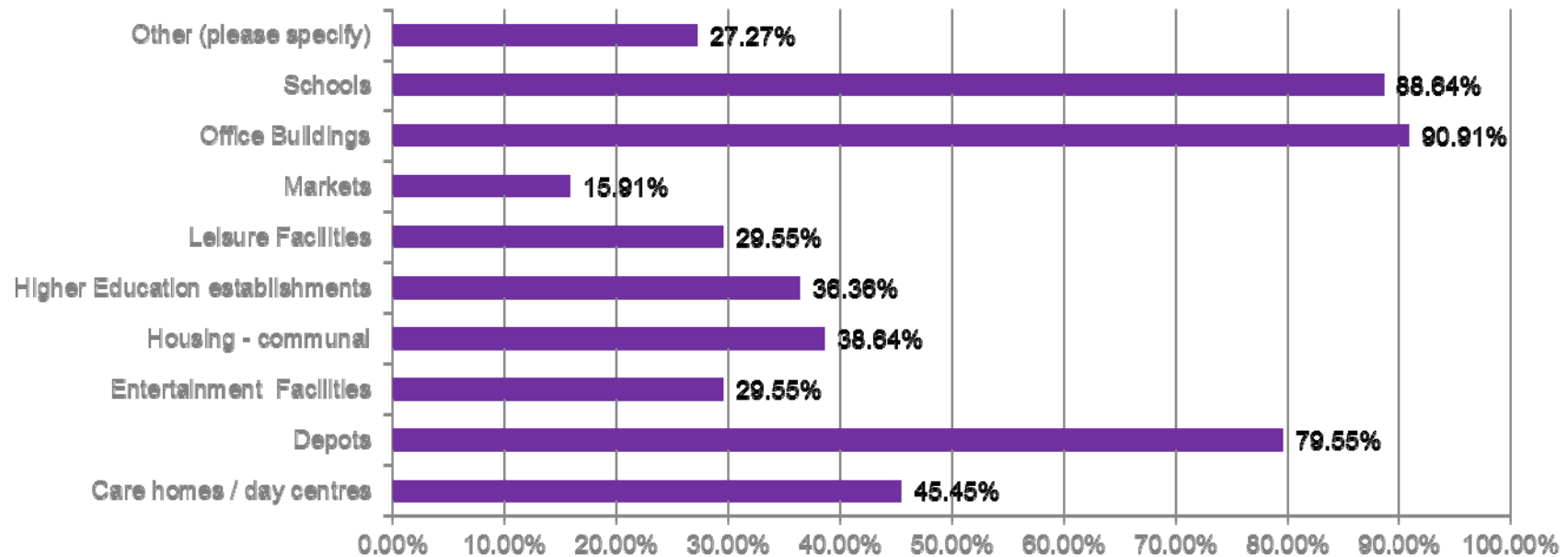
	Plan to implement	Have implemented	Not Applicable
Introduced a process to reduce food waste	46.51%	48.84%	4.65%
Purchase products from a local supplier	13.16%	73.68%	13.16%
Reduced single use plastics	28.89%	71.11%	0.00%
Installed equipment to reduce energy consumption	37.14%	45.71%	17.14%
Introduced more meat free options	33.33%	59.52%	7.14%

