



apse seminars

Transport, Fleet and Vehicle Maintenance Seminar 2026

Thursday 15 October, 10:00 – 16:30
The Derby Conference Centre, DE24 8UX

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Procurement Services helps public sector organisations procure, lease and manage vehicles through compliant, flexible and cost-effective solutions.

Working across the whole of the public sector, our dedicated Vehicles team supports fleets that keep essential services running. From passenger transport and minibuses to refuse collection vehicles, light commercial vehicles and electric vehicle fleets, we help customers find the right vehicles and procurement route for their needs.

We understand the challenges fleet operators face, from budget pressures and changing regulations to the transition to low-emission vehicles. By providing access to trusted suppliers through our approved procurement solutions, we help organisations save time, reduce risk and achieve value for money.

Alongside our vehicle expertise, we offer procurement frameworks, tender and contract management services, digital solutions and financial leasing support.

Whether you're replacing vehicles, expanding fleets or planning for the future, Procurement Services works closely with customers to deliver practical solutions that support frontline services and the communities they serve.

Programme

9:00: Registration

10:00: Session One

Welcome from the Chair

Cllr Lynne Short, Dundee City Council

Driving Forward: Derby Fleet Services – Progress, Priorities

- Welcome to Derby
- Highlighting key achievements
- Looking ahead – priorities and opportunities
- Where to now with postponed LGR?

Sam Kelly and Adrian Ball, Head of Fleet Management and Streetpride / Fleet Transport Manager, Derby City Council

Working Together to Improve Road Safety and Regulatory Outcomes

- Current compliance and enforcement priorities, Common compliance issues and emerging trends
- How DVSA supports operators through engagement, education and guidance
- Earned Recognition and the road to earned recognition scheme

Matt Willisroft, Head of Enforcement Relationship Management, Driver and Vehicle Standards Agency

National Highways – Keeping the UK moving

- Managing a fleet of around 2,000 vehicles
- National Highways' electrification journey
- Transition to zero emissions and operational challenges

Martin Edgecox, National Fleet Manager, National Highways

Audience question and answer session

11:15: Coffee break and exhibition viewing

11:45: Session Two

Cross-Pavement EV Charging: Simple Solution, Complex Delivery

- Coventry's experience of trialling cross-pavement charging channels for residents without off-street parking.
- The practical challenges of moving from a small-scale trial to a council-wide approach, including highways, licensing, maintenance, liability and resident experience, and lessons learned.

Shamala Gadgil, Senior Programme Manager, Coventry City Council

Nottingham's Pioneering EV journey

- Turning the council's fleet green, one of the first councils to do so
- Depot, RCV, and street cleansing vehicle electrification
- Lessons learned from being an early adopter, and what you can learn from our experience

Andrew Smith, Assistant Fleet Manager, Nottingham City Council

Transport – State of the Market

- What you have told us
- Key trends and issues in LA fleet and transport
- Budgets, recruitment and retention

Bonni Jee, Principal Policy Lead, APSE

More than Vehicles: Delivering Fleet Solutions that work

- What does effective fleet management look like in practice?
- How our Vehicle Managed Service transformed operations for Kent Highways
- Reducing workload, improving efficiency, simplifying fleet management

Rosanna Maxted, Senior Account Specialist, Jamie Flintan, Ryan Burke, Account Specialists, Procurement Services

12:45 Lunch and exhibition viewing

13:45 Session Three

Safe Roads Ahead: Building a Skilled Workforce for the Future of Fleet Operations

- How we have invested in training, workforce development and staff engagement to create a safer, more resilient fleet and transport operation.
- A practical case study demonstrating how targeted driver training and proactive intervention reduced vehicle incidents, improved driver behaviour and strengthened safety performance.
- Lessons learned on recruitment, retention and preparing the workforce for future challenges, including digital transformation and fleet electrification.

