



seminars

Future ready services

APSE Scotland Fleet, Waste and Grounds Seminar 2019



Seminar sponsors:

14 to 17 May 2019

Coylumbridge Hotel, Aviemore

 **DENNIS EAGLE**

 **TERBERG**
MATEC UK

Tuesday 14th May

15.00 - 17.00 Registration and advance exhibition viewing

19.00 – 22.00 Casual dining at Coylumbridge Hotel for all seminar attendees

22.00 Entertainment at the Coylumbridge Hotel

Buses departing from Coylumbridge Hotel to Aviemore Highland Resort (see bus timetable)

Wednesday 15th May

10.00 - 10.45 Scotland's largest public sector fleet, waste and ground services exhibition opens – registration and exhibition viewing

10.45 - 12.00 **Session One: Keynote session – What does the future hold for neighbourhood services?**

The Changing Role of Local Government

- Mind the gap! The budget position for Scotland's councils
- Developing a new municipalism
- Community wealth building

Speaker: Paul O'Brien, Chief Executive, APSE

Re-imagining our Public Services - the rise of the Unicorns

- Understanding the impact of spending decisions on neighbourhood services
- Shaping our vibrant communities

through our transformational approaches

- Future ambitions

Speaker: Katie Kelly, Depute Chief Executive, East Ayrshire Council

Borderlands – engaging with neighbourhood services

- What does this mean for Transport, Waste and Parks services?
- Bringing economy, environment and low carbon together
- Policies guiding council actions

Speaker: Cllr Archie Dryburgh, Dumfries & Galloway Council

12.00 - 13.30 Lunch and exhibition viewing

13.30 - 14.30 **Session Two: Compliance and enforcement**

The importance of operator licence compliance

- Do Directors know the importance of your Transport Fleet and the role they play?
- Questions that Directors of Local Authorities should know the answers to regarding their Transport Operations
- What would the impact be if your O Licence were to be curtailed?

Speaker: Margaret Simpson, Head of Policy for Scotland and Northern England, Freight Transport Association

Vehicle testing – the year ahead and beyond

- Overview of our major changes already implemented
- Our upcoming digital transformation programme
- The end of our phased testing

introduction

Speaker: John McKernan, Testing Network Manager, Driver and Vehicle Standards Agency

13.30 – 14.30 Parks advisory discussion forum - to debate the latest challenges and opportunities for the sector?

14.30 - 15.15 Exhibition viewing and refreshments

Sponsored by Johnston Sweepers Ltd

15.15 - 16.30 Session Three: Undertaking service changes and overcoming the contamination challenge

Communicating to improve material quality

- An update on work undertaken by Zero Waste Scotland to develop communications resources focused on reducing contamination
- Summary of discussions from Local Authority workshops
- Overview of new internal communications resources and next steps

Speaker: Emma Leask, Consumer Campaigns Project Manager, Zero Waste Scotland

Introducing a Charter compliant service: The contamination challenge

- The approach to our Charter compliant service
- The challenge of reducing contamination
- Benefits and results achieved

Speaker: Kenny Dalrymple, Service Lead Neighbourhood Services, South Ayrshire Council

Implementation of our new city centre wide commercial waste policy

- Reasons for the intervention
- How our pilot findings informed our full roll out
- Challenges of such a big project
- Analysis and benefits achieved so far

Speaker: Seamus Connolly, Principal Officer, Glasgow City Council

15.15 – 16.30 Transport advisory discussion forum - to debate the latest challenges and opportunities for the sector?

16.30 -17.30 Exhibition viewing and refreshments

18.30 – 20.30 Gala Buffet dinner in Inverdrue restaurant for all seminar attendees

Sponsored by Wilsons Auctions

20:00 Beer tasting in the Woodshed
Sponsored by Hillend Engineering

21:00 Gin tasting in the Coylumbridge Hotel bar

Sponsored by Scarab Sweepers

22.00 Karaoke in the Coylumbridge Hotel

Buses departing from Coylumbridge Hotel to Aviemore Highland Resort (see bus timetable)

Thursday 16th May

09.15 – 10.00 Exhibition viewing and refreshments

10.00 – 11.15 Session Four: Keynote address – Alternative fuels and funding - Sponsored by Geesinknorba

Switched on Fleets

- Current funding opportunities
- Growth of the ChargePlace Scotland network
- Looking to the year ahead

Speaker: Lindsay Yeoman, Head of Fleets and Consumer Incentives, Transport Scotland

Hydrogen - Reducing carbon and air quality emissions

- Improving your energy efficiency
- Fuel cell and other technologies
- Case study examples

Speaker: Amanda Lyne, Managing Director, ULEMCo Ltd

Going forward, Electric / Hybrid / Battery technology

- Full electric – where are we today?
- Hydrogen possibilities
- Battery development

Speaker: André Lagendijk, Product Manager, Geesinknorba

10.00 – 11.15 Waste advisory discussion forum - to debate the latest challenges and opportunities for the sector?

11.15 – 12.00 Exhibition viewing and refreshments

Sponsored by Johnston Sweepers Ltd

12.00 – 13.00 Session Five: National Litter Strategy and the road ahead

Towards a litter free Scotland – 5 years on

- Scotland's strategic approach to tackling litter
- Current areas of focus - including roadside litter
- Looking ahead to the next 5 years

Speaker: Janet McVea, Head of Zero Waste Unit, Scottish Government

The increasing importance of benchmarking within the National Litter Strategy

- The importance of prevention
- Measuring quality
- Future developments

Speaker: Debbie Johns, Head of Performance Networks, APSE

13.00 – 14.15 Lunch and exhibition viewing

Sponsored by Mitchell Power Systems

14.15 - 15.45 Session Six: The use of technology within waste services

Smart Cities - Smart Waste

- The increasing use of technology
- The importance of data to help inform decisions
- Where to next?

Speakers: Donna Rigby, Waste Services Co-ordinator and Magda Jakub, Smart Waste Systems Officer, Perth & Kinross Council

Routing around in the undergrowth – the dark art of making route optimisation work

- Different approaches to route optimisation over the last 15 years
- How they are embraced (or not) by the frontline
- How to achieve by in
- Planning for the future

Speaker: David Goodenough, Waste Services Manager, West Lothian Council

Room for Improvement: Making our industry safer and healthier

- HSE statistics and other disturbing figures
- Improving safety: New and amended guidance
- SWITCH Passport Scheme

Speaker: Adrian Bond, Vice Chair SWITCH H&S Working Group

Scotland's Deposit Return Scheme

- Aims and ambitions
- Opportunities to help create a circular economy
- Links to other waste and resource policy changes

Speaker: David Barnes, Programme Manager: Deposit Return Scheme, Zero Waste Scotland

14.40 – 16.30 Litter Managers Network discussion forum - to debate the latest challenges and opportunities for the sector?

15.30 -16.00 Exhibition viewing and refreshments

Buses departing from Coylumbridge Hotel to Aviemore Highland Resort (see bus timetable)

19.00 - 19.30 Pre dinner drinks reception at Coylumbridge Hotel - Sponsored by Faun Zoeller (UK) Ltd

19.30 Annual Dinner at Coylumbridge Hotel (Smart suit or equivalent) - Sponsored by DAF Trucks Ltd

Rising Star awards - Sponsored by Contenur UK Ltd, Geesinknorba and Zero Waste Scotland

Buses departing from Coylumbridge Hotel to Aviemore Highland Resort (see bus timetable)

Friday 17th May

Breakfast and departure

Event sponsors

Overall conference sponsor

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Thursday Night Annual Dinner

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Big Wednesday Night Dinner

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Conference gift

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Thursday drinks reception

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Table wine (annual dinner)

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Thursday lunch Kindly sponsored by Mitchell Power Systems and Allison Transmission



Wednesday beer tasting

Kindly sponsored by Hillend Engineering



Wednesday gin tasting

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**Conference attendees list**

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Thank you to all of this year's sponsors for supporting the event.

For more information on sponsorship opportunities for the 2020 APSE Fleet, Waste and Grounds event please contact Laura McNab at 01698 459051 or by e-mail at Lmcnab@apse.org.uk.



Paul O'Brien
Chief Executive
APSE

Paul O'Brien is the Chief Executive of the Association for Public Service Excellence (APSE). Based in Manchester APSE has 250 local authorities in membership.

Paul is currently on the MHCLG working party writing the National Litter Strategy for England. He was also appointed to the MHCLG Parks Action Group. He was the independent facilitator of the Northern Ireland Local Government Reform Joint Forum and has represented APSE on the Scottish Executive Health and Physical Activity Council, the Office of the Deputy Prime Ministers, Strategic Partnership Taskforce, Trading and Charging working party and the Local Government Procurement Forum.

Paul was named in the LGC magazines 100 most influential in local government. He is a columnist with the MJ magazine and regular contributor to numerous local government publications. He was a member of the Guardian's Local Government Network Advisory Board. He was also a board member on the partnership which delivered the ODPM's National Councillor Mentoring Programme.

Paul was previously APSE's Principal Advisor (Scotland), and has over 30 years experience in local government. He is a Fellow with the Royal Society of the Arts. He is currently studying for a PHD at De Montfort University having previously completed an MBA at Glasgow Caledonian University.



Katie Kelly
Depute Chief Executive
East Ayrshire Council

Katie Kelly is the Depute Chief Executive Safer Communities with East Ayrshire Council. She has been employed in the public sector in Ayrshire for 27 years working in various roles including Head of Housing, Communities and Transformation. Katie has developed and led a range of innovative and community focused services. Responding directly to the findings of the Christie Commission, influenced by asset based approaches and embracing the views of local people and stakeholders, Katie led and implemented the innovative Vibrant Communities approach as part of East Ayrshire's Transformation Strategy.



Councillor Archie Dryburgh
Chair of the Economy, Environment and
Infrastructure Committee
Dumfries & Galloway Council

Archie is Scottish Regions Vice Chair of APSE and was the National Chair in 2017/18. On leaving the Army in 1985, worked in the Nuclear Industry for 27 years at Chapelcross, the First Nuclear power station in Scotland, through Operations, Defueling and Decommissioning, which peaked his interest in

dealing with waste. He was elected in 2007 in the Annandale East and Eskdale Ward of D&G Council. Archie has been Chair of the EE&I Committee since re-election in 2017. He was D&Gs Area Activist Chair for Unite the union until 2013 and TGWU before that. He was LGIU Scotland Councillor of the year for Special Contribution in 2018 for his First Aid work with communities and the work he has done with and for the Armed Forces, Veterans and Cadet Forces.



