



In sourcing Public Contracts



Rebuilding Capacity

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Insourcing Public Contracts: Rebuilding capacity

Course details






For many years the narrative of public service delivery has been dominated by the holy grail of high quality but cost-effective public services. It was assumed public services could be delivered more effectively and more cheaply by mimicking market mechanisms. What is now clear is that the over-simplification of public service delivery into commodified units, capable of being delivered by the market, has led to increasing market failure.

APSE's research [Rebuilding capacity: a case for insourcing contracts](#), explores the growing phenomenon of 'Insourcing'; bringing back services to deliver them 'in-house'. The research finds that insourcing is not a passive reaction to contract failures but is increasingly viewed as a proactive response to the public policy pressures facing local councils, not least the ongoing impact of austerity.

This course is based on APSE's research and policy position. A "must attend" course for those looking at alternatives to the limitations and hidden costs of contracted services, including senior leaders, budget holders, commissioning managers, and service development leads.

Learning Outcomes

By the end of the session, you will be able to:

-  Critically appraise insourcing as a viable option.
-  Consider the capacity and capabilities required for insourcing.
-  Evaluate sustainable solutions to service provision.
-  Devise solutions to create responsive modern services.
-  Develop an outline plan for insourcing.

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Course programme

For further information, please contact training@apse.org.uk

09:45 - 10:00	REGISTRATION (and Tech Check)
10:00 - 11:15	UNIT 1: What is insourcing? <ul style="list-style-type: none">Outsourcing: a history of market failureInsourcing: a definition, overview, and principlesWhere are we now? What are the challenges?
11:15 - 11:30	COMFORT BREAK
11:30 - 12:45	UNIT 2: Overcoming the barriers to insourcing. <ul style="list-style-type: none">Cost/efficiency issuesPerformance, quality & flexibility issuesEmployment/justice issues
12:45 - 13:15	LUNCH
13:15 - 14:30	UNIT 3: Building the case for insourcing. <ul style="list-style-type: none">Drivers for insourcing - why and what?Democratic oversight and accountabilityLocal economics and reducing Risk
14:30 - 14:45	COMFORT BREAK
14:45 - 15:45	UNIT 4: A pragmatic approach to insourcing. <ul style="list-style-type: none">Options appraisal: Where? When? and How?Building capacity - what skills do you need? Who and what?Considering next steps and developing your action plan: a practical guide
15:45 - 16:00	PLENARY, FEEDBACK AND CLOSE

In-house training

This course can be customized to meet the needs of a specific authority. The package includes:

- ✓ A pre-course consultation so we can tailor the course to meet your needs.
- ✓ Learner Needs Analysis.
- ✓ Customisation of the slide pack.
- ✓ Delivery of the course on a mutually convenient date and time to meet your authority's needs.
- ✓ Analysis of learner feedback, which we share with you.
- ✓ Trainer feedback, if required.
- ✓ Post-course materials on password-protected hidden webpage.

We can deliver both online and onsite.

- If delivered online, the course is suitable for up to 15 participants and over two half-days or one full day, via Microsoft Teams
- If delivered onsite, it is suitable for up to 20 participants. Trainer travel, subsistence and accommodation is charged at cost.

APSE Training

APSE (Association for Public Service Excellence) is a not-for-profit local government think tank, working with over 300 councils throughout the UK, promoting excellence in public services.

APSE Training aims to provide inspiring and impactful lifelong learning and development opportunities, nurturing talent and enabling growth. A broad range of courses are available via the APSE website and as bespoke in-house courses.

APSE Training is compliant with APSE's Quality Assurance processes under ISO 9001, ISO 14001, ISO 27001 and GDPR. We are also a Platinum Carbon Literate Organisation, which demonstrates our commitment to raising awareness of the climate crisis.

CONTACT US

The team is ready to help.

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