APSE State of the Market Building Cleaning



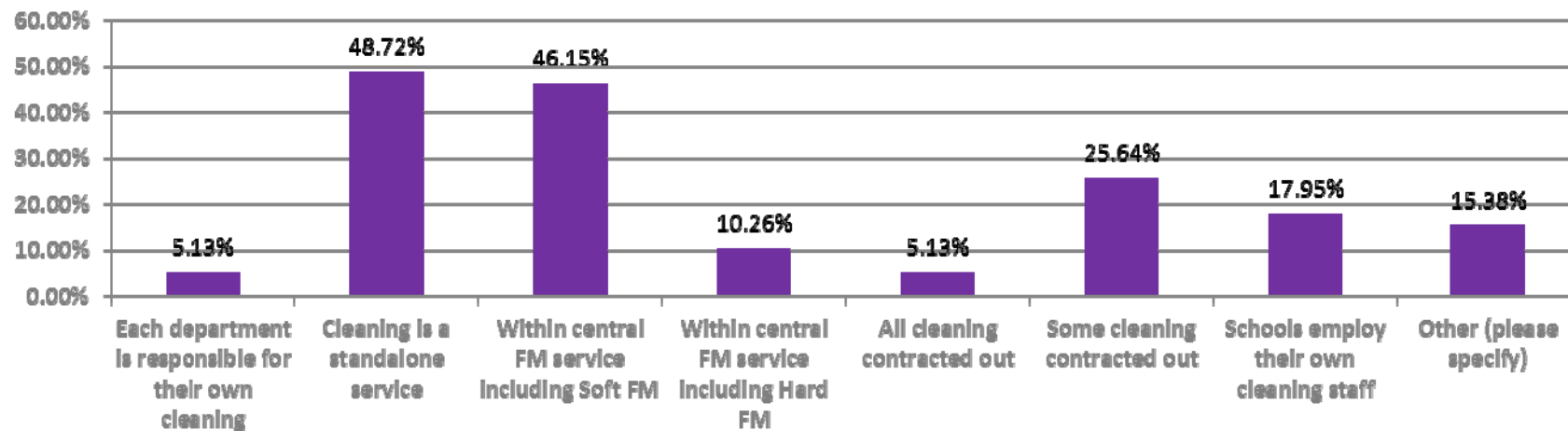
What buildings does you service clean?

What buildings does your service currently clean?(Tick all that apply)



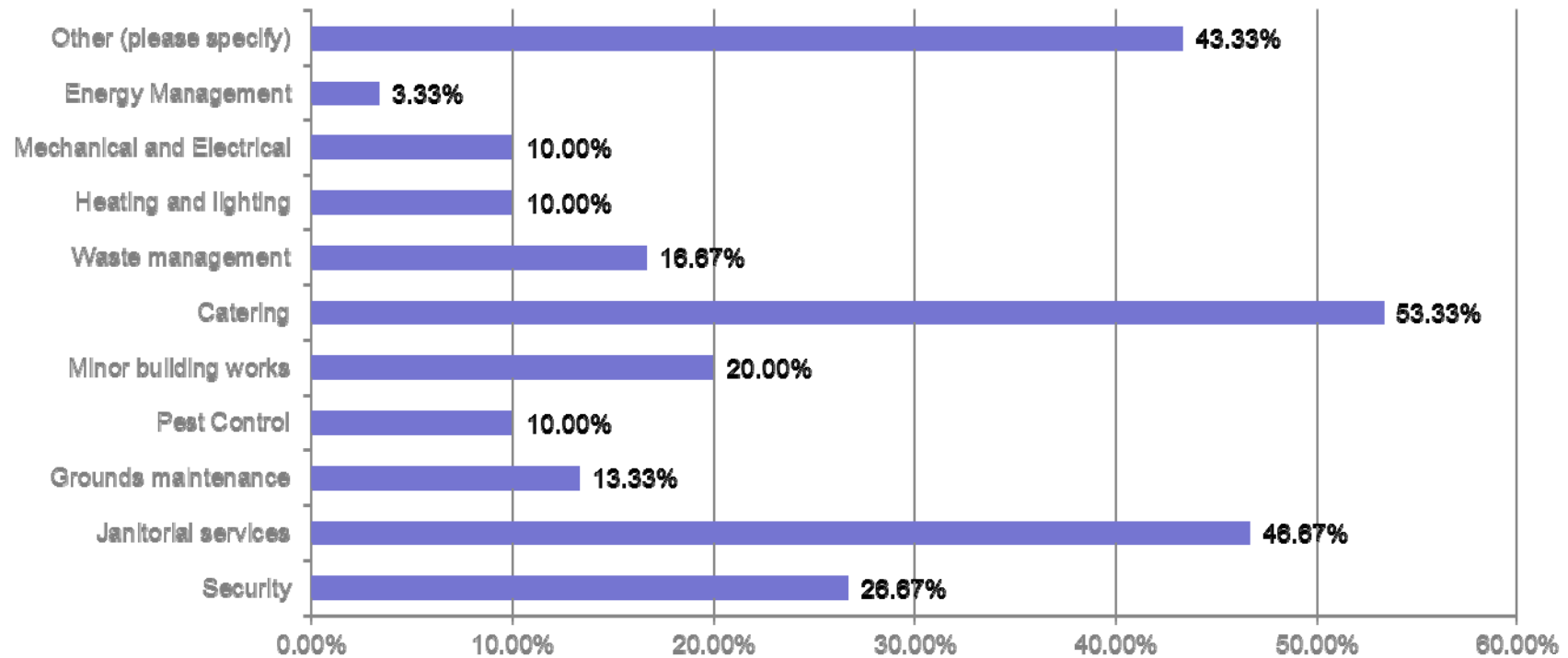
How are cleaning services organised?