Mags Simpson
Head of Policy for Scotland & Northern England
Freight Transport Association

Joined FTA in 2007. I have done various roles, from Strategic Business Manager; Head of Tacho Contract Development; Regional Head and Country Manager for Scotland. Each of these roles has allowed to me to focus on working with some of the FTA's larger members, as well as working closely with our Scottish Membership base. As Head of Policy for Scotland and Northern England, I look forward to working closely with members to ensure that their voice is heard across the key issues affecting the industry.

John McKernan
Testing Network Manager
Driver and Vehicle Standards Agency

I am the Testing Network Manager for Scotland and North England (TNM). I provide managerial support, engagement, motivation, development and guidance to remote working Technical Team Leaders, Specialist Vehicle Standards Assessors and their teams. I also work closely with the Vehicle Testing Services management team to ensure the delivery of Testing Services to Authorised Testing Facilities. My team consists of six managers and three Specialist Assessors, who are responsible for Initial Vehicle Approval on HGVs and PSVs



Emma Leask
Consumer Campaigns Project Manager
Zero Waste Scotland

Emma Leask has worked for over 8 years in environmental communications in Scotland with organisations including Keep Scotland Beautiful, SEPA and currently at Zero Waste Scotland. She specialises in consumer behaviour change and successfully communicating recycling services to Scottish householders.



Kenny Dalrymple
Service Lead Neighbourhood Services
South Ayrshire Council

Kenny started his career as a Roadworker with Strathclyde Regional Council in 1984. Over 27 years he worked his way through various disciplines which culminated with him becoming Roads Manager for South Ayrshire Council in 2009. In 2011 Kenny was asked to take over the running of Neighbourhood Service which included Waste Management, Grounds and latterly Fleet. In 2018 he became a chartered waste manager and is currently working towards his MBA.



Seamus Connolly
Principal Officer
Glasgow City Council

Seamus has been in local authority employment, in a variety of roles, for 26 years and in his current role at Glasgow City Council's Development and Regeneration Services for approximately 5 years. He is the Principal Officer for the Glasgow City Centre Strategy 2014-19, which is a wide-ranging and high-profile initiative that seeks to address key structural and policy impediments to the city centre's sustainable growth with an outcome- focussed approach.

With a background in environmental regeneration Seamus is also a qualified training instructor and has managed environmental employability and regeneration projects in partnership with several local authorities.

Previous management responsibilities have included developing and establishing the Councils Stalled Space Initiative which subsequently went on to receive international recognition by winning the prestigious City to City Barcelona FAD Award in 2013. The project has since been rolled out, with the support of the Scottish Government, to other local authorities.



Lindsay Yeoman
Head of Fleets and Consumer Incentives
Transport Scotland

Lindsay leads the Fleets and Consumers Incentives team within the Low Carbon Economy directorate at Transport Scotland. He joined Transport Scotland in May 2018 from the Registers of Scotland and is best known for leading the Switched on Fleets initiative which has supported over 700 ULEV into Local Authority and Public Sector fleets this year.



Amanda Lyne
Managing Director
ULEMCo Ltd

Amanda is Chair of UK Hydrogen and Fuel Cell Association and co-founder of Liverpool based ULEMCo, a company that specialises the commercialisation of intellectual property and capability in hydrogen combustion engine technology. With various partners, particularly those in Scotland including Fife, Aberdeen City and the Western Isles Councils, ULEMCo has delivered a range of vehicles such as refuse collection, roads sweepers, large vans and specialist trucks to work out of a number of hydrogen hubs in the UK. She is also a Director of the Liverpool City Region Local Enterprise Partnership



André Lagendijk
Product Manager Electrics
Geesinknorba BV

André Lagendijk, 49 years of age, Product Manager Geesinknorba. After having operated 25 years in the global milking robot industry, a switch was made to Geesinknorba, being a RCV body builder. Acting as the link between GN and their customers, distributors and suppliers, busy every day in how to meet the demands of our customers so they can work in the most convenient way with their full electric vehicles. Today in the beginning of the energy transition and CO2 reduction in RCV's, it is fascinating to be able to contribute to a healthier planet earth.



Debbie Johns
Head of Performance Networks
APSE

Debbie Johns is the Head of Performance Networks, APSE's UK-wide local government benchmarking service. She has been with APSE since 2000 and previous to this role, was a Principal Advisor for 9 years with responsibility for environmental services; including waste, refuse collection, street cleansing, parks and grounds maintenance and transport. Debbie was the Data and Projects Co-ordinator for the APSE Performance Networks service from 2000-2005.

Prior to her employment with APSE, Debbie worked as a Research Officer for Cheshire Constabulary. Debbie graduated in 1997 from the University of Manchester with a Bachelor of Arts with Honours Degree in Economics and Social Studies. She successfully completed her Masters Degree in Management at Manchester Metropolitan University in 2004.



Donna Rigby
Waste Services Co-ordinator
Perth and Kinross Council

Donna previously worked for Waste Services at both Fife and Stirling Council before moving to Perth and Kinross in 2008. Taking up her current post as Waste Services Co-ordinator (Collection Service Development) in 2014. Highlights of the role include the planning and implementation of the New Household Waste and Recycling Service and overseeing the introduction of the Chargeable Garden Waste Service. She has recently taken on the Smart Cities: Smart Waste project with a view to building on the phase 1 achievements.



Magda Jakub
Smart Waste Systems Officer
Perth and Kinross Council

Magda has extensive experience across a number of roles in the private, public and voluntary sectors.

All these roles have had a focus on the environment and sustainability, including developing a thriving renewable energy business and leading a social enterprise focussed on sustainable services for ethnic minority communities.

Since 2017, Magda has been leading Perth & Kinross Council's Smart Waste Project. It has been recognised as one of the leading Smart Waste projects in Scotland, testing innovative technologies including bin sensors, dynamic weighing and the FlyMapper application.

David Goodenough
Fleet, Recycling & Waste Services Manager
West Lothian Council

David has been in the Resource Management sector since it was called the waste industry. Having worked at Perth & Kinross Council for 9 years he moved to West Lothian Council to take up the role of Recycling & Waste Service Manager and now has interim responsibility for Fleet Management as well. Vehicle routing is something he has been involved in to help deliver efficiency savings... as well as a bit of inter crew equitability.



Adrian Bond
Programme Manager: Recycling
Zero Waste Scotland

Adrian has nearly 30 years' experience in the resource management sector, including 20 years at SEPA before joining Zero Waste Scotland in 2016, as Recycling Programme Manager.

Adrian is the vice Chair of the Health and Safety group at SWITCH (Scottish Waste Industry Training, Competency and Health and Safety Forum), which seeks to engage all sectors of the waste management industry in the ambition of improving the industry's

Health & Safety record.



David Barnes
Programme Manager: Deposit Return Scheme
Zero Waste Scotland

David is a Programme Manager in Zero Waste Scotland working to design the best possible deposit return scheme for Scotland, building on an existing body of expert research and engaging with stakeholders to shape and inform the conversation.

David has 13 years of experience in the resource management sector, joining Zero Waste Scotland from Midlothian Council in 2011 and holding senior roles in the organisation's Resource Efficient Scotland and Litter and Flytipping teams before securing his current position. He led on Zero Waste Scotland's work to prepare both consumers and retailers for the introduction of the single-use carrier bag charge in Scotland in October 2014 and was seconded to the Scottish Government to help develop the Scottish Government's Circular Economy strategy – Making Things Last. David is also a certified Chartered Waste Manager.

2019 Exhibitors

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- Arnold Clark Coachbuilders
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- Zero Waste Scotland



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Arnold Clark Coachbuilders

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stand at the show also on our stand will be a AF100/2K fitted to a 26tonne 6x2 chassis. We have a strict policy on the maintenance of our vehicles and pride ourselves in offering a first class service in hire and sales and believe that we are one of the best hotbox companies in the United Kingdom. This year is our 30th anniversary and we have fitted our new logos to the vehicle on show.



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Bradshaw Electric Vehicles Overview

Bradshaw is the UK's largest manufacturer of electric vehicles for industry. We are proud of our reputation for producing some of the safest, most robust and versatile products in the sector. Established in 1975, we work with customers to deliver electric transport solutions that can help to reduce costs and improve efficiency.

Our range includes electric road vehicles, utility vehicles, people carriers, tow tractors, load carriers, walkalong tugs and bin trailers which are supplied to a broad spectrum of household name companies for a variety of applications including waste movement, manufacturing and line feed, logistics and distribution, hospitals, railways and airports. If a client has the need to transport goods, then we can supply a tailor-made vehicle to suit their requirements.

Bradshaw is also an authorised dealer for Club Car, an Ingersoll Rand brand, the world's largest manufacturer of golf carts and utility vehicles. Bradshaw is the sole UK distributor for Goupil, manufacturer of compact and manoeuvrable road approved commercial electric vehicles. The new G4 and G5 models are available in 11 different configurations to meet the unique needs of municipal, industrial, delivery, service provider and other commercial customers.

For more information, please call +44 (0)1780 782621 or visit www.bradshawev.com

www.bradshawelectricvehicles.co.uk | 01780 782621



BraunAbility, formerly Unwin, is trusted across the world by passengers and safety professionals, delivering innovative solutions to maximise vehicle accessibility.

The fully equipped Braun Ability demonstration vehicle will be at APSE Scotland Fleet, Waste and Grounds seminar 2019 showing a range of market-leading products providing robust and efficient accessible transport solutions.

For simple and safe access to the vehicle, our tailboard ramps are robust, easy-to-use and suitable for commercial as well as personal use.

The range of Wheelchair Tie-Downs and Occupant Restraints offers a wide choice of complete systems for purpose-made solutions.

When it comes to seating, the Seat Locker is a discreet low-built lockable. A simple step on the actuator locks the seat into the tracking. The TwinLock console is a joined set of seat legs with a mechanism to secure the seat in the floor or rail. It's easy to use and requires only one hand for operation.

For convertors, New Innotrax™ flooring system has a low 25mm profile, providing maximum headroom and versatility. SpaceFloor, an aluminium bonded and tailored floor surface offers high structural strength at a very low weight.

When using our seating systems in conjunction with our floor rail, vehicle layout can be easily modified from fully seating to wheelchair accessible within minutes. We work closely with approved seat manufacturers to provide trusted solutions from the Community Transport and PTS (Patient Transport Service) markets.

Come and talk to the team about your accessible transport needs. Find more

information at www.braunability.eu



Brigade Electronics is a market leading supplier of safety devices, with solutions to suit all commercial vehicle and industry types. Brigade's comprehensive product portfolio includes camera monitor systems, reversing alarms, ultrasonic detection sensors, 4G/Wi-Fi digital recorders and radar systems.