Chris Demetriou, Assistant Director of Corporate Fleet, Transport & Accessible Community Transport, London Borough of Islington

Attracting, Retaining and Developing Staff Through Frontline Environmental & Transport

Apprenticeships

- Clear pathways for developing your workforce — including LGV/Urban Driver, Passenger Transport Driver (D Licence) and Transport Supervisor/O-Licence Manager CPC.
- How councils can use the Apprenticeship Levy to fully fund in-work qualifications — reducing reliance on agency staff and protecting departmental budgets.
- Building a future-ready workforce — tackling driver shortages, compliance pressures and skills gaps across waste, transport, highways and public realm services.

David Smith, Managing Director, Acorn Environmental Solutions

Audience question and answer session

Continued on next page...

Occupational Road Risk and Fleet Safety

- An overview of occupational road risk and why it remains a significant health and safety issue for employers.
- An introduction to ScORSA, a programme that helps organisations assess and improve the management of work-related road risk.
- Practical steps organisations can take to improve fleet safety, including how to get involved with ScORSA and access free resources.

Becky Guy, Senior Policy Manager, ROSPA

14:30: Coffee break and exhibition viewing

15:00: Employment Law and Transport

Fleet Restructuring, Outsourcing and Insourcing: Employment Law Issues for Fleet Managers

- When TUPE applies to fleet maintenance, transport and outsourced service contracts
- Managing workforce transfers during outsourcing, insourcing and contractor change
- Supporting employees and maintaining service continuity during organisational change

Jane Crees and Catrin Mills, Partners, Sharpe Pritchard LLP

Workshops:

15:10 – 15:50 Workshop 1

'Electric Dreams'

With Nick Bridle, APSE Associate

This session is the place to be for all things fleet and depot decarbonisation.

Join this interactive session where Nick will take you through:

- As-Is Discovery - How to analyse where you are now
- What if I have no telematics?
- What opportunities do we have?
- Planning for Transition - What do we need to consider?

Nick is a dynamic Senior Industry Consultant with extensive experience in developing integrated Asset, Fleet, Workshop, Transport and Driver management systems on a global basis, with over 45 years experience of successfully delivering continuous improvement initiatives.

15:50 – 16:30 Workshop 2

'The Workshop Workshop'

With Bob Bowdler, APSE Associate

In this interactive session, Bob will cover:

- Why everyday fleet control matters
- Compliance framework, supervision gap and operational assurance
- The DVSA desk-based assessment – the reality check
- Drivers' hours – the hidden risk
- Resilience through change – costs, LGR, the final test

Bob is a Senior Transport and Fleet Management professional with extensive experience across UK local authorities and public sector organisations. He has a proven track record in Operator Licence compliance, fleet strategy, procurement, and service improvement, including interim and external leadership roles.

16:30 Seminar close

About the venue

Derby
Conference
Centre
London Road
Derby
DE24 8UX



Derby is a real Transport City with a rich heritage in the industry, both road and rail. Home to Rolls Royce and Toyota manufacturing bases, it's also the HQ of Great British Railways. Our venue is a dedicated conference centre which has real history, opened in 1938 as a training centre for the London, Midland and Scottish Railway, later the Railway Engineering School. It is Grade 2 Listed and converted in 2007.

It is located in easy reach of the M1 and has free parking plus EV charging points.

For public transport, it is a 5 minute drive or 25 minute walk from Derby Railway Station.