How are the cleaning services organised within your authority?(Please tick all that apply)

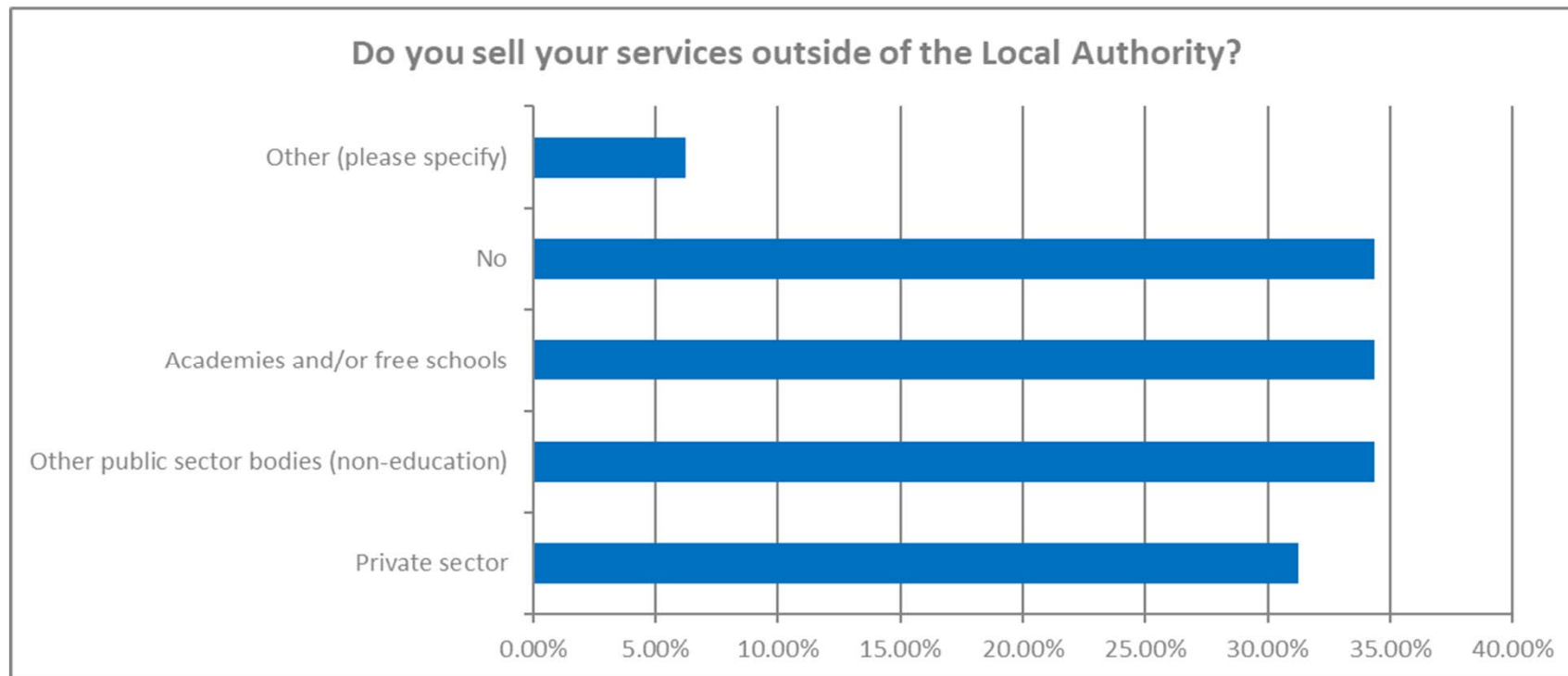


Responsibility for other services?

Which other services are you responsible for?



