

APSE Fleet, Waste & Ground Services Seminar

Thursday 8th May 2014

“Collaborative Procurement for Environmental Goods and Services”

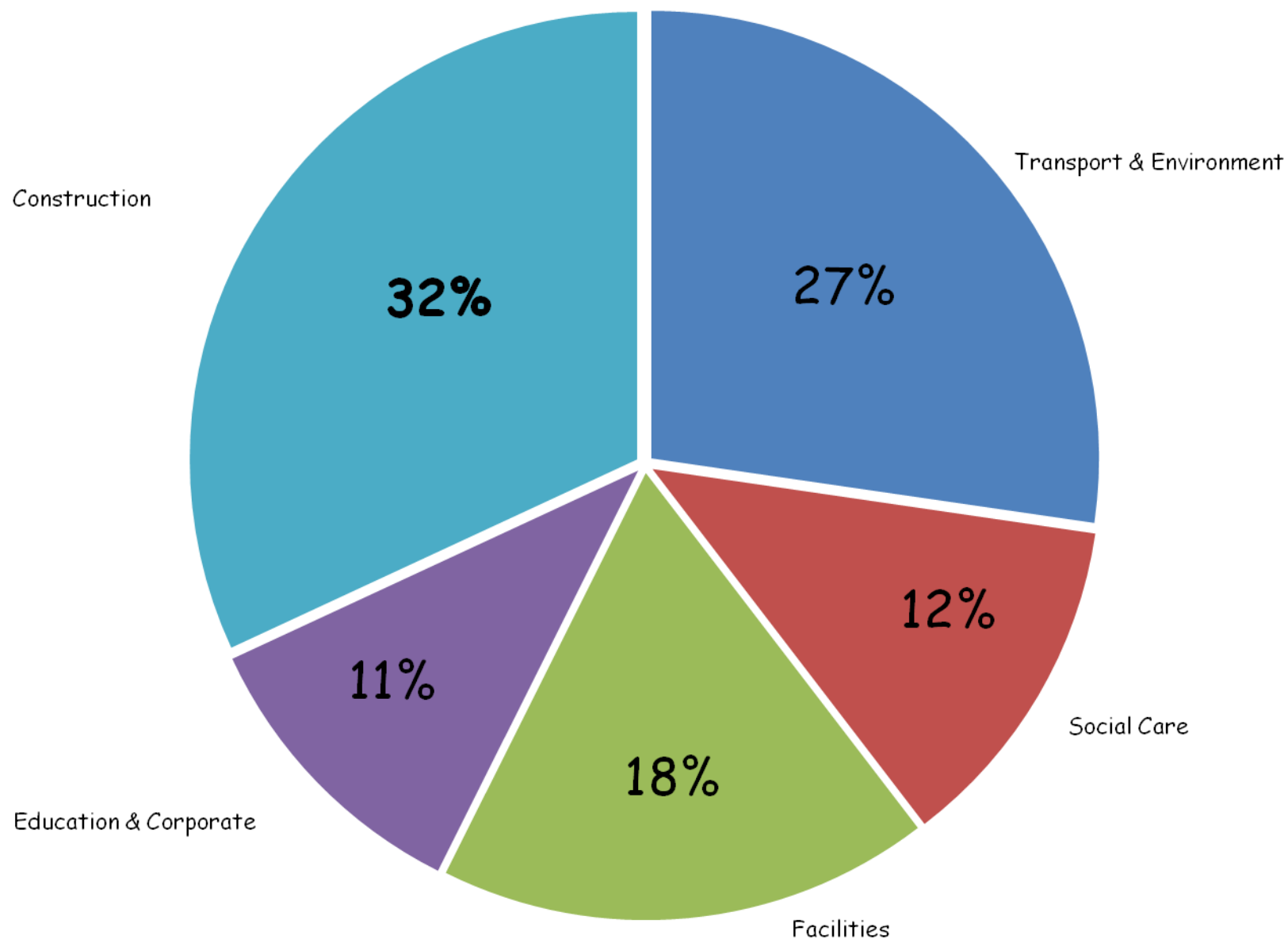
Gary Mooney, Category Analyst &

Grant Montgomery, Senior Procurement Specialist