Attendance list

Authority/Organisation	FirstName	Surname	Position
Acorn Environmental Solutions	David	Smith	Managing Director
APSE	Mike	Egerton	Conference and Sponsorship Programme Manager
APSE	Maria	Kenny	Business Support Assistant
APSE	bonni	jee	Principal Policy Lead
APSE	Matt	Miller	Executive Consultant
APSE	James	Jefferson	Principal Advisor – Energy
APSE	Vickie	Hacking	Principal Advisor
APSE	Hannah	Cocker	Communications Officer
APSE Associates	Nick	Bridle	Senior Industry Consultant
APSE Associates	Robert	Bowdler	Associate
APSE Associates	Craig	Denmark	APSE Associates
APSE Associates	Peter	Kirkbride	APSE Solutions Associate
APSE Associates	Stephen	Johnson	APSE Associate / interim Service Lead
APSE Associates	Mark	Fulton	Director
APSE Associates	Daniel	Parr	Associate
APSE Associates	Aliena	Ratenazi	APSE Associates
Aumovio Trading UK Ltd	Stuart	West	Exhibitor
Aumovio Trading UK Ltd	Jason	Steventon	Exhibitor
Birmingham City Council	Mark	Boden	Fleet Manager
Birmingham City Council	Jason	Fowler	Transport Manager
Birmingham City Council	Elizabeth	Rowe	VMS Administration Manager
Blackpool Council	Lynne	Rowbottom	Transport Manager
Bucher Municipal	Jamie	Evans	Regional Sales Manager
Bucher Municipal	Leigh	Bottel	Exhibitor
Commercial Services Group (CSG)	Rosanna	Maxted	Exhibitor
Commercial Services Group (CSG)	Jamie	Flintan	Representative
Commercial Services Group (CSG)	Ryan	Burke	representative
Conwy County Borough Council	Andrew	Dawson	Transport Manager
Coventry City Council	Shamala	Evans-gadgil	Senior Programme Manager
Dawsongroup EMC	Damien	Harry	Sales Manager North
Dawsongroup EMC	Jonathan	Ottley	Area Sales Manager
Dawsongroup EMC	Zack	Hall	Exhibitor
Denbighshire County Council	Chris	Brown	Fleet Manager

Denbighshire County Council	Andy	Clark	Streetscene, Fleet and Harbour & Maritime Services Manager
Derby City Council	Sam	Kelly	Head of Fleet Management and Streetpride
Derby City Council	Adrian	Ball	Fleet and transport
Derby City Council	Robert	Shoebridge	group manager
Derby City Council	Kerry	Griffiths	Digital Manager
Derby City Council	Scott	Redfern	Assistant Digital Manager
Derby City Council	Karen	Appleby	Service Manager
Driver & Vehicle Standards Agency	Matt	Williscroft	Head of Enforcement Relationship Management
Enterprise Mobility	Benjamin	Thierry	Head of Public Sector Mobility
Envenco NW Environmental Services	Danny	Rickwood	Director of Operations
Envenco NW Environmental Services	Edd	Hulse	Fleet Manager
Erewash Borough Council	James	Love	Fleet services
Fleet Auction Group	Chris	Jager	Exhibitor
Flintshire County Council	colin	fuller	Fleet Compliance Manager
Flintshire County Council	scott	Davidson	Fleet Project Officer
Gedling Borough Council	Cameron	Baron	Fleet Manager
Gedling Borough Council	Katie	Stokes	
Herefordshire Council	Lance	Bright	Fleet Manager
Islington London Borough	Chris	Demetriou	Assistant Director - Corporate Fleet, Transport and Accessible Community Transport
JCB	Andrew	McKinlay	Exhibitor
JCB	william	jones	Exhibitor
McNicholl Vehicle Hire	Shaun	Dynes	UK Operations Manager
National Highways and Transport Network (NHT)	Martin	Edgecox	National Fleet Manager
Northumberland County Council	Lee	Knighton	Assistant Fleet manager
Northumberland County Council	Davey	Robertson	Fleet Manager
Northumberland County Council	Iain	Young	Assistant Fleet manager
Northumberland County Council	Kevin	Ferrol	Fleet Compliance specialist
Nottingham City Council	Andrew	Smith	Assistant Fleet Manager
Nottingham City Council	Kenneth	France	Head of Fleet, Bereavement & SHEQ
Nottingham City Council	Wayne	Burton	Fleet Manager
Nottinghamshire County Council	Elliott	Mizen	Head of Transport
Project Better Energy	Anne	McKinney	Owner
Project Better Energy	Richard	Pink	Exhibitor
Project Better Energy	Halis	Toy	Exhibitor
Pullman Fleet Solutions	Dave	Jones	Representative