Services outside the LA

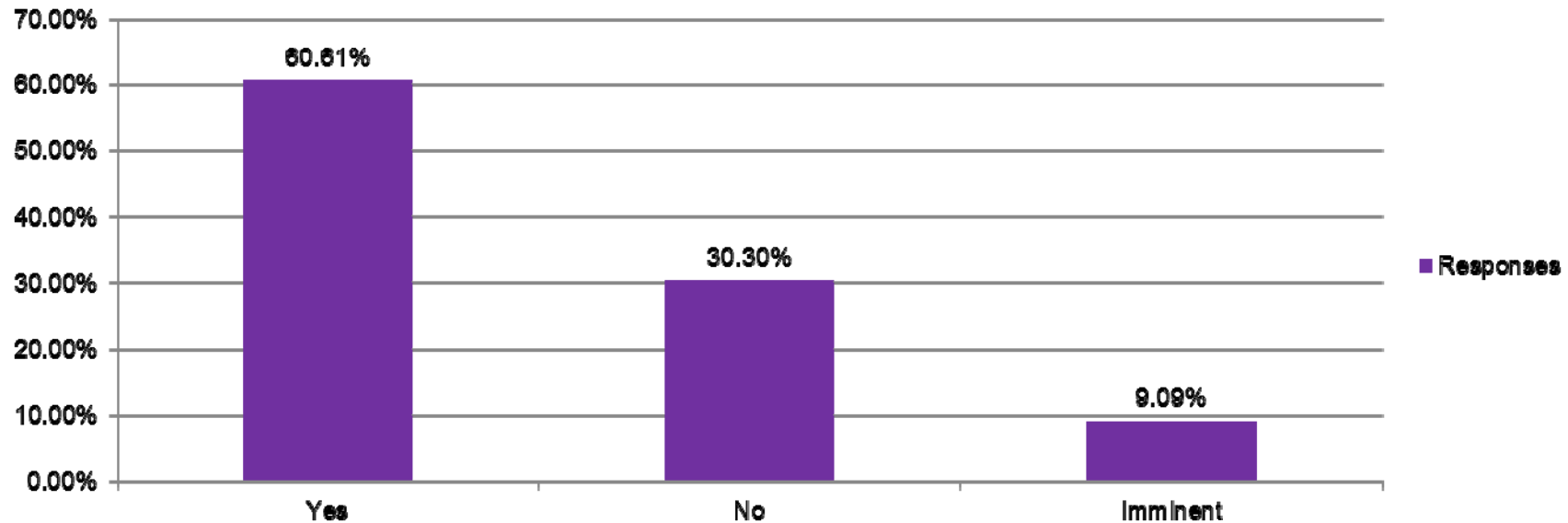


Expected change in the service over the next year

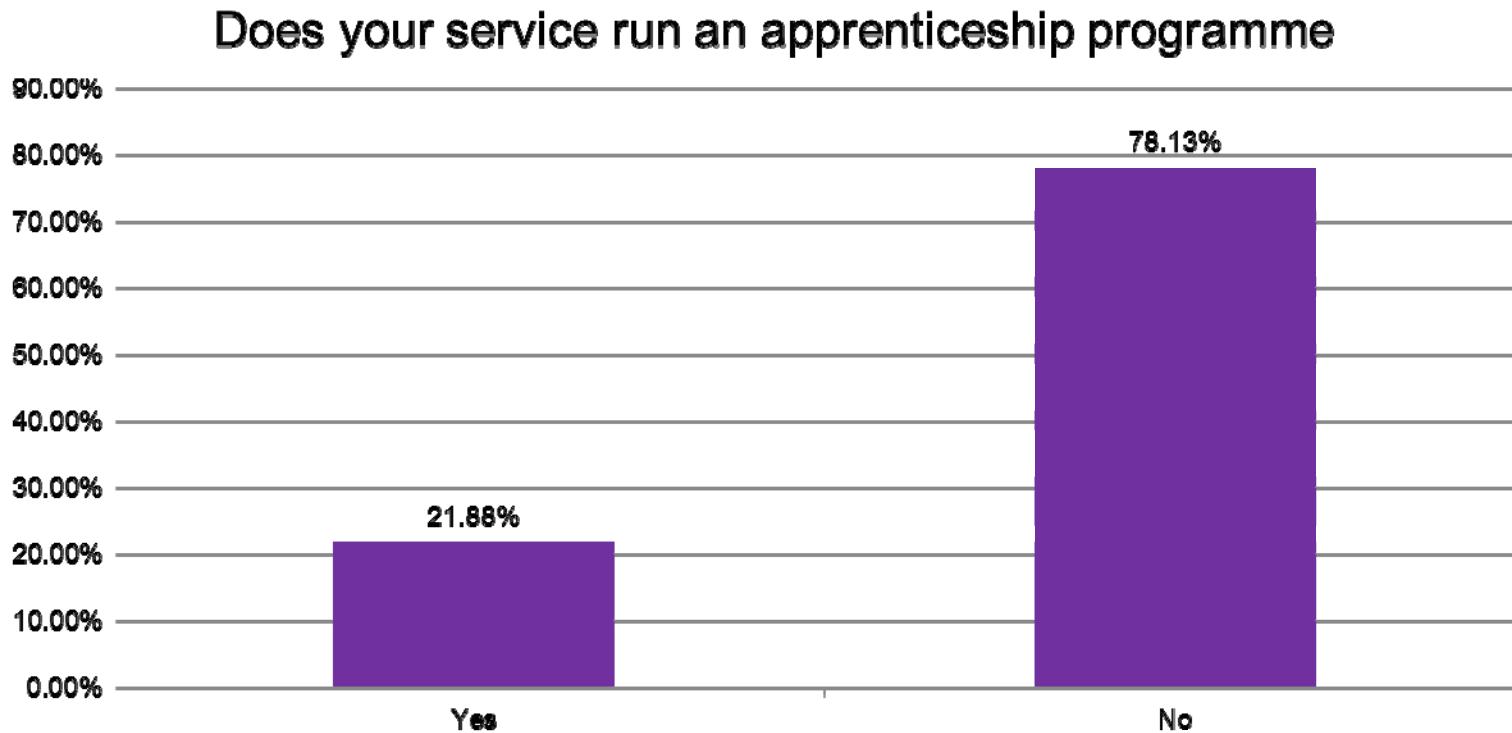
	Reduced	Remain the same	Increased
Hours/frequency per building	62.50%	31.25%	6.25%
Agency labour	31.25%	62.50%	6.25%
Taking over central support functions (e.g. payroll)	5.56%	88.89%	5.56%
Re-negotiating the specifications	6.67%	30.00%	63.33%
School contract / SLA renegotiation	20.00%	36.67%	43.33%
Cleaning equipment retention	10.00%	50.00%	40.00%
Cleaning equipment specification	6.90%	68.97%	24.14%
Management numbers	35.48%	51.61%	12.90%
Cleaning staff numbers	54.84%	29.03%	16.13%
Team cleaning	10.71%	71.43%	17.86%
Daytime cleaning	14.29%	71.43%	14.29%
Mobile cleaning teams	7.41%	55.56%	37.04%