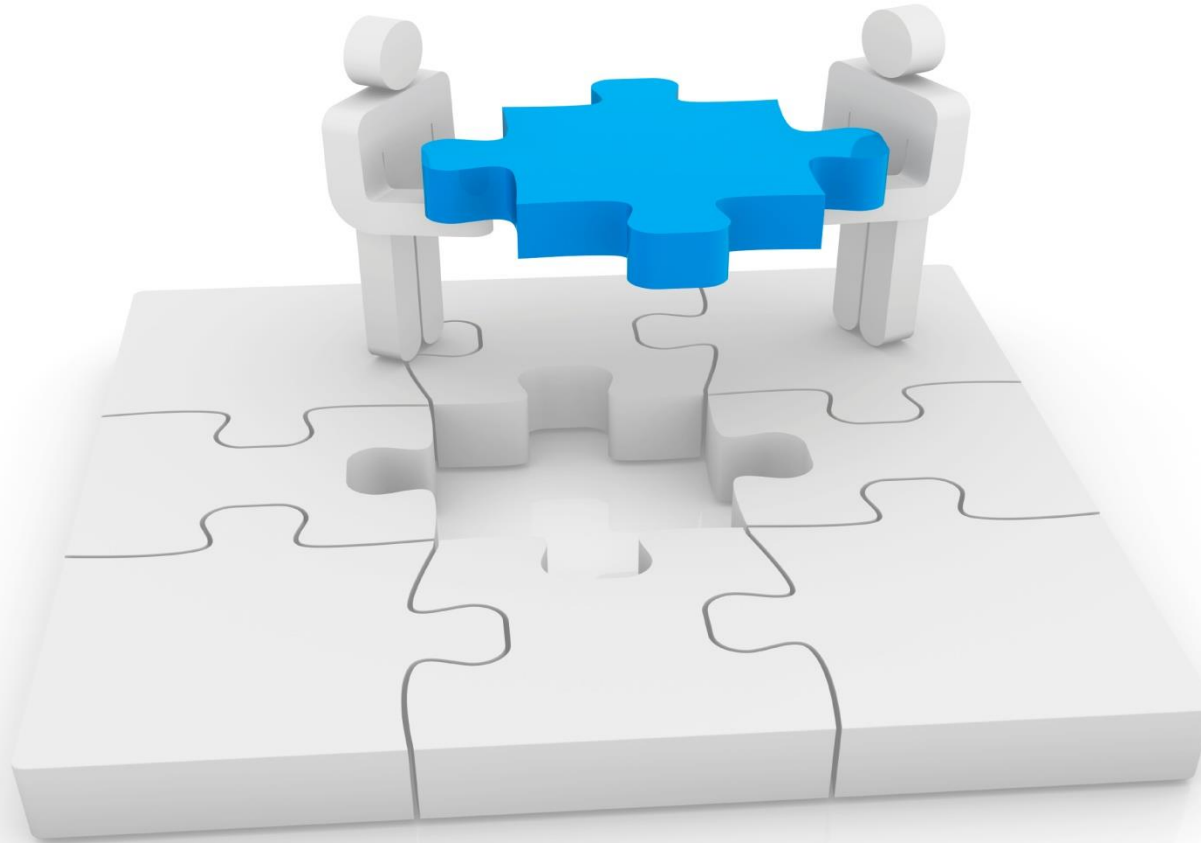
Scotland Excel - Overview



Categories and Spend Profile Total: £410million



Benefits of Collaboration



Learning and Development



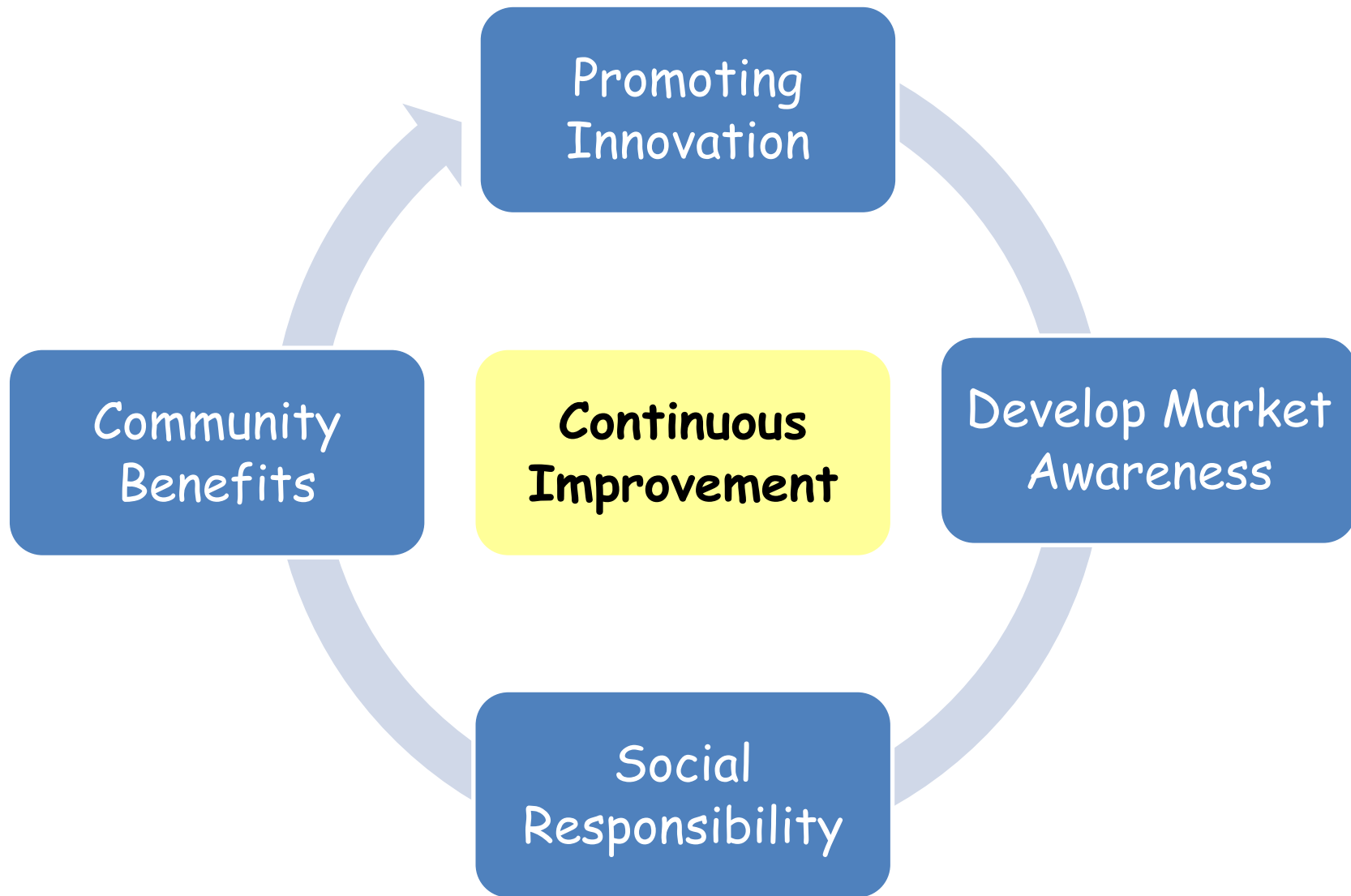
Sharing Procurement Expertise and Best Practice

- **Technical Groups**
- **User Intelligence Groups (UIG)**
- **Commercial UIG Steering Group**
- **Commercial UIG**
- **Cross Collaboration Group**
- **Procurement Capability Assessments (PCAs)**