Brigade will be displaying its 4G mobile digital recording (MDR) systems at APSE following the launch of its enhanced services, which now enable operators to bolt on options for setting up email or text message notifications for triggered events. Examples include; HDD error, to notify if there is a fault with the hard drive, video loss if a camera is not working and overspeed if the vehicle exceeds a pre-set speed. Operators can also receive an alert in the event of an impact or collision via a G-force notification and set up geographical boundaries to receive alerts if a vehicle enters or leaves a specified area. Tracking only SIMs are also now available.

Alongside this, Brigade will be showing its new Quiet Vehicle Sounder (QVS) ahead of legislation for the mandatory fitment of Acoustic Vehicle Alerting Systems (AVAS), which comes into force for all new quiet vehicle models registered after 1st September 2019 and all new vehicle registrations after 1st September 2021.

The Brigade team will also be on hand to demonstrate the Backeye®360, an intelligent camera monitor system designed to assist low speed manoeuvrability by providing the driver with a real-time surround view of the vehicle in a single image.

In addition to quality products, Brigade offers an outstanding installation service through its nationwide Business-Service-Partners (BSP's), a network of professional auto electricians

who provide fitting and repair work for Brigade's onsite service warranties.

www.brigade-electronics.com



Brit-Tipp Limited

About Us

Brit-Tipp Limited, a family owned business established in 1983.

Brit-Tipp have gained a reputation for supplying quality commercial bodywork to local

authorities across the UK, public utility, environmental, major fleet operators, chassis manufacturers and retail companies.

Based in Warrington, our modern factory units have a total production space of 55,000 sq ft with an average monthly build capacity of 200+ bodies, ranging from 3.5t up to 32t.

Brit-Tipp is able to offer a complete service from specification of the bodywork through to delivering the completed vehicle back to the customer.



CONVERSIONS
a cartwright group company

Cartwright Conversions will exhibit its restyled Ford-approved seven-seat welfare vehicle at the Fleet, Waste and Grounds Seminar in Aviemore, Scotland.

Built on a Ford Transit the welfare conversion has been modified with a Webasto diesel-powered hydronic heating system that provides hot and cold running water quickly and cheaply. The redesigned messing area includes a microwave, hot water boiler for drinks, and cleaning facilities all housed in a

new floor-to-ceiling cabinet.

Although a new design it retains the patented rear facing toilet in the back of the vehicle, which is accessed separately to the storage area through its own independent door.

Cartwright has Ford Qualified Vehicle Modifier (QVM) status for its welfare conversion on the Transit which recognises a converter's high manufacturing standards and ability to maintain consistent engineering and quality control. Only a handful of UK converters hold this position for a welfare vehicle.

The popular seven-seat Transit will be built to National Small Series Type Approved standards at Cartwright Conversion's new premises. The recently acquired 26-acre site in North Lincolnshire is being redeveloped for the rapidly growing converter.

Cartwright offers a range of converted vehicles for the commercial market, mobility, ambulance, police and security sectors. Household names are choosing the converter to engineer bespoke vehicles to take their business to thousands of customers up and down the Country.

The company is part of the Cartwright Group; a renowned trailer manufacturer and body builder based with operations across the United Kingdom and globally.



Cebotec Ltd is in Falkirk close to the motorway network within company owned premises with more than 20000ft² of workshop space divided into coach building, fabrication, auto electrical, shop fitting and a finishing /pre-delivery inspection section.

Historically, Cebotec's core activity has been the production of non standard / bespoke commercial vehicles and trailers on behalf of a wide and diverse range of clients. We have

increased our business and offer, via our hire department, a fleet of converted vehicles that are available for short and long term hire. It is important to know that all vehicles produced for both elements of our business are to the same high standards to ensure reliability and durability in service all at competitive costs.

Currently our vehicles are operated by Organisations that include Local Authorities, Police, Fire and Rescue, National Health Services, Mountain Rescue, Corporate businesses and Utility companies. The aforementioned is not conclusive but demonstrates the extent of our portfolio of major clients.

During 2017 Cebotec successfully competed via a comprehensive tendering process for UK Government and Scottish Local Authority business opportunities and are accredited suppliers to the UK Cabinet Office for vehicle conversion and hire. We also scored highly in the "Scotland EXCEL" framework for vehicle hires.

We also hold approved supplier status for the conversion of vehicles under a national framework agreement on behalf of all UK Police and Fire & Rescue services and are prime converter to Police Scotland

Cebotec Ltd currently hires a range of standard and non standard vehicles To several public sector operations via the EXCEL contract and would welcome the opportunity to meet and discuss where Cebotec can assist with your current and future fleet requirements

David Lapsley
Managing Director



FLEET MANAGEMENT & MORE



A Cartwright Group Company

CFS Glasgow is your new partner for Iveco North of the border, covering Glasgow and West Scotland. CFS Glasgow is the next exciting step in our growth and a firm commitment to businesses in Glasgow in all commercial fleets including local authority, emergency services and large fleet operators such as Hermes and Royal Mail.

CFS is born from the belief that commercial vehicle management should make your life easier and your fleet more effective. You need a partner who understands your business and the changing demands of your customers, to bring flexible solutions from a team who care. From simply new vehicle supply, with main dealer backed maintenance packages or with specialist expertise and a national service delivery network comprising owned workshops/dealers, mobile engineers and service partners, our team are committed to turning your fleet challenges into performance advantages.

At CFS we work with you to provide a complete solution that's flexible, forward thinking, personable and singularly focused on solving your fleet management needs. Leaving you to concentrate on your core business while we keep your commercial fleet efficient, compliant and on the road.

We can also provide commercial vehicles ranging from 3.5T vans to 44T tractor units through our IVECO and ISUZU dealerships. From refrigerated units to cargo handlers, we support all types of vehicles to bring your business building opportunities, all in one place.

CFS - Commercial fleet supply and management you can rely on.



Connected fleet specialists

CMS SupaTrak is the UK's leading supplier of telematics and integrated solutions to the waste and street cleansing sectors. We work closely with suppliers such as Dennis Eagle and Johnston Sweepers who factory fit our telematics solutions to help them reduce vehicle down time and allowing their customers to obtain the benefits of our solutions. CMS will be demonstrating their connected fleet systems including JobTrak, in-cab rounds management, vehicle checks, and vehicle compliance systems such as integrated cameras, weighing and safety systems. All system are integrated, accessible from one website, ensuring our customers reduce costs, improve operational efficient and stay compliant.

CMS also run the OWL partnership and has recently launched the OWL Clear Air Project which is building a community of like-minded organisations who are monitoring air quality with a view to improving areas of high pollution. CMS will also be on hand to discuss how you can participate in the OWL Clean Air Project.

Come and visit us at our stand.
www.supatrak.com
 Tel: 01793 487488



Cogent Passenger Seating continues to pioneer original ideas combined with a customer led service to meet the challenging needs of the bus and coach industry.

Through design and technological advancement, innovation and dedication, Cogent is today one of the leading suppliers of passenger seating.

- Modular assembly
- Easy to fit
- Integral seat belts
- Adjustable leg widths
- Variety of leg heights
- Clip on covers
- Choice of fabrics
- All seats tested and certified

Manufacture wide range of seating:
 Minibuses, schoolbuses, crew cabs, taxis, ferries, trains.

Coach/Bus Conversions

Fitting of seats, strengthening floor, raising access hatches, re-trim luggage racks, centre panels, driver & courier/modesty panel

- Free expert advice
- Free quotations
- Bespoke Service
- Range of seat sizes
- Range of leg heights

Wide range of trim choices including Moquette, OEM fabrics, Leather

Tested on a wide range of flooring

Extensive range of accessories

International service

Vandalism repair

Re-Trim service

Phone: 01792 585 444

Web: www.cogentseating.co.uk

Email: enquiries@cogentseating.co.uk

CONTENUR

For over 30 years, CONTENUR has manufactured plastic waste container systems for urban environments and underground refuse systems. Today we are a leading global supplier with markets in over 30 countries. We are committed to delivering innovative products and services that are designed to improve the use and collection of waste containers. We are passionate about sustainability and lead the market on limiting the environmental impact of our operations AND maintaining market leading levels of quality and compliance. Come and talk to us about 2 wheeled and 4 wheeled bins and our Underground Refuse Systems – as well as our exciting future plans. We look forward to welcoming you. www.contenur.co.uk



Ctrack are one of the world's largest telematics (vehicle tracking) companies, with around 1,200,000 units deployed in over 50 countries across 5 continents. Ctrack in the UK are a division of Ctrack, an Insee go company (NASDAQ: INSG), and have been established in the telematics market for over 30 years offering the widest range of solutions available in the UK telematics market place.

Over 3,000 customers in the UK use our telematics systems every day to help reduce costs, increase productivity, improve vehicle security, manage legislative compliance, enhance customer services and reduce their carbon footprint.

We offer solutions for every type of vehicle and fleet - Insurance partnerships to reduce premium costs - Proven and reliable hardware and software with quick and easy to use interfaces - On-going investment in research & development focused on delivering value

for our customers.

Ctrack has significant experience of successfully delivering Enterprise wide tracking solutions to UK Service Organisations, Local Authorities, Water Utilities, Government, Emergency Services and Blue Chip Companies.

Our UK Head Office is based in Leeds, West Yorkshire and our national network of account managers and engineers ensure we provide National Coverage with local support.



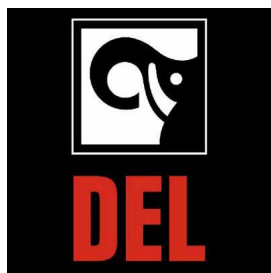
We have been the market leading commercial vehicle manufacturer (7.5 to 44 tonnes) in the United Kingdom for more than 20 years, with roughly one in every three new trucks registered in the UK being a DAF.

DAF is the only major commercial vehicle manufacturer producing trucks here in the UK, with our factory in Leyland producing over 15,000 vehicles every year. Almost every DAF vehicle registered in the UK, is built here in the UK.

Our head office is located in Haddenham, Buckinghamshire, and our network of over 130 dealers stretches across the UK and Ireland. This gives our customers access to the largest dealer network in the UK, providing them with a consistently high standard of advice, service and expertise.

As market leader across all sectors in the UK we aim to set the industry standard for performance and productivity, affording customers the same quality of service no matter the size of their operation.