Pullman Fleet Solutions	Mark	Betts	Representative
r2c Online Ltd	Elliot	Frost-Palmer	Exhibitor
r2c Online Ltd	Archie	Hall	Representative
r2c Online Ltd	Sally	Hughes	Exhibitor
r2c Online Ltd	Anna	Lysetska	Exhibitor
Redcar & Cleveland Borough Council	Philip	Shaw	Service Lead - Waste & Fleet Services
Redcar & Cleveland Borough Council	Carl	Quartermain	Councillor - Portfolio Holder
Rochdale Metropolitan Borough Council	Jonathan	Kenny	Workshop manager
Sharpe Pritchard	Catrin	Mills	Partner of Sharpe Pritchard
Sharpe Pritchard	Jane	Crees	Partner of Sharpe Pritchard
South Kesteven District Council	Daniel	Barker	Operations Depot Supervisor
South Kesteven District Council	Matthew	Sumner	Transport Manager
St Helens MBC	Andrew	Sullivan	Fleet Manager
Stevenage Borough Council	Stuart	Newton	VRS & Fleet Manager
The Royal Society for the prevention of accidents (RoSPA)	Becky	Guy	Senior Policy Manager
Wyre Forest District Council	Deonne	Yarnall	Fleet Manager



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Whether you're replacing vehicles, expanding fleets or planning for the future, Procurement Services works closely with customers to deliver practical solutions that support frontline services and the communities they serve.



AUMOVIO Trading UK (previously Continental Automotive Trading UK) brings together three well-established brands under one roof: ATE, VDO, and Crypton. Together, these brands deliver high-quality replacement parts and professional equipment in the fields of braking systems, electronics, mechanics, and emission testing.

Our key product and service areas include:

Exhibitor profiles

- the market leading VDO tachograph, which supports all commercial vehicles that fall within scope of regulations to remain compliant
- VDO Fleet analysis (the number 1 Tachograph software across Europe) which enables VDO to offer Fleets a full tachograph eco-system, including Fleet management with strategic partners
- Crypton emissions testers and smoke meters support National and International markets, and can be supplied with a variety of other garage equipment to provide a complete MOT bay's or ATL's
- VDO has recently introduced a new comprehensive range of EV chargers – from mobile quick chargers ideal for Fleets and multi depot businesses, to residential chargers and large commercial chargers

All products and services are supported by extensive training courses, both for installers and technicians, as well as the end-user who need to use this equipment on a day-to-day basis. Training is often endorsed by regulatory bodies like the DVSA, and can be offered via eLearning, remotely, or face-to-face at the AUMOVIO UK academy, where other courses like a full program of IMI accredited EV training is available.

In addition to this, the UK manufacturing plant in South Wales coupled with the production facility in Birmingham offers a broad range of manufacturing capabilities, including injection moulding, machining, assembly, and plating. These facilities provide flexible support from high volumes to small series/bespoke builds.

With a clear focus on quality, innovation, and service, AUMOVIO UK provides workshops, fleets, manufacturers and partners, reliable products and specialist solutions that meet the demands of modern vehicles and machinery – today and in the future.

BUCHER

municipal

At Bucher Municipal, we produce only the highest quality machines across the road sweeping, sewer cleaning and winter maintenance industries.

Over the 200-year heritage of Bucher, we've constantly been driven by change, ensuring clean and safe environments, while embedding continuous improvement into everything we do. Our rich history of specialised engineering solutions has led to improved technology, better solutions and has always been driven by a focus on quality and reliability. This experience allows us to focus on the evolution of our products and more importantly adapt our units to be the best they can be for you, and the environment.

Exhibitor profiles

As the nation looks towards a greener future, we are pleased to be able to offer an electric vehicle alternative across all our divisions, reducing operational costs and significantly reducing emissions. Our environmental solutions reduce fuel consumption, improve air pollution, and save millions of litres of fresh water annually.

Bucher Municipal is a brand you can trust & rely on. With seven strategically placed service centres and over fifty factory trained engineers at your disposal, we have got you covered if anything goes wrong and support is always within easy reach.

Technology is shaping the way the world operates, and our industry is no exception. At Bucher Municipal, we are releasing our revolutionary new data & insights platform - Bucher Connect. It changes the way you operate, saving time, money and unnecessary stress. Problems can be remotely diagnosed and quickly fixed, routes can be planned, and data can be analysed to maximise your machine's efficiency, thus reducing costs.

At Bucher Municipal, we strive to develop intelligent solutions that enable you to meet current demands and stay ahead of future change, leading the way towards smarter technologies and alternative energy sources.