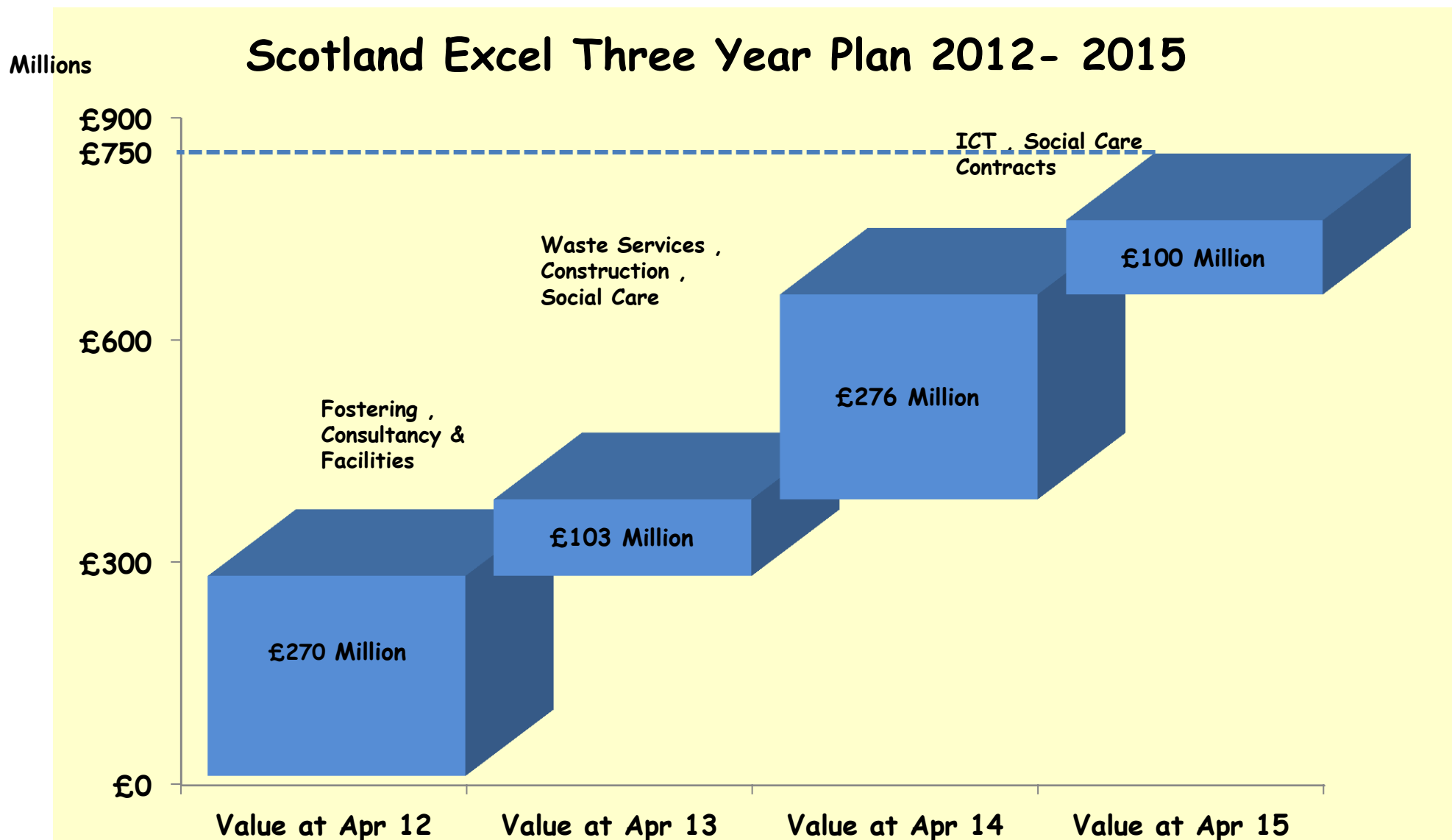
Role of UIG and Technical Group



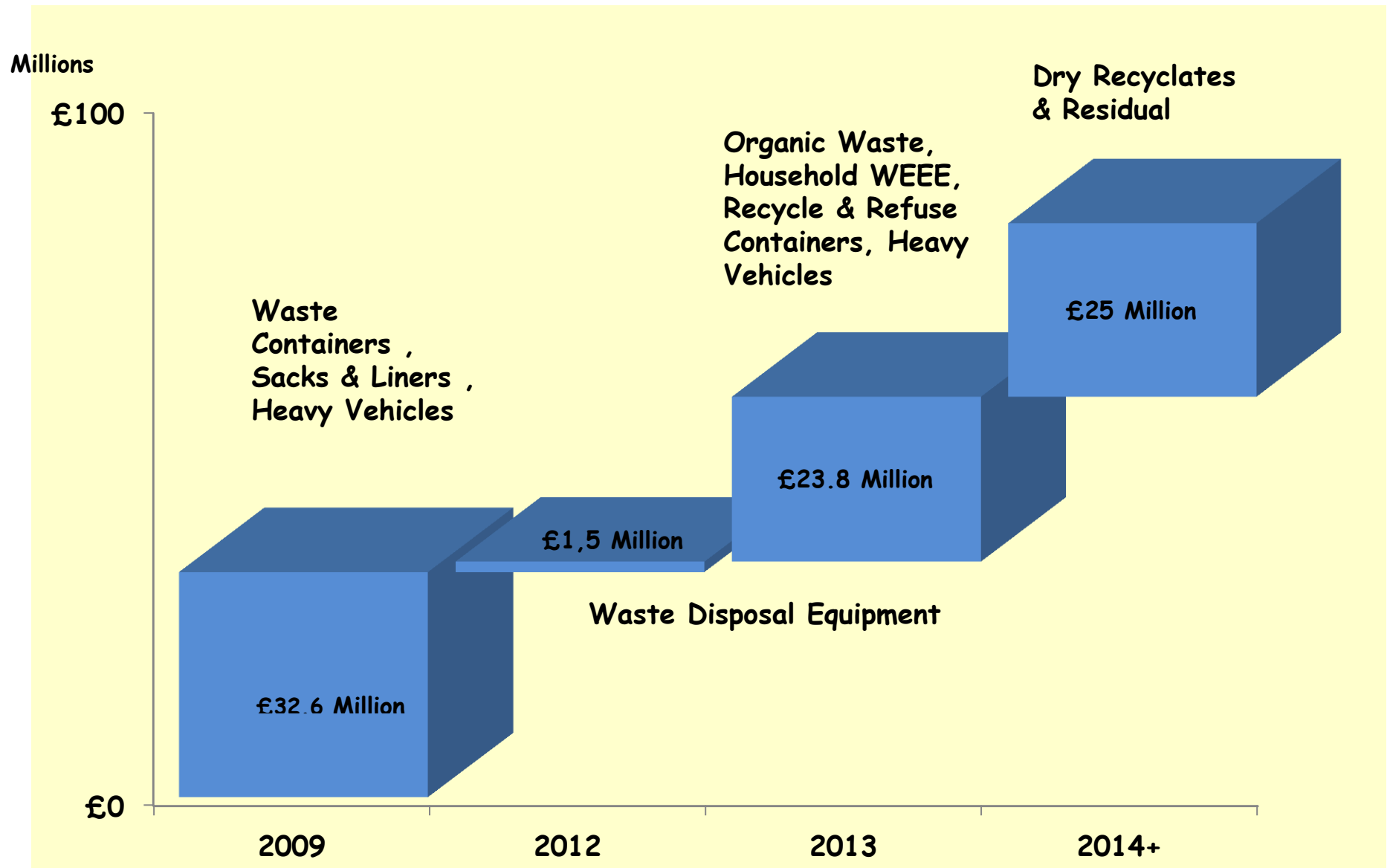
Supplier Engagement



Three Year Plan

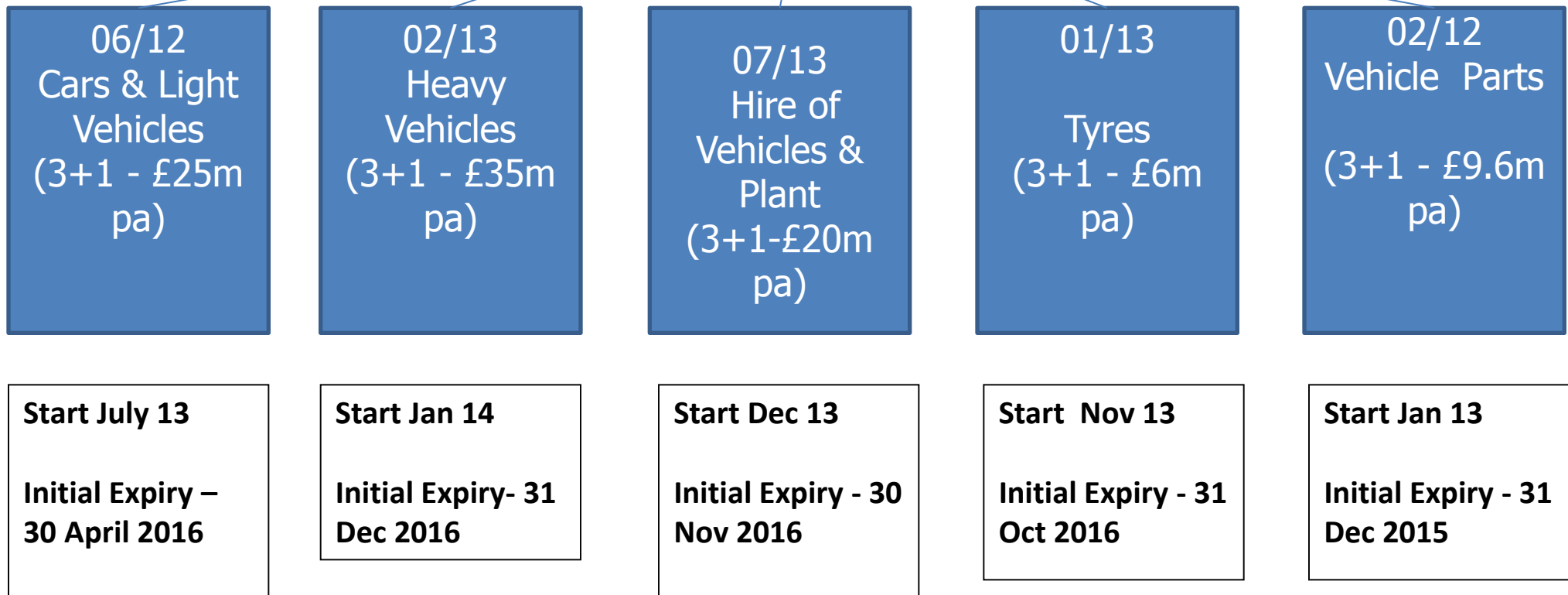


Transport and Environment Category Evolution

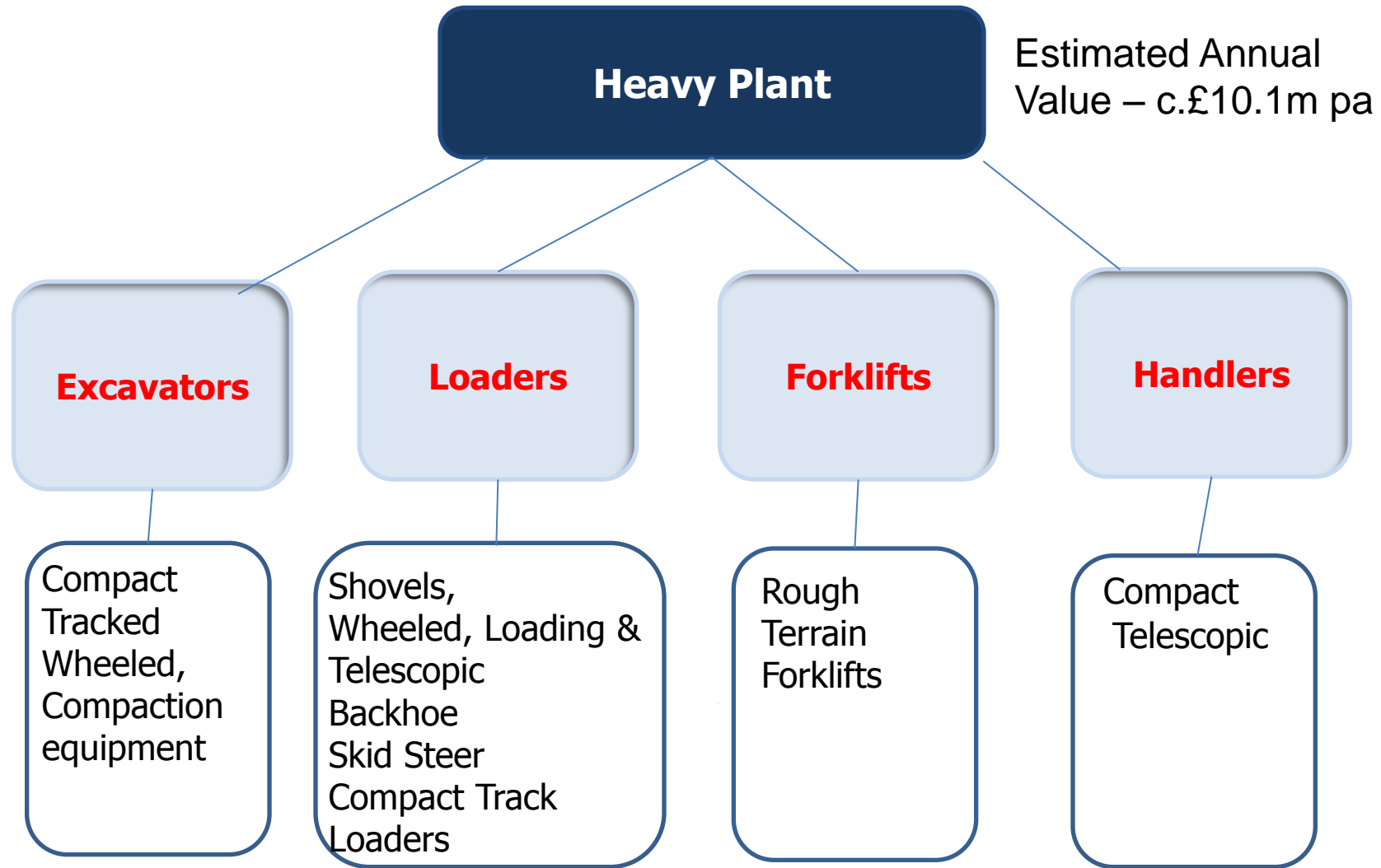