Our range of vehicles is recognised universally for its advanced design, low operating costs and superior levels of driver comfort winning many industry accolades and awards. Over the last 30 years of the industry leading Motor Transport Awards, DAF has won the coveted 'Fleet Truck of the Year' award 16 times.



DEL is your single partner for a wide range of reliable quality tail lifts that meet all your needs. They help keep your goods moving, your lorries loading and your business profitable.

When you choose a tail lift that's been built, serviced and maintained by DEL, you can look forward to seamless, hassle-free deliveries for many years to come.

Our broad range is built on thorough experience and know-how - combining durability with ease of installation and use.

24/7 assistance, an extensive service network, and easy access to original parts and accessories — are all included in our offer.

DEL EQUIPMENT (U.K.) LIMITED

Tel: +44 1993 708811

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Windrush Park Rd
Witney OX29 7HA
United Kingdom

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taillift.orders@hiab.com

Spare Parts and After Sales enquiries / orders
delspares@hiab.com

Accounts enquiries
del.accounts@hiab.com

Purchasing enquires / orders
purchasing.del@hiab.com



A TERBERG ROSROCA COMPANY

Dennis Eagle is one of the world's most established manufacturers of refuse collection vehicles. With an engineering heritage that dates back to the turn of the 20th century, it has a reputation for supplying quality products that meet the highest expectations in terms of performance, cost and delivery. This is backed up by industry-leading customer service, provided by the largest aftersales and support structure within the sector.

The company offers complete vehicle solutions, producing refuse collection bodies, chassis and bin lifts. Today, it manufactures over 1,000 units per year for UK local authorities and private sector contractors. In addition, it has a continually expanding customer base overseas, including in continental Europe, Scandinavia, China, Australia and the U.S.A.

Dennis Eagle is part of Terberg-Ros Roca Group, a leading international supplier of collection systems committed to the continued development of innovative solutions for the waste and recycling market. The Group was formed in 2016 following the merger of Dennis Eagle's Spanish parent company, Ros Roca Environment, with Terberg Environmental, a wholly-owned subsidiary of Netherlands-based Terberg Group.

For more information, please call +44(0)1926 458500 or visit www.dennis-eagle.co.uk.



EBERSPÄCHER (UK) LTD

Eberspächer, the market leading manufacturer of independent vehicle heating, air conditioning, climate control and Handwash systems, will again be exhibiting at APSE.

We have now launched our NEW Airtronic D2L and D4L heaters, which include a step less,

long life brushless blower motor, quiet fuel pump, ICU with the latest CAN/LIN interface and a new range of Easystart controllers

Our Airtronic and Hydronic range of air and water heating systems offer the operator a complete heating solution for all sizes of Welfare, Minibus, Ambulance, Commercial vehicles and other Special Vehicle applications. These well proven, diesel-fuelled heaters provide rapid warm up, high output and quiet operation.

The product range includes UK manufactured internally mounted air conditioning and climate control units to suit Welfare, Minibus and Ambulance application.

Our Handiwash system is designed for those people who come into contact with unhygienic conditions, or hazardous fluids or substances. The unit has the lowest power consumption and largest capacity of any products on the market, is maintenance free and available in both 12v and 24v. Now available for vehicles with the new Smart charging alternators

Eberspacher products are fitted to many Council, Welfare, Utility and Emergency vehicles throughout the UK. All systems now come with a comprehensive 3 year warranty through the Total Life Care hotline and are supported by a nationwide Dealer network.

Both Richard How and Mark Bryan will be available to discuss your specific vehicle requirements in more detail or contact:

Richard How
07720 425690
email Richard.how@eberspaecher.com

Mark Bryan
07768 763945
email Mark.bryan@eberspaecher.com

Eberspacher (UK) Tel 01425 480151

www.eberspaecher.com
enquiries@eberspaecher.com



ECON

50TH ANNIVERSARY IN 2019

Econ is celebrating its 50th Birthday and whilst we have a very successful history but it is also equally committed to looking to the future. So at APSE you will see our determination and enthusiasm to be at the forefront of the sectors in which we will operate in the future remain undiminished.

This is why we are opening a new, state-of-the-art service depot in Alloa, Scotland in 2019. Then, as investment in the hire fleet grows, we will increase the number of satellite depots to bring the service facilities even nearer to our customers.

Our product development is driven by the needs of our customers who are constantly seeking ways to optimise efficiencies. As road repair techniques improve and new forms of de-icer are introduced, we will continue to develop products and services ahead of the market. With ambition, determination and cutting edge technological solutions we strive to be more than just thought leaders as we forge influential partnerships with governing bodies to set new standards for road safety.

The success of our launch, in conjunction with Exactrak, of the "SPARGO with Navtrak" in Stirling Council has been rolled out over Scotland and the North of England with authorities including East Dunbartonshire and Northumberland installing the system across their winter fleets.

This will automate the SPARGO controls to allow any driver to select a predefined route and drive with the aid of voice activated

navigation instructions. The system will automatically start salting, change width, asymmetry values and turn off salting against the agreed route card.

There is the option of a conformance validation and archiving service, whereby the routes are checked by a specialist in route design and then stored for up to 20 year's so the customer has full traceability of their route over the years' in the event of an accident and/or claim.



Ecosse Signs specialise in vehicle livery for all types of cars and commercial vehicles. From a small car derived van such as a Ford Fiesta or Vauxhall Combo , to the standard Transit Custom, Mercedes Long Wheel Base Panel Vans or 7.5t Box Vans and Trucks.

Supplier's of Chapter 8 Chevron Kits, Highway Maintenance Boards and Traffic Signs. Our expertise allows us to offer our customers a wide range to choose from. You can also order online at our new website

Nextdaychevrons.com

Our highly skilled production team will guide you from the early stages of the design process, through to the preparation, production and finally: the installation of your graphics or signs. We know that corporate image is very important, and we strive to give you the perfect portrayal of your company the way you want it.

We are proudly one of the leading companies in supplying vehicle graphics, vehicle wraps, for one van or a new fleet of vehicles, we can also provide Health and Safety signs which

can be produced bespoke with your company logo. Manufacturers of high quality Road Traffic Signs, internal or externally illuminated signage for your depot or office. Business cards to Banner's we will take you from design concept through to the finished product. A one stop shop for all you livery and sign requirements.

As all our customer needs are unique, we pride our reputation working closely with our customers striving to provide a personalised customer service

Branding Scotland, One sign at a time.



Epoke A/S is a member of the Danish-owned Epoke Group producing primarily equipment for winter road maintenance. The product program ranges from salt spreaders, liquid spreaders, combination-spreaders, airport spreaders, brine-mixing systems to snow plows and snow blowers.

The product range includes machines for winter road maintenance on all types of roads and squares: Bike paths, pedestrian areas, parking areas, airports, highways, freeways, etc. The extensive list of customers counts private contractors, municipalities, regions, road directorates, and motorways concessionaries.

GPS-controlled spreading, data collection and tracking systems together with user friendly remote controls are all part of Epoke's extensive IT solution program.

With dealers in more than 20 countries Epoke has gained a strong global position and the winter maintenance equipment is available in

Europe, North America, Russia and China.

In the UK Epoke A/S is represented by James A. Cuthbertson Ltd.



ePowerTrucks takes pride in being an established, nationwide company that can provide 1st class service, back-up and spares in a fast, efficient manner. We are constantly striving to supply the broadest range of electric vehicles available in the UK. We pride ourselves on specialist solutions for a specific customer's applications.

ePowerTrucks provide a wide range of tow tugs, electric urban vacuum cleaners, road legal electric vehicles, electric burden carriers and pedestrian electric tugs; all which are perfect for waste collection, movement and recycling.

We have a wide range of pedestrian-controlled electric tugs, which are perfect for large tower blocks with underground car parks and less accessible town centre areas.

Our range of electric road legal vehicles are ideal for waste transfer applications in and around city centres. Fully N1 homologated these road legal vehicles come with over 30 different bodies, such as dropside tippers, tail lifts, box van with sliding doors, high cage sided and aluminium skips.



Etesia UK will be bringing a range of pedestrian and ride-on mowers and Attila brushcutters along with the full range of Pellenc battery-powered tools to APSE 2019.

Etesia offers a comprehensive range of commercial mowers which are designed to withstand everyday use in the toughest of commercial environments, with a reputation for excellence in lawn mowing in all conditions supported by each of the product families.

Designed to work harder all day every day in the most challenging conditions, Pellenc battery-powered tools takes petrol-free working to a whole new level by eliminating the direct emission of greenhouse gases and significantly reducing both noise and HAVS. Tools within the range include pedestrian mowers, chainsaws, hedgecutters, brushcutters and grass trimmers, leaf blowers and pruners ensuring there is a tool for any green space requirement.

For further information, please contact Etesia on 01295 680 120 or visit www.etesia.co.uk



Established in 2009, EVM's success is built on core values of creativity, commitment and enthusiasm, keeping customers' desires at the heart of everything.

EVM manufacture bespoke Mercedes-Benz Sprinter minibus and mini coach from 8 to 22 seats in low and high floor variants and accessible options.

Our focus remains to exceed the expectations in the innovation and production of quality products. Our state of the art manufacturing facilities in Kilbeggan Co. Westmeath enable us to have in-house major production processes and ensure tight quality control, cost effectivity and the ability to be flexible with customer requirements.

Our range of Accessible vehicles has expanded to include our class leading Community and City low Floor variants, our High floor Accessible options and now our exciting M1 Smartfloor Minibus. For more information,

please visit www.evmdirect.co.uk



FAIRWAYS GM LTD

Fairways (GM) Ltd has extensive experience in the supply and service of ground care equipment. This knowledge was initially gained from our sports contracting arm, and then as UK distributor for Wiedenmann GmbH, to over the last 14 years, with Ransomes Jacobsen.

Operating from 4 depots throughout Scotland the Company has seen strong expansion and growth over the last 14 years. The record shows that we have consistently achieved performance levels exceeding those required, and we have provided service and support across the whole of Scotland. It is now the leading Scottish supplier of professional Groundcare equipment and services to all sectors including Local Authorities, The Golf Industry and Ground Care Contractors.

Once a machine is purchased FGM aftersales will install equipment and ensure that staff are fully familiarised with its operation. This service and parts sales is available as part of our ongoing support for refresher training or new staff requirements.

As the only UK manufacturer of cutting machinery we are able to offer unique support and training packages through the purchase and life of our equipment.

Continued Investment in every part of our business from our people to our infrastructure, is designed to ensure that we offer every one of our customers the best possible service.

Great customer care comes from the grassroots of a business this is why as a family firm the same standards of excellence apply throughout Fairways.