Bucher Municipal - Driven by Better



Dawsongroup

At Dawsongroup, we help organisations solve complex operational challenges through flexible asset rental, leasing and support solutions.

With over 33,000 funded assets, supported by more than 1,200 employees across nine countries, we combine international scale with responsive local support, helping customers operate efficiently and adapt to changing demands. Behind every asset is a breadth of services that supports our customers throughout the asset lifecycle,

Exhibitor profiles

enabling reliable service delivery, maximising operational uptime and helping organisations plan for the future with confidence.

In 2025, Dawsonsgroup was acquired by KKR as part of its Global Climate Strategy, further strengthening the Group's platform for sustainable growth and investment.



The Fleet Auction Group

Setting standards to lead the industry



As a trade-only vehicle remarketing company, with full on-going traceability and best practice at its heart, The Fleet Auction Group is the ideal partner for the defleeting and remarketing of all your **Local Authority** assets. As an alternative option we have our **Protruck Auction** site which has an open-door policy.

Our '**Local Authority**' partners wholly endorse our exclusive trading policies. Those public sector vendors who have chosen to use our unique facilities recognise that we are at the cutting edge of asset disposal. They reinforce that we are simply in tune with our public sector vendors. We have a dedicated auction for **All Local Authority Cars, Light Commercial & Heavy Commercial Vehicles, WAV, Bus, Coach, Plant, Machinery, Grounds Maintenance Equipment & Motorcycles**.

'Best Value'. Our results driven philosophy ensures that the fleets we partner achieve consistently high residual values, high conversion rates and a fast return of net funds – and all backed up by accurate reporting and 'good old fashioned' customer service.

Our Head Office & online auction centre is situated in the centre of the UK, the purpose-built complex has the latest live media studio's embracing our entire auction disposals including the collection and storage of all your assets. You would expect nothing less from a company that has built solid foundations within the Local Authority Sector. Protruck, our dual physical and online auction centre is located just East of Doncaster and has the exact same solutions for end-of-life vehicle and plant disposals on behalf of the Local Authority sector.

'Best Practice'. Our unique ethical trading stance will ensure onward traceability and accountability for every vehicle sold: we are the only Auction that operates a 'Trade Only' policy. We do not accept cash payments and all our buyers

Exhibitor profiles

hold a valid VAT registration number and a verified bank account. By using our facilities you're Fleet or Transport Manager supports the very best in Corporate Social Responsibility.

The Fleet Auction Group & Protruck is gaining strong residual value results in the Car Fleet, Commercial, Municipal, Agricultural and Plant remarketing sector with service levels that reinforce our product knowledge is second to none.

The Fleet Auction Group along with Protruck was most recently voted Auction House of the Year 2016, 2017, 2018 and 2019 at the annual Commercial Motor Awards.

Please contact **Chris Jager** at **The Fleet Auction Group** on 01530 833535 or mobile 07970 056383, email chris.jager@fleetauctiongroup.com



You may know JCB for our market leading construction and agricultural machinery. But did you know that all our machines can also be tailored specifically to meet the challenges and demands of government and municipal applications? Our specialist team of experts is ready and committed to understanding your specific requirements and delivering bespoke solutions that meet your needs today and in the future.

We offer a comprehensive range of innovative machinery and attachments that provide unparalleled performance, efficiency and reliability across all municipal sectors – all supported by one of the largest dealer network in Europe.

Speak to one of our experts today and find out how we can help you excel in your daily operations and deliver exceptional services to your communities.

Project ● ● curv

Commercial EV Charging, Built for Every Fleet – from 7KW AC to 1MW DC (test systems currently in place with Transport for London)

Project EV offers a powerful range of commercial AC and DC charging solutions, from smart AC chargers for cars and vans through to ultra-rapid DC charging for heavy-duty commercial vehicles; all backed by market-leading 5-year warranties and UK-based support.

Our charging solutions are already supporting numerous councils across the UK, providing reliable infrastructure for everything from electric cars and light commercial fleets to electric refuse collection vehicles.

And there's more to come. Our exciting new developments include 30kW and 40kW mobile DC charging units, perfect for workshops, service centres and fleet operators that need fast, flexible DC charging wherever it's needed.