Transport and Environment Category Today - Fleet

Fleet Category

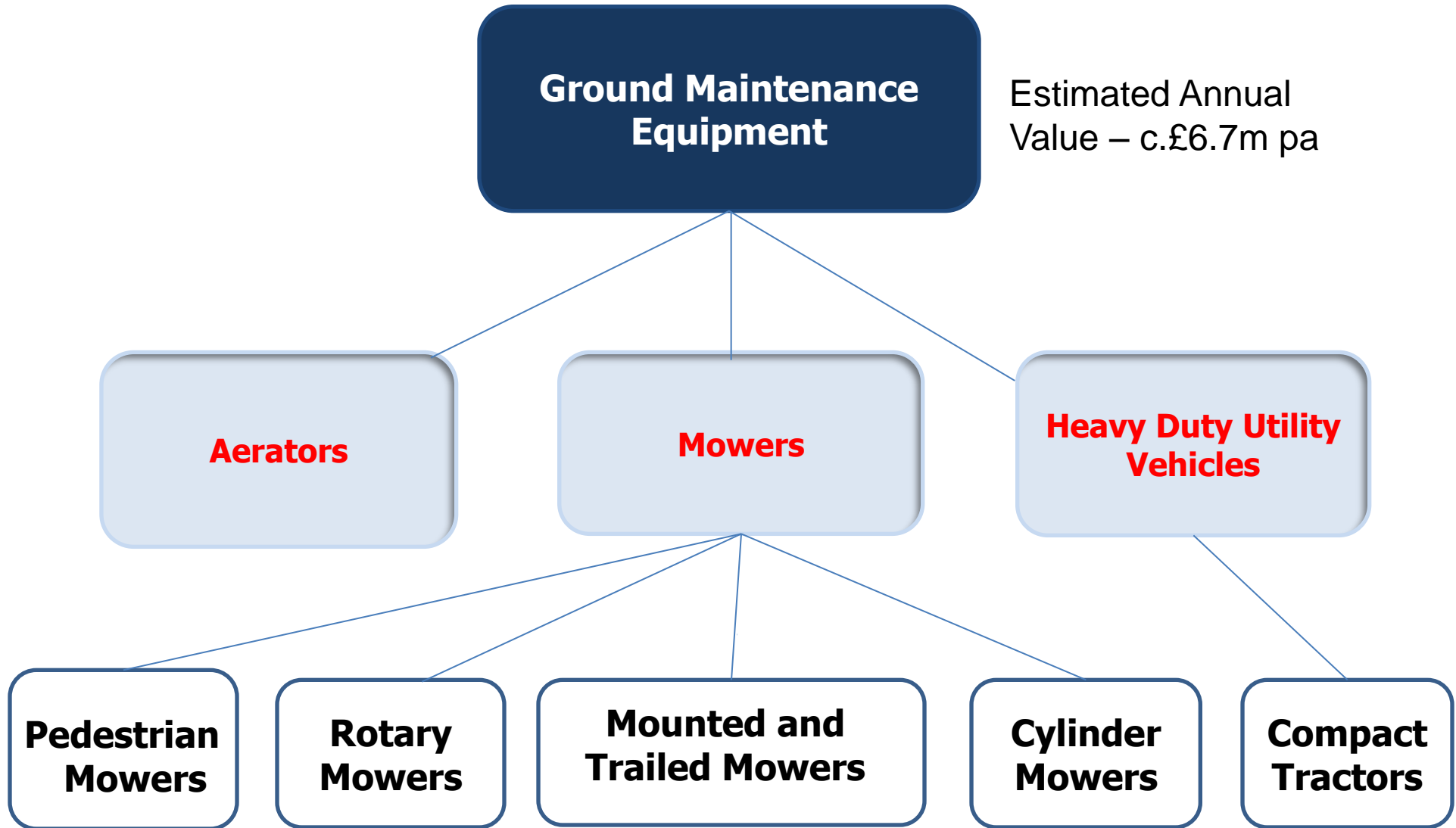


New Contract Area – Heavy Plant



Proposed contract start date of March 2015

New Contract Area – Ground Maintenance Equipment



Proposed contract start date of March 2015

Transport and Environment Category – The Future

- **Waste management strategies and Fleet strategies MUST work together – develop a Holistic approach**
- **Embrace innovation and new technology – a greener solution with greater efficiency**
- **Future proof procurement contracts**
- **Contracts that maximise synergies across categories**
- **Develop best practice models and cross collaboration across the Public Sector**

Diary Dates

- **Recommendation UIG for Recyclable and Residual Waste – May 14**
- **UIG Heavy Plant – June 14**
- **UIG Grounds Maintenance – June 14**

Contact Details and Link to Waste Strategy

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[http://www.scotland-excel.org.uk/web/FILES/Waste and Resource Management Procurement Strategy 2013-2016.pdf](http://www.scotland-excel.org.uk/web/FILES/Waste_and_Resource_Management_Procurement_Strategy_2013-2016.pdf)

➤ **Questions and Thanks**