Faun-Zoeller (UK)...off the peg solutions!

Supplying, manufacturing and servicing refuse collection bodies, lifting devices and road sweepers to the private and public sectors within the waste industry.

Tel: +44 (0)1527 594700

Email: sales@faun-zoeller.co.uk

www.faub-zoeller.co.uk



Go Further

Winning Portfolio, Propulsion Choices, Autonomous Technology, Mobility Experience. Ford Motor Company Limited has been an integral part of British culture for over 100 years. We are consistently the number one best-selling manufacturer for both cars and commercial vehicles and the number one provider of Fleet vehicles.

Our aim is to help people and businesses move forward, progress, because we believe that together, we go further.

Accelerating the development of new products that customers want and value is a key component of the One Ford plan. From fun-to-drive, fuel-efficient cars to versatile, capable utility vehicles and tough, durable vans and chassis cabs that work harder and last longer, Ford offers a full line of high-quality products with global appeal.

Ford are looking forward to exhibiting at the APSE Scotland Fleet, Waste and Grounds Seminar 2019. Come and visit us on our stand and find out more about Ford and our vehicles. We look forward to welcoming you.



Geesinknorba is one of Europe's leading providers of refuse collection vehicles. We manufacture a wide range of vehicle bodies for different applications as well as our own bin-lifting equipment. Our RCV bodies are fully compatible with chassis, bin lifts, and related products from other manufacturers.

The company's track record in innovation is second to none and we continue to lead the industry in providing practical waste and recycling solutions.

Our GPM IV series vehicles are among the most popular in the UK, renowned for being safe, robust, highly efficient, and designed to meet the requirements of the 21st century. They come in a range of sizes as well as multiple-chambered combi-split vehicles, enabling different waste and recycling fractions to be collected simultaneously.

Our new N4 rear-loader is a major update of its N3 predecessor, which was a tough workhorse, designed to collect waste for disposal. The N4, however, is a lighter, more manoeuvrable vehicle designed to collect valuable recyclable materials from congested urban spaces quickly and efficiently.

Our bodies can also be fitted with our award-winning hybrid technology, which offers excellent fuel savings, low emissions, and low noise. Or, for zero emissions and even greater operational savings, we have recently launched the world's first all-electric vehicles based on our tried-and-tested Li-On Power Pro technology.

We also offer narrow-track vehicles and smaller vehicles, both of which are increasingly popular for collections in urban environments with tight streets and restricted access.

Our team, including Colin McMorine, Geesinknorba's Regional Business Manager

for Scotland, Northern England, and Northern Ireland, will be delighted to meet with you at Aviemore and discuss your requirements.



Established in 1988 GM Coachwork are leading vehicle converters and minibus manufacturers. GM Coachwork has been providing minibus conversions for 30 years to a wide range of clients including CTA's, charities, county councils, schools and NHS Trusts.

No two clients' needs are the same so no two minibuses we build are the same. With our knowledge and expertise, we will help guide you through the numerous options available to you. We can tailor make your minibus with your choice of seating, doors, steps, heating and trimming and every minibus conversion is finished to the same exacting standards.

Wheelchair accessible minibuses and school minibuses are our speciality and our years of experience ensures we can recommend the best minibus conversions.

As an ISO9001 and ISO14001 accredited business you know you're in the hands of a highly reputable organisation where quality always comes first.



Boost your budget with a little innovation

GovPlanet UK & Europe have been operating in the UK for almost two years. We now work with central government, local authorities the Police and Fire & Rescue Services across the UK. Amongst others these include Fyfe

Council, Greater Manchester FRS, Enfield Borough of London Council, Leicestershire Police and the MoD.

Innovative but simple...

We will increase the amount of money returned to the public purse through the sale of used vehicles and plant. We can do this by offering a brokered direct sales service and no fees to the buyer, both of which will drive the sale price up and therefore increase what is returned to the authority. On average these increases are 25-30% more than the traditional methods of disposal, such as auction or trade buyers.

Reduced work for fleet managers, with a one stop shop...

Because each fleet will be different in make-up and size, we offer a bespoke service and not a one size fits all solution. Send one e-mail and GovPlanet does the rest.

Make a small change, make a big difference...

Come and ask us how we can work together to help increase your revenues from the sale of end of life vehicles and boost your budget with a little innovation.



Groeneveld Lubrication Solutions have been manufacturing transport efficiency products, coming up 50 years and are operational in 40 countries worldwide, with 30 company owned locations. We are now part of the Timken Group with an annual turnover of 3 billion dollars.

Our products include automated greasing systems, specialist obstacle detection systems, automated oil top up systems, fluid level monitoring, speed limiters and Groeneveld ICT telematic systems.

Groeneveld are OEM, with most manufacturers

of trucks, trailers and off road equipment worldwide, with production factories in Italy and a head office in The Netherlands.

Singleline heavy duty automated greasing system, is used and recognised by all manufactures of refuse vehicles, hookloaders, skip loaders and all municipal vehicles for being reliable, efficient and the best product for reducing your costs and improving your efficiency. There are many trucks operating, which are 20 years old and are still using the original OEM Groeneveld automated greasing system.

Singleline, is a parallel modular system, which has a 3 litre reservoir with a spring loaded follower plate, which prevents oxidation, water ingress and prevents grease separation, electric timer with test and diagnostic facility. The system also uses heavy duty brass blocks and individually sized metering units, from 0.025cc to 1cc, which are screwed into the blocks, supplying grease through thick 5 and 6 mm piping connected to brass swaged couplings.

OEM Twin 3, Ecoplus, Triplus and Oneplus heavy grease systems are also available as OEM or aftermarket for all offroad machinery, including telehandlers and forklift trucks.



Clean ahead

At Hako we pride ourselves on delivering a high performance total solution and it is this ethos that has made us one of the leading suppliers of quality machines for use in commercial, industrial and municipal sectors with a diverse product range, offering wet and dry vacuum cleaners to six tonne road sweepers we have the solution whatever your application.

Our range of Citymasters are capable of so much more than sweeping. They're ideal for use in a variety of environments and provide

all season solutions ranging from snow clearance and de-icing through to ground maintenance.

Our team of factory trained, highly skilled engineers ensure the equipment we supply is maintained and serviced throughout its lifetime. Hako's on call service and express spare part delivery guarantees maximum availability minimising downtime and each customer at Hako Machines benefits from their own dedicated customer support coordinator that understands that customer's specific business requirement from beginning to end.

With range of maintenance and finance options in place, Hako Machines Ltd are perfectly positioned to provide our customers with the flexibility and reliability that is so vital in today's market. To arrange your free demonstration on any of the Citymaster range, or to enquire about any Hako Products call our customer support team today on 01788 825 600



Hankook manufactures globally innovative, award winning radial tyres of proven superior quality for passenger cars, light trucks, SUVs, RVs, trucks, and buses as well as motorsports (circuit racing/rallies).

Aspiring to bring consumers the most superior product quality, technological excellence and driving satisfaction, Hankook continuously invests in research and development maintaining five R&D centres and eight production facilities around the world. The company creates bespoke tyre solutions for Original Equipment according to the requirements of leading premium vehicle manufacturers across the globe and produces over 104 million tyres for passenger cars, commercial vehicles and motorsports each year. Hankook employs approximately 22,000 people worldwide and sell products in over 180 countries. Internationally leading vehicle manufacturers rely on tyres made by Hankook

for their Original Equipment.

The performance of a vehicle is directly related to the performance of its tyres, making the tyre the vital component in driving. This is why global companies use strict criteria when selecting a tyre company partner. We pride ourselves in being a reliable contributor to the future advancement of this industry and are dedicated to a vision of delivering high quality tyres to our partners, and becoming the world's most reputable tyre brand.



Hiab is the world's leading provider of on-road load handling equipment, intelligent services and smart & connected solutions. We are the industry pioneer with almost 75 years of experience. The focus and commitment of our dedicated Hiab people around the world is to increase the efficiency in our customers' businesses and shape the future of intelligent load handling.

Our renowned brands stand for class-leading load handling equipment. Our portfolio includes HIAB, EFFER and ARGOS loader cranes, LOGLIFT and JONSERED forestry and recycling cranes, MOFFETT and PRINCETON truck mounted forklifts, MULTILIFT skiploaders and hooklifts, and tail lifts under ZEPRO, DEL and WALTCO brands. Hiab's ProCare™ service, award-winning HiVision™ crane control system, and HiConnect™ platform demonstrate our constant drive to provide intelligent services and smart & connected solutions that add value to our customers.

Hiab Scotland, Scotland's approved Hiab dealer, prides itself on being a one-stop-shop, providing customers with a full life solution. Our dedicated sales and service team will compile a full installation and service quote for your HIAB Loader cranes and MULTILIFT hook and skip loaders that will include the equipment, installation, bodywork, painting to your required specifications and Whole Type Approval ensuring faster and slicker

vehicle turnaround times.

Our sales and installation services are supported by a range of fixed price or pay as you go service packages that are designed around your operational needs.

Peace of mind is guaranteed with Hiab Scotland's 24/7 callout service for breakdowns and repairs. No voice automation ensures you speak to one of our professionals for a personal service.



Farid Hillend Engineering Limited
Taxi Way, Hillend Industrial Estate
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Fife
KY11 9ES

Tel: +44 (0) 1383 823625
Email: sales@hillendeng.com
Web: <http://www.hillendeng.com>

Farid Hillend Engineering Limited

Farid Hillend Engineering Limited (FHE) with its manufacturing base in Scotland is part of the Farid European Group one of Europe's fastest growing refuse collection and recycling vehicle producers, is delighted to support APSE again this year.

Renowned for product quality and service worldwide FHE provides comprehensive sales and service solutions to the ever-changing waste collection sectors of the waste management industry.

With a recognised depth of manufacturing experience and knowledge of RCV user requirements FHE is fully committed to providing its premier class of products PowerLink, TwinTrak, Big Bite rear loaders and Euro Half Pack front loaders together with the full Farid family range from its European plants,

which are also mounted and assembled in Scotland.

We are proud to be exhibiting a PowerPack PN15b mounted on a 18t DAF LF chassis. The PN15b is a one-piece body divided into two separate chambers (30/70) fitted with our own comb lift. It can be used to collect food waste on either side and since it's a compaction machine it can take any type of waste or recycling material in both compartments. Unlike most other split bodied RCVs in this smaller size range it has two completely separate independent hopper compaction mechanisms for both loading and unloading eradicating any issues of cross contamination.