We can offer full project support from initial site visits and system designs, to back-office solutions and maintenance packages.



Exhibitor profiles

Keeping essential public services moving starts with safe, compliant and well-maintained vehicles. r2c helps local authorities achieve this through connected fleet and workshop management software designed to simplify operations, improve efficiency and reduce downtime.

With over 20 years of industry experience, r2c provides a digital platform that brings together vehicle compliance, maintenance scheduling, defect management and workshop operations, giving transport teams greater visibility and control over their fleets.

For in-house workshops, r2c streamlines everyday processes with digital jobsheets, inspections, workshop scheduling, stock management and electronic invoicing. Time Recording provides valuable insight into technician productivity, job costs and workshop capacity, helping managers make better use of resources and identify opportunities to improve performance.

The platform also connects fleet operators directly with their maintenance providers, simplifying communication, job approvals and progress updates. This helps reduce unnecessary administration, improve transparency and minimise delays in getting vehicles back into service.

As local authorities face increasing financial pressures, workforce challenges and changing fleet requirements, having accurate, accessible information is more important than ever. r2c supports smarter decision-making through digital reporting, data insights and integrations with existing business systems.

Whether managing refuse collection vehicles, highways maintenance fleets or other essential service assets, r2c helps local authorities maintain compliance, control costs and keep their operations running efficiently.

Visit the r2c team at the APSE Transport, Fleet and Vehicle Maintenance Seminar to discover how connected technology can help your fleet and workshop teams work smarter, reduce downtime and deliver reliable frontline services.

r2cOnline.com

Speaker Biographies



**Sam Kelly, Head of Fleet Management and Street pride Services
Derby City Council**

Sam has worked in local government for almost 20 years, beginning her career in street cleansing. As Head of Fleet Management and Street pride Services at Derby City Council, she leads safe, efficient frontline and fleet services, recognising the fundamental role fleet plays in service delivery.

A named Transport Manager, Sam is passionate about compliance, driving change and leading services to deliver outcome-focused improvements for communities and the authority. She is part of the Derbyshire LGR Highways and Transport project group, working with colleagues across Derbyshire authorities to prepare fleet services for Local Government Reorganisation.'



**Adrian Ball, Transport & Compliance Manager
Derby City Council**

Adrian has almost 40 years' experience in Transport, over 30 of those in the Private Sector ranging from General Haulage, 3PL and Own Fleet.

Much of that time was spent working in the Recycling industry specialising in compliance auditing and vehicle procurement.

Moved to the Public Sector in 2019 to become Transport & Compliance Manager at Ashfield District Council and then moved to Derby City Council in 2023 as Fleet & Depot Manager responsible for onsite Workshops and a diverse fleet of around 500 vehicles including 84 HGV's.



**Matt Williscroft, Head of Enforcement Relationship Management
Driver and Vehicle Standards Agency (DVSA)**

In his current role, he leads engagement with industry, operators and key stakeholders to support compliance, improve regulatory outcomes and strengthen relationships across the commercial vehicle sector.

Matt has held several senior leadership roles across DVSA, including Head of Prosecution and Quality, where he led national prosecution, casework quality and regulatory assurance functions. He also served as Senior Responsible Owner for the Approvals Transformation Implementation programme, overseeing significant service transformation and change

activity across vehicle approvals. Drawing on experience across enforcement operations, regulatory services, driver conduct, compliance and quality assurance, he has developed a broad understanding of the challenges facing both regulators and industry.

Throughout his career, Matt has worked closely with Traffic Commissioners, transport operators, local authorities, trade bodies and enforcement partners to improve compliance, strengthen road safety and support a more effective and proportionate regulatory system. He is particularly passionate about building collaborative relationships that help operators understand and meet their responsibilities while enabling DVSA to focus intervention and enforcement activity where it is needed most.

Speaker Biographies



**Martin Edgecox, National Fleet Manager
National Highways**

Martin has worked at National Highways since 2013 and manages a diverse fleet for the organisation that builds, operates and maintains England's motorways and A roads. He has significant experience of fleet in both the public and private sectors, including extensive fleet operations, procurement, sales, and automotive supply chain supporting several OEM customers with key vehicle components. Martin is delivering the governments ambitious net zero plan, including for its 1,300-vehicle fleet.