Pay rates 60.61% pay the higher Living Wage

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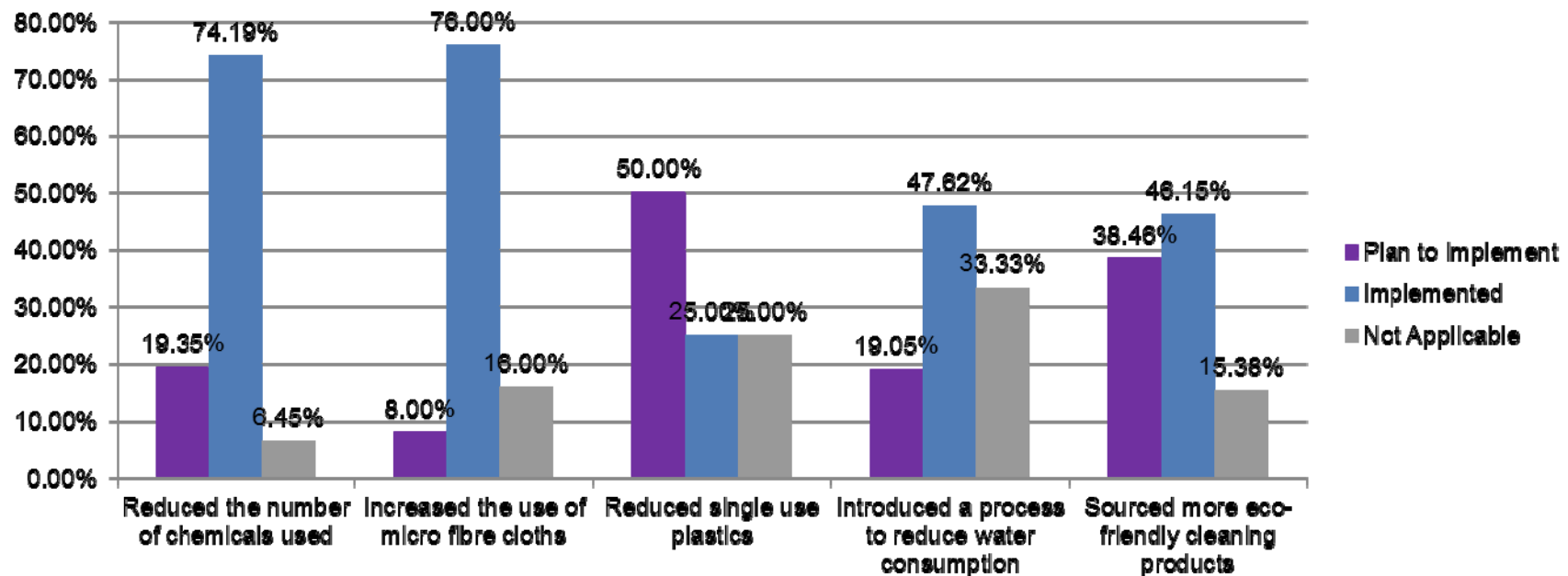


Apprenticeships



Sustainability: Good news

What measures have you put in place to make the service more sustainable?





The Takeaways.....

- Socially responsible – Living Wage
- Commercial – could we do better on longer term service level agreements?
- Apprenticeships – Community wealth objectives?
- Climate Change – positives on sustainability

Wider role of FM services?

- Beyond price
- Subsidy is not a dirty word!
- 'Client' social responsibility – the role of school governors and head teachers
- Integration with local economic outcomes
- FM services are part of the solution not the problem!

NEW MUNICIPALISM

Delivering for local people and local economies

Contact details

**Mo Baines, Head of Communication and
Coordination**

Email: mbaines@apse.org.uk



GB 11409



GB 11132



GB 14074

Association for Public Service Excellence

3rd floor, Trafford House, Chester Road,
Old Trafford, Manchester M32 0RS.

telephone: 0161 772 1810

web: www.apse.org.uk