To get a better understanding of how FHE refuse and recycling vehicles can be of benefit to you, and for an update on our comprehensive product range, please visit us at APSE stand 15 - you will be made most welcome. Or, take a look at: www.hillendeng.com



Inchcape Fleet Solutions

Step inside Inchcape Fleet Solutions and you'll sense ambition, determination and a passion to do things better. You'll also meet lots of really helpful, experienced and friendly people.

We have a book in our reception about Inchcape plc's 170 year history. In there, our pioneering spirit is talked about as it's something we're globally renowned for. It's all down to a history of employing amazing people to deliver great products and services - no better demonstrated than at Inchcape Fleet Solutions' office in Portsmouth.

Everything we do is under one roof, all staff are customer facing, the company is one team forever seeking to improve.

As one of the UK's largest and best-known fleet management specialists, our 'can do'

attitude is visible in everything we do - so is our friendly culture and positive buzz.

Our customers do not choose Inchcape Fleet Solutions simply because we offer a great range of fleet management and funding solutions. They choose us because of 'who we are' and 'how we do things'. They love how we provide a journey our customers come back for, delivered with care, warmth and pride.

Why not Step Inside and discover for yourself why Inchcape Fleet Solutions is the first choice fleet management provider for so many businesses in the private, not-for profit, public, SME and commercial vehicle sectors.



Innovative Vehicle Safety Solutions

Innovative Safety Systems Ltd (ISS) provides a complete vehicle safety solution from the design, manufacture and testing of new products, to installation and arguably the best after-sales service in the industry. ISS is well established in Scotland, both supplying and supporting its products to over 68% of Scottish councils.

ISS innovations include the Cyclear™ Cyclist Warning Display System, which has been designed specifically for HGV's and is now part of the standard specification on waste and recycling vehicles for major operators such as Serco and Amey.

Another product in the 'Clear' family - Reaclear - the first-ever preventative reverse safety system, was launched last year after 7 years of research, development and field trials. With the potential to revolutionise the way RCVs reverse Reaclear is in high demand amongst local authorities and private operators. It comprises a hand-held device carried by the reversing assistant, which acts as a two-way

radio and features a sensor that makes sure the reverse assistant is 'in position', in the dedicated safe zone, before they authorize each reverse manoeuvre by pressing the button on the device. This lets the driver know it is safe to reverse. If the vehicle is reversed without first receiving a signal, an alarm sounds in the cab and LED warning lights start to flash. A message and video clip are also sent to the transport office to determine if further action is required

Last year ISS launched its 'Live' video recording camera system, RX Lite, into the market place to help operators monitor collections, record accidents and respond to any complaints or insurance claims. RX Lite uses premium grade components to minimise the risk of failure and the specialist AV surveillance drives have a 100% reliability record.

As an alternative to 'live' camera systems ISS offers the LANlink remote footage download system enabling operators to download all recorded footage from each vehicle via the vehicle's router to the WiFi network automatically as they return to depot. This streamlines the data retrieval process and eliminates the need to manually remove footage from vehicles.

A team of experts from ISS will be on hand at APSE Waste and Grounds Seminar to discuss the full portfolio of ISS products including the market leading RX3 hard disk camera recording system, reverse radar, LED lighting systems and vehicle tracking devices.

For more information about ISS and to watch Cyclear and Reaclear in action visit www.iss-international.co.uk, tel: 01386 630 155 or email info@iss-international.co.uk



Isuzu Truck (UK) Ltd is a wholly owned subsidiary of Isuzu Motors Limited Japan. Founded in 1996, it has developed a

nationwide network of sales, parts and service dealerships covering all major towns and cities throughout the UK. ITUK's Hertfordshire headquarters is a purpose-built sales, marketing and training centre.

Isuzu's current product range includes a number of rigid chassis cab vehicles, from the 3.5t Grafter up to the 13.5 tonnes Forward truck, as well as several 'driveaway' models. These driveaway trucks are available at 3.5t, 7.5t and 11t and have been designed to utilise the market's most popular commercial vehicle bodies.

In 2017, the Isuzu 3.5t 'Grafter' was named 'Best Builder's Truck' for the fifth year running. A new and improved 3.5t model, the Grafter Green, is now available, offering greater efficiency and over 100kg more payload capacity than the previous model.

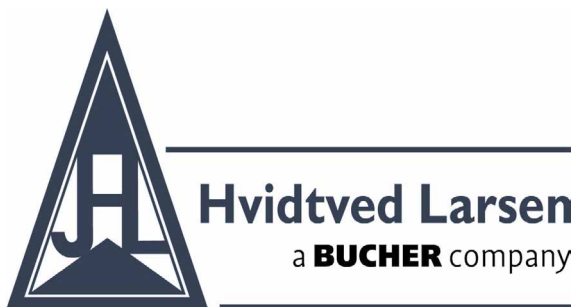
Isuzu trucks have always been a popular choice for local authorities and public sector organisations, due to the vehicles' impressive payload capacity and outstanding reliability. They are robust and adaptable enough to suit any number of different purposes, from refuse and recycling to parks maintenance and grounds keeping.

To find out more, visit www.isuzutruck.co.uk

<https://twitter.com/IsuzuTruckUK>

<http://www.youtube.com/IsuzuTruckUK>

<https://www.facebook.com/IsuzuTruckUK>



For a clean and safe city: Hvidtved Larsen.

Sewer cleaning units from Hvidtved Larsen play a central role in securing a sustainable

environment and a profitable business for the customers. Since we started our operations, we have continuously developed and perfected our products to ensure our customers get the best performance with a low environmental impact and a high return on investment. We're committed to discover today what you will need tomorrow, and by using only high-quality components as well as innovative advanced technology, we provide the solution whatever the task.

Since 2016, Hvidtved Larsen is proud to be a part of Bucher Municipal. Bucher Municipal is a world-leading supplier of municipal equipment for cleaning and clearing operations on public and private roads and other traffic areas. Globally, the product range encompasses Sweeping, Refuse and Winter equipment – and a complete range of Sewer Cleaning Equipment for municipal, contracting, and construction applications.

To this day, Bucher Municipal continues the strong commitment to innovation and service in order to keep your business on top and the world clean and safe. Proof of this is the Bucher Municipal Centre of Excellence, an all-on-one centralized solution offering our customers a great service concept based on more than 200 years of experience in cleaning and clearing operations. Worldwide, at our Centers of Excellence, we offer our customers: Training, demonstration, service and showroom facilities of Sewer Cleaning, Winter and Sweeper Equipment as well as access to genuine spare parts and an accessories Shop-in-Shop.

Bucher Municipal, #1 in municipal equipment



Jaama is the industry's leading fleet, leasing and hire management software innovator. Its multi-award winning, Key2 system is a totally integrated vehicle, asset and driver management solution covering all aspects of fleet management, from acquisition to

disposal of vehicles, plant and asset related equipment as well as instant secure driver licence checking with the DVLA and DVSA Earned Recognition Scheme validated.

As a certified Microsoft GOLD® development partner, Jaama use the latest technology to provide its world-wide customer base with cost control, improved integration, operational and administrative efficiencies, simplified management reporting and legislative compliance.

More than 1.25 million assets are managed via Key2 and last year Jaama reported a sharp rise in the number of local authorities using the web-based system.

Jaama are active members of many industry bodies and organisations including a partner to the Freight Transport Association's (FTA) Van Excellence scheme and were the first fleet software company to attain associate membership of the Fleet Operator Recognition Scheme (FORS).

Jaama's continuous investment in product evolution that amounts to more than £2 million per year ensures that solutions - Key2 and more recently 'MyVehicle App' - are at the cutting-edge of fleet and asset management. Furthermore, Jaama is a validated IT system supplier for the DVSA Earned Recognition Scheme and recently launched the new module that enables commercial vehicle operators to create, store and manage compliance data.

Some of Jaama's customers include: Falkirk Council, Stirling Council, Perth and Kinross Council, Scottish Water, Ogilvie Fleet, Aggregate Industries, South Central Fleet Services, Speedy Hire, Oxford City Council and City of London Police.

Contact details

0844 8484 333
enquiries@jaama.co.uk
www.jaama.co.uk

James A.
Cuthbertson
Limited

Scottish based James A. Cuthbertson Limited are a company continually building on their 83 years of engineering excellence. Cuthbertsons have been "clearing the way" for customers, since 1936 by satisfying their winter maintenance and general engineering requirements. Cuthbertsons return to APSE again this year with a new product hot on the heels of the Multi Purpose Body

The Multi Purpose Body, as we have seen over the last couple of years at APSE, utilises walking floor technology and a separate belt discharge system. The operator can choose whether to feed either to the near side or the off side in controlled quantities, or discharge out the rear hydraulic door like a normal tipper. Add to this the fact that, when the temperature starts to drop, by simply attaching the spinner assembly, the MPB becomes full-function winter maintenance vehicle, this is truly a 24/7 unit. Authorities up and down the country have recognised its potential and are reaping the benefits of this technology today.

This year the covers come off the latest addition to the Cuthbertsons portfolio. The 3 way tipper is by no means new technology, but by adding it to the product line Cuthbertsons can now offer one stop shop facilities for gritter/tipper combinations. On show we have an 18 tonne, 3 way tipper carrying a 6m³ Ro-Ro gritter. This tipper unit could also be added to the Easy Swap Body System (ESB) allowing full removal and replacement with a different application body with a minimum of down time.

For more information contact:-

Raymond Reid on 01899 22 00 20 or visit www.jamescuthbertson.co.uk



Generations of engineering innovation

Founded in 1904, Johnston Sweepers is one of the market leaders in Municipal and Construction Sweeping equipment in the UK. With the manufacturing plant in Surrey and over 200 distributors worldwide, Johnston Sweepers is also a major global business which as a result gives us stability and access to major financial backing. Johnston's global reach provides us with unique insight and knowledge, experience gained in a range of international environments that we can use to provide even better sweeping solutions for our customers.

Johnston Sweepers is always on the forefront of innovations and is currently offering customers no less than three alternative fuel choices as part of the company's programme of research into new environmentally-friendly fuel technologies.

Each fuel option has been developed through careful investigation, clever engineering, and close collaboration between Johnston engineers, engine and chassis manufacturers to find the best solution for each class of sweeper.

The green alternative fuel line-up includes the CityCat 2020ev electrically-powered compact, a brand new VS651 CNG truck mounted sweeper powered by Compressed Natural Gas (CNG), the HVO (Hydrotreated Vegetable Oil) drop-in fuel and the very latest, what we believed to be the world's first autonomous – driverless – sweeper, AutoSweep.