Martin was appointed to the board of the Association of Fleet Professionals in 2022 and provides fleet knowledge and support to 1st and 2nd responder fleet managers in what is an ever-changing operational environment.

Martin was voted #23 in the 2025 GreenFleet 100 most influential for decarbonising fleet & transport. Chair of the DfT OZEV Special Vehicles Group, Martin is committed to supporting the industry through the transition to Net Zero.



**Shamala Gadgil
Senior Programme Manager specialising in transport innovation and decarbonisation
Coventry City Council**

Shamala is currently supporting Coventry City Council's electric vehicle charging and innovation programmes. A civil engineer by background, she leads the delivery of EV charging infrastructure and emerging technology projects, including cross-pavement charging, wireless charging and integrated energy solutions. She is also undertaking a PhD focused on EV charging infrastructure readiness and emerging charging technologies



**Andrew Smith, Assistant Manager Fleet
Nottingham City Council**

Andrew has over 13 years' experience leading Nottingham City Council's vehicle replacement programme, sourcing a diverse range of fleet vehicles and specialist municipal equipment. He has overseen the introduction of more than 230 ultra-low emission vehicles (ULEVs) across the Council's fleet and manages depot charging infrastructure comprising around 220 charging points across multiple sites.

Working closely with suppliers, procurement teams, and local authority partners, Andrew develops vehicle and machinery procurement frameworks and supports members of the Nottinghamshire Transport Consortium. A lifelong vehicle enthusiast with extensive practical fleet experience, he brings valuable insight into fleet electrification, charging infrastructure, and the transition to lower-carbon local authority fleets.

Speaker Biographies



**Bonni Jee, Principal Policy Lead
APSE**

Bonni has a passion for recycling and the environment, having been a waste consultant for the past two years prior to joining APSE, and started his career in local government on the frontline as a Recycling Advisor then Climate Change project officer at Kirklees Council in Yorkshire.

Prior to this, he studied Natural Sciences at the University of Nottingham, where he was elected Environmental Officer for the Students' Union, then completed a master's in environmental policy at the University of Cambridge. He is also a Chartered Member of the Chartered Institute of Waste Management (CIWM) where he also sits on the Early Careers Ambassador team, aiming to encourage more young professionals to join the sector.



**Chris Demetriou
Assistant Director of Fleet Manager, Transport & Accessible Corporate Fleet
London Borough of Islington**

Chris is the Assistant Director of Corporate Fleet, Transport & Accessible Community Transport at the London Borough of Islington, the council's Operator's Licence Holder, a Board Director of the Association of Fleet Professionals (AFP) and Vice Chair of the AFP Public Sector Working Group.

Chris is responsible for a fleet of more than 550 vehicles and a transport workforce delivering critical frontline services across waste collection, street cleansing, corporate transport, SEND transport and Adult Social Care transport. With over 20 years' experience in local government, he is passionate about developing high-performing teams, improving safety standards and creating positive organisational cultures that enable people and services to thrive.

He has led major initiatives focused on driver development, training, compliance, incident reduction and workforce engagement, helping to improve operational performance while supporting recruitment and retention in an increasingly challenging labour market. Through targeted intervention programmes and a strong focus on safety culture, Chris has championed practical approaches that reduce vehicle incidents, enhance driver behaviour and deliver measurable service improvements.

Alongside his focus on people, safety and operational excellence, Chris has overseen significant fleet modernisation programmes, including the introduction of digital fleet management systems, innovative technologies and one of the UK's leading local authority fleet electrification programmes. Under his leadership, Islington has delivered a range of pioneering projects, including the conversion of end-of-life diesel refuse collection vehicles to electric, Vehicle-to-Grid (V2G) trials, and the deployment of innovative electric commercial vehicles and accessible transport solutions.

As both a local authority practitioner and industry representative through the Association of Fleet Professionals, Chris actively promotes collaboration, knowledge sharing and best practice across the public sector. He is committed to helping local authorities build safer, more skilled and more resilient transport operations capable of meeting the challenges of the future.