From streets of New York and London to Paris, Sydney and Moscow, thousands of Johnston machines are hard at work – underlining our position as the first choice for those who appreciate outstanding performance, reliability and value.

Contact

For more information please contact
 Johnston Sweepers Ltd, Curtis Road, Dorking,
 Surrey RH4 1XF
 Phone: 01306 884722
 Email: enquiries@johnstonsweepers.com
 Web: www.johnstonsweepers.co.uk



Kia Motors UK Ltd

Kia Motors UK is pleased to support APSE once again as a key date on our annual event calendar. It also offers both procurement and transport managers the opportunity to do model comparisons between manufacturers and we believe that our products compare favourably, both on paper, on the road and with your drivers.

Kia ended 2018 in the UK new car market with yet another record performance - delivering unit-growth into a challenging market, with sales in excess of 96,000 cars. We have also just registered our 1 millionth car in the UK. Launches such as the All-New Ceed and Sportage contributed to our continued growth.

2019 is already proving to be a busy year for us too, with the launch of the fantastic All-New e-Niro and All-New ProCeed, along with more exciting new products to follow in the second half of the year.

The fully electric All New e-Niro is already proving extremely popular with our public sector customers. The All-New e-Niro has a 282 mile range and has been voted What Car? Car of the year 2019. We believe our combination of model range and ability to supply petrol, diesel, hybrid and fully electric vehicles make a very compelling case to choose Kia for your fleet.

The All-New Ceed has won many awards since its launch last year and continues to be the car of choice for many fleets.

Kia Motors UK continues to offer great value, great products and great after-sales. Kia Care service packs offer great value on servicing pricing and are offered on fleet and retail cars along with the industry-leading 7 Year Warranty for peace of mind.

Please come and see us on the Kia external stand. We have the award winning All New e-Niro, All New Ceed and Rio for you to see, and we would be happy to answer any questions you have about our vehicles. The running costs are very favourable and we are confident the line-up works well within the public sector business needs.

Your Kia Business Sales contact is Chris Hannah
The Kia Business Centre contact details are:
Tel 0800 975 0088
email enquiries@kiabusinesscentre.co.uk
Search Kia Business online or go to <https://www.kia.com/uk/business/>



Leaffield Environmental

Leaffield Environmental, formerly known as Linpac Environmental, is a leading manufacturer of street litter and recycling products, supplying leading companies, universities, schools, hospitals and local authorities. We work closely with customers to provide the very best solutions for litter and waste collection.

The Company also offers innovative, attractive and durable internal recycling bins that enable waste to be segregated at source.

We manufacture using advanced rotational moulding techniques that enable us to produce consistent, high quality, extremely durable products that meet or exceed

customer expectations. We produce these items in corporate colours to enhance the overall street scene and reinforce the visual branding experience. Many ranges provide the facility for attaching promotional messages and personalisation is an option on virtually all products.

In addition, Leaffield Environmental is a major supplier of high quality road bollards that help increase road awareness and improve safety.

We have a 'quality culture' running throughout our business and have systems in place, certified to BS EN ISO 9001:2008, which ensure that our customers receive a consistently high level of quality and service.

As a BSOHSAS 18001:2007 accredited company we are acutely aware of our occupational health and safety responsibilities, along with those of our customers. We also operate an effective BS EN ISO 14001:2015 certified Environmental Management System and pride ourselves in playing a small part in helping others achieve the recycling requirements specified in that standard.



Levenseat Resource Management

Over the last 30 years, Levenseat Resource Management has established a reputation for reliability, accessibility and innovation.

As a leading regional operator we are committed to developing new environmental and economic waste management solutions.

With the construction of our new plant together with our wider established facility we will be delivering to the market Scotland's largest integrated facility providing treatment and recovery for a wide range of waste materials.

OUR SERVICES

- Waste sorting with recovery of recyclates
- Windrow composting
- In-vessel composting
- Wood recycling
- Tyre baling and shredding
- Sludge treatment
- Aggregates and soil recycling and washing
- Concrete block production
- Contaminated soil treatment
- Waste water treatment
- Disposal via landfill or energy recovery



Our asset finance team typically perform three roles; options appraisals of alternative funding methods available, advising on new leases and contract hire agreements and lastly lease portfolio management. In respect of options appraisal, they obtain rental indications from lessors and contract hire funders in relation to the appropriate funding alternatives available to the housing association, taking into account the relevant assets, their useful life and preferred funding period. They analyse the asset finance rental quotations calculating the net present value and implicit cost of each of the third party funding alternative; evaluate the various third party funding alternatives against the equivalent borrowing rates; and provide a summary report analysing leasing versus borrowing costs. In respect of all new leasing and contract hire they draft and distribute leasing tenders, by accessing OJEU-tendered frameworks, to all tenderers on the approved framework; thereafter report on details of all tender responses and comment as appropriate on the information provided taking into account: rentals quoted; leasing structures; tax assumptions; Lessor documentation amendments; disclosed residual values; lessor background and market information. Lastly, in respect of existing lease agreements they maintain a database of all leasing contracts on a secure web portal accessible by the client; carry out an initial and periodic review of the leasing portfolio; notify the client of impending expiries, at intervals

prior to the expiry, analyse expiry terms quoted by lessors, assist in the negotiation of extension terms, early termination charges and return condition penalty charges; assist in the negotiation of sale prices of leased assets and act as a third party to facilitate the acquisition, assist with projects relating to the leasing portfolio, such as the rescheduling of leasing contracts, requirements to sub lease or novate contracts, amendment of contract terms and taxation adjustments.



Lothian Vehicle Bodybuilders Ltd

Lothian Vehicle Bodybuilders Ltd is a family owned business which has been operating in Central Scotland since 1993. With Gordon Nisbet as the Managing Director, the Company has gone from strength to strength and has recently moved to a new purpose-built facility within easy reach of the M8 and M9 motorway network.

The workforce consists of experienced welders, coachbuilders, automotive electricians and spray painters. The quality of materials used, together with our highly skilled staff, ensure that all customers receive a premium product which will stand the test of time.

LVB understands the market they are in and realise customers are looking for value for money, particularly in the current economic climate. The quantity of repeat business from existing customers is a testament to the Company's attention to detail and willingness to go the extra mile to ensure their customers receive exactly what is required.

Lothian Vehicle Bodybuilders Ltd
8-9 Easter Inch Road
Easter Inch Industrial Estate
Bathgate, West Lothian
EH48 2FG

Phone: 01506 636909

Web: www.lothianvehiclebodybuilders.co.uk



Macpac Refuse Bodies Ltd

Macpac Refuse Bodies are manufactured in Co. Antrim, Northern Ireland. We have developed a range of waste collection bodies, both compaction and non-compaction.

Our food waste range:

Our product range includes food waste bodies. The Macpac 110 food waste body has varying payload options from 4.5t to 8.5t. The bodies are fully sealed and have a double locking rear door, reducing spillages and losses during collection and transport.

Our recycling range:

The Macpac 65 has a payload option from 2.5t to 3.5t when mounted on a 7.5t chassis, whereas the Macpac 110s has a payload option from 4t to 6t. The body is fully enclosed, allowing for safe and controlled collection of waste. The eject procedure is non-tipping meaning less spillages and splashback. All Macpac bodies come with bin weighing and vehicle weighing options.

Our tipping body:

The brand new Mactip model has been released with two sizes, 9m³ and 15 m³. This body is built as a tipping, non-compaction refuse collection vehicle.

The versatility of the Mactip bodies means they can be used for several different applications; however, it's primarily designed for glass collection and food waste. The body is constructed from high grade steel including a hardox floor for increased durability. The Mactip cage body is also available with single and double bin lift options.

We have a range of bin lifts to suit most applications from single 250kg lifts to double

commercial 500kg lifts.

www.macpacrefusebodies.co.uk



The MAN brand stands worldwide for efficiency, innovation and customer proximity. The key to this success is the trust of our customers, based on the reliability of MAN products. More than 100 years' history of MAN trucks and buses prove the following: efficiency is more for us than just a trademark. MAN offers a multitude of solutions to fulfill customers' wishes.



The future of flexible passenger transport

Mellor takes the high road to APSE 2019 in Aviemore

Mellor is one of the industry's longest established, leading manufacturers of small, easily accessible buses, a business that has consistently inspired the loyalty of customers across the UK for more than 50 years.

These days Mellor is proactive and forward thinking in its approach. Backed by a wealth of experience gained from its past, the company strives to create new and innovate small buses that set a standard to which others aspire. Vehicles such as the Strata, Maxima, Orion and Tucana II are all revolutionary in the design and the technologies they use, providing customers with real choice and value.

Looking towards the future, the company envisages exciting times ahead and continues to embrace new technologies, such as fully electric drive vehicles. At the same time, the focus is on the creation of a range of size appropriate buses for markets both at home

and overseas. These are just two areas where existing standards are being challenged by exciting new opportunities

Mellor will be showcasing the Orion low floor bus at this year's APSE. With its Euro VI engine, it offers fuel efficient and environmentally friendly operation. As one of Mellor's most popular models, the Orion is available with a choice of configurations and variants to suit a wide range of customer requirements and applications.

All Mellor vehicles are designed, built and finished to the most exacting standards, ensuring the delivery of innovative, best value and quality vehicles, while at the same time remaining committed to the needs of customers.



Mercedes-Benz Trucks UK Ltd

We look forward to seeing you at this year's event.



As the sole UK and Ireland distributor, Mitchell Powersystems has supported Allison Transmission for over 60 years!

Being specialists in the comprehensive parts supply and product support for automatic transmissions, diesel engines and driveline products, Mitchells have full capability to support the Fleet, Waste and Grounds

Industries.

Mitchell's portfolio of products consists of Diesel Engines from Volvo Penta, Kubota, JCB, FPT and MTU/Detroit Diesel, plus Dana Spicer axles and Transmissions.

To satisfy the specific lubrication requirements of many of our partner OEMs, we have a partnership with Shell UK Oil Products for speciality on and off-highway transmission and engine oils.

Supported by an Extensive Genuine Parts Facility, our Factory Trained Workshop and Field Service Engineers are on-hand to provide full product support, from diagnostics, to the refit of remanufactured equipment.

In conjunction with our nationally located Service Centres, we pride ourselves to be an ISO 9001:2015 Quality, 14001:2015 Environmental and OHSAS 18001:2007 Occupational Health & Safety Accredited Company, ensuring our customers receive first class quality New Product Sales and Aftermarket Solutions, wherever and whenever it is needed.