Speaker Biographies



Rosanna Maxted, Senior Account Specialist – Vehicles Brand
Procurement Services Ltd

Rosanna Maxted is our Senior Account Specialist for our Vehicles brand. She has worked for Procurement Services for 7 years. Rosanna handles all vehicle solutions, building long-term relationships with all of our fleet customers. Rosanna and the team will find the right vehicle or service solution for your requirements, working alongside local authorities, education establishments, blue light services and more.



David Smith
Acorn Environmental Solutions

David brings over **40 years' experience in frontline environmental services** across the public, private and charitable sectors, including senior roles in local government, central government and Keep Britain Tidy. For the past 13 years he has led **Acorn Environmental Solutions**, working with councils nationwide to strengthen workforce capability through targeted training and upskilling.

During his time in central government, David played a key role in establishing the **Neighbourhood and Street Warden programmes** for the Office of the Deputy Prime

Minister across England and Wales. He also helped introduce **Business Improvement Districts (BIDs)** to the UK, leading study tours to the United States and the Netherlands to shape national policy and practice.

At Acorn Environmental Solutions, David specialises in developing practical, high-impact training pathways for frontline teams. His recent focus has been supporting councils to upskill staff into **LGV and PCV/coach driver roles**, helping authorities address critical recruitment gaps while creating new career opportunities for employees.



Becky Guy, Senior Policy Manager
The Royal Society for the Prevention of Accidents

Becky leads policy activity across road safety and works with government, industry and other stakeholders to support the prevention of road deaths and serious injuries. Her work focuses on influencing policy, sharing evidence and promoting practical approaches that help keep people safe on our roads. At this seminar, Becky will provide an overview of occupational road risk and why it remains a significant issue for employers, introduce RoSPA's ScORSA programme, and outline practical steps organisations can take to strengthen fleet safety, manage risk effectively and access further support and resources.

Speaker Biographies



Jane Crees, Partner
Sharpe Pritchard LLP

Jane is a Partner at Sharpe Pritchard and an experienced legal adviser to the public sector, specialising in complex infrastructure, construction, and related service contracts. She regularly advises on the procurement of long-term highways maintenance and professional services.

With over 20 years' experience, she advises on high-value projects from procurement through to delivery, contract management and termination. Jane has extensive expertise in NEC3 and NEC4 contracts, framework agreements and procurement documentation. Her experience includes in-house co-location with clients and secondments to in-house legal teams. She is also an accredited NEC4 Project Manager.



Catrin Mills, Partner
Sharpe Pritchard LLP

Catrin is a Partner in Sharpe Pritchard's employment team with over 25 years' experience of advising employers on all aspects of employment law and HR.

Catrin advises and represents employers in employment law disputes, including employment tribunal proceedings, and is also a trusted adviser to senior leaders on staffing strategy. Catrin has particular expertise in complex restructures and reorganisations, and the effects of TUPE in procurement.

Catrin works regularly with public sector clients to advise on outsourcing, insourcing, and service contract changes, and represents local authorities in disputes involving TUPE.



Nick Bridle, Senior Fleet & Asset Management Consultant
APSE Associate

Nick is a senior fleet and asset management consultant with over 45 years' experience across fleet operations, technology, decarbonisation and transformation. He specialises in fleet replacement and EV transition planning, whole-life-cost analysis, fleet technology, workshop optimization, compliance and driver management.

Nick has delivered major Government, Local Authority and blue-chip fleet programmes, including eFreight and Transport for Scotland, and has supported decarbonisation programmes involving £200m of cleaner asset investment.

Combining extensive operational experience with strategic consultancy, Nick focuses on delivering practical, measurable improvements in fleet performance, cost, safety and sustainability.

Speaker Biographies



Bob Bowdler, Director of BB Consultancy Ltd
Apse Associate

Bob is an independent fleet and transport consultant and Director of BB Consultancy Ltd. With more than 40 years' experience, beginning as an HGV apprentice mechanic, he has held operational, management and consultancy roles across local government, emergency services and commercial fleet operations.

He now works with councils across the UK, helping them improve fleet performance, compliance, governance and operational resilience.