Originally renowned as Multihog UK, we evolved in March 2018, rebranding as Multevo, in order to continue to deliver customer driven innovation. The name change means you will continue to deal with the same familiar faces, state-of-the-art products and receive second to none services as the company continues to grow to meet the needs of the market.

Since 2010, we have experienced year-on-year growth and work with some of the UK's largest private and public-sector organisations. Our customers are at the heart of what we do and we have an impressive track record developing innovative solutions to conventional customer

challenges.

The core aim is to maximise customer value through our range of products and services. This is achieved through our commitment to customer collaboration and after sales support; building relationships that last with a reliable record you can trust.

We see ourselves as problem solvers to help make your life easier – we go the whole hog to ensure we provide a service that makes a measurable difference.

We look forward to seeing you on stand 35 internal or stand 6 external.



MV Truck and Van Rental is part of MV Commercial, one of the leading specialist commercial vehicle suppliers in the United Kingdom. For the last two decades we have been supplying new and late registered commercial vehicles to some of the top companies in the UK.

We are the preferred option for many clients thanks to our high spec, fully maintained vehicles and personal service with dedicated account managers, as well as commitment to service, safety and compliance, including full onsite training on crane vehicles, hook loaders, grabs etc. from fully qualified and experienced operators as part of any vehicle delivery.

In addition to our ready to go fleet of over 1350 vehicles, we specialise in the design and build of high specification purpose-built trucks, including crane trucks, tipper grabs, volumetric mixers and more.

We offer hire, lease and rent-to-buy options across one of the most diverse fleets available. All of our vehicles are supported by full repair and maintenance, with a 90-minute call out

service on all breakdowns and VOR's with 24-hour repair or replace policy and a full 24-hour breakdown recovery service.

We are proud to be on Scotland Excel and offer a wide range of in stock, ready to work commercial vehicles to councils across Scotland from our new Super Site in Airdrie.



Established in 1903, Nathan's Wastesavers Ltd is the UK's largest textile recycling company. With over 380 trained staff we sort and process over 500,000kgs of material every week., with over 80% sent on for Re-Use. We service hundreds of charity shops and over 3000 textile recycling banks sited at supermarkets, out of town retail parks, council recycling centres and local bring sites across the country. We work closely with all local authorities to provide up to the minute information on recycling returns. In 1992 we acquired Howard Wipers who have been the leading manufacturer and supplier of textile rags and wipers in the UK for over 25 years. With over 400 tons of textile wipers in stock, Howard Wipers' can deliver to a range of business sectors a vast line of wiper products nationwide. Our wipers are made from 100% recycled garments and with over 10 products and grades; we aim to provide a wiper to match your everyday needs.



FLEET SERVICES

Mobilise. Deliver. Succeed.

NRG Fleet Services is a fully integrated vehicle provision and fleet management company, operating across a broad variety of industry sectors. With a network of depots located throughout the UK, we have the ability to manage any asset, and the in-house expertise to deliver bespoke solutions to each of our

customers. Our service is further enhanced due to the combination of our high-quality solutions and our close working, fully tailored account management style.

NRG Fleet Services continues to grow through investment and acquisitions, and we have invested over £30 million to expand our hire fleet in 2019. All new vehicles are FORS and CLOCS compliant, to enable our customers to stay safer and greener.

We believe in providing a friendly, efficient and professional service to all our customers. We are unique in our industry as we own the companies that provide the service, from tyres to workshops. With a 24/7/365 days a year in-house customer service centre, we ensure no queries are left unanswered.

Our customers' vehicles can be managed online, through our industry leading IT System. This is developed and managed in-house, allowing us to respond quickly to changing environments and customer's needs.

NRG Fleet Services' Bellshill Depot is fully equipped and staffed to support the maintenance of mixed commercial and municipal vehicle fleets, as well as being utilised as a hire facility, providing parking and maintenance of our Hire Fleet.

Visit our internal stand, to meet our friendly team and discuss your requirements.



NU-TRACK LIMITED

Based in Ballymena, Northern Ireland, Nu-Track design and manufacture specialist vehicles including wheelchair accessible coach-built buses, mobile libraries, school buses and courtesy coaches. Having moved from our original factory (Antrim) during

November 2018, we now have a larger premise which allows us to provide a more diverse range of products. All vehicles are built to specific requirements of each individual customer, using a highly skilled workforce and quality materials, whilst remaining within a customer's budget.

Our range starts with van conversion minibuses, across a wide range of base vehicle options, pending our customers' requirements.

On the traditional high floor assessable coach-built side, we offer a wide range of seating and wheelchair combinations, from 16 through to 35 passengers. The range of options are currently MAN 'Pulse' (up to 35 passengers) – Iveco 'Stellar' (up to 30 passengers) – Mercedes / VW or MAN 'City Lift' (up to 22 passengers).

Our increasingly unique Mobile Library range, from 5.5T GVW through to 15T GVW, are available on many different base platforms, but most commonly are on the Iveco Daily, Eurocargo and DAF LF platforms. As mobile libraries are a specialist construction, we ensure that we work closely with customers to meet their exact specification.

For more information about Nu-Track, visit our stand at the forthcoming Aviemore Show, where Nu-Track will be exhibiting an accessible bus, part of our extensive range, or telephone Thom on 07740 796491 or telephone direct on 02894 469550. We can also be contacted by email at the following addresses thom@nu-track.co.uk, or alistair@nu-track.co.uk. We look forward to receiving your enquiries.



Peacock Salt are the sole UK importer for Hilltip products. Hilltip are a Finnish based manufacturer of salt spreaders and snow ploughs for UTV, pickup and tractor vehicles.

The Hilltip Icestriker spreader range can hold from 150kg up to 3.5Te salt in a polyethylene hopper. The Icestriker control system helps users' save approximately 33% salt by using GPS technology to stabilise the spread rate in accordance with the vehicle speed. Attachments are available to operate pre-wet salt and liquid de-icers.

The Hilltip Snowstriker plough range provides users with a lightweight durable V-Blade or Straight-Blade mountable to all European Spec Vehicles. As standard, hydraulic power packs, trip edge springs, LED lights and reinforced poly edge kit are included.

Peacock's winter range includes hand-pushed spreaders, grit bins, shovels and a wide range of bagged and bulk salt. Peacock are the perfect partner for winter service providers.

Established in 1874, Peacock Salt are a growing family business supplying over 80 different types of salt and related equipment to over 14,000 different customers UK-wide.

Ultimately, we are 'Serious About Salt', serious about our customers and serious about everything that can combat or prevent ice and snow.

Please visit our website or get in touch:

www.peacocksalt.co.uk

01292 292000

info@peacocksalt.co.uk



Penny Hydraulics is a leading UK manufacturer of award winning vehicle mounted lifting equipment. Our extensive range of products offer lifting and handling solutions for vans, dropsides and trucks to suit different customer requirements.

Our PH crane range was introduced to provide cost effective, time efficient lifting solutions to the 3 ½ to 7 ½ tonne UK commercial vehicle market. The fully hydraulic PH range offers over 470 lightweight, reliable, easy to use and innovative variations with a lifting capacity

between 0.5 and 5 tonne metre and a boom that reaches up to 6.83 metres. The versatility of the PH cranes twinned with the low weight yet strong build quality make them one of the most popular cranes on the market. Our fast turnaround times between ordering and delivery of PH Crane separate them from other solutions on the market.

The Penny Hydraulics SwingLift range of cranes, start with capacities of 100kg and bespoke boom lengths to suit small car-derived vans through to models with up to two metre boom reach and lifting capacities of over 500KG.

Penny Hydraulics also manufacture GridLifts designed for installation on highways maintenance vehicles such as gully tankers, to lift heavy covers for efficient gully cleaning and loading platforms with capacities up to 250kg which are used by local authorities across Europe.

Penny Hydraulics offer a full design, manufacturing, installation, training and after care service. All products are designed, developed and manufactured to stringent European quality and safety standards at the purpose built UK facility.

PHOENIX
SEATING LIMITED

At Phoenix Seating it is our mission to provide quality passenger vehicle seating products and solutions to a comprehensive marketplace throughout the public and private sectors.

As one of the leading UK passenger seating manufacturer's, we are dedicated to continually supplying high quality passenger seating within short lead times whilst developing new advances with our products and the technologies/ methodologies of our solutions to better serve the ever-changing transport services in demand.

With a complete series of seating ranges from an all-round practical seat, a space saving solution tip and turn seat, a shuffling seat and a luxury seat; Phoenix will have a passenger seat to fulfil any vehicle requirement and usability whilst providing strength, safety, comfort and style.

We have also developed a range of seating solutions in order to meet demand for the dynamic transport market's needs. All Buckled Up, our exclusive wireless seat belt alert system encourages increased safety on board your transport; whilst Cozy and Barrier offers luxury heated seating and a water resistant, easy to clean seating solution respectively.

Utilising many years of experience in the passenger transport seating industry, alongside a passion for supplying quality, industry compliant and practical seating products; we understand the importance of consulting with customers to ensure their requirements are met with the design, manufacture and delivery of our products alongside offering a high level of aftercare services. Further information on all our seating products alongside advice and guidance can be found on our website - www.phoenixseating.com



Premier Pits have been manufacturing and installing pits for over 35 years, with 4,000 pits installed to date. The range includes inspection, maintenance, rail, ATF and washdown pits, all supported by various pit accessories and H&S equipment. Under-chassis, wash pits and ramps are also available.

Vehicle maintenance workshops across the U.K and worldwide are being transformed by the installation of prefabricated, steel pits. Premier Pits, the creators of the concept over 35 years ago, continue to make design improvements, add new features and options

as well as improving installation methods.

Premier Pits are also the UK distributor of BrakeMate®, a revolutionary new product for the workshop which eliminates the lifting of heavy brake calipers and hubs, and keeps the lifting of discs to a minimum, along with dramatically cutting downtime during brake disc maintenance. Brake disc servicing is traditionally a two-person job due to the heavy lifting involved, however BrakeMate® allows a single user to complete the whole process whilst saving up to 1 hour per disc. Other technicians are now free to complete other jobs more efficiently, meaning further time savings.

To find out more about the range of products and services offered by Premier Pits, please call 01775 821 222 or visit www.premierpits.com



For 30 years, Q'Strait has remained focused on one mission: To develop the world's most effective wheelchair passenger safety solutions for public and private transportation. Our reputation as a global leader is the result of making transportation safety and customer needs the highest priority. We are committed to continued product leadership and innovation; with having the most exhaustive and comprehensive research and testing programs in place we have played a key role in developing regional and international safety standards for more than two decades. Today, our dedicated diverse global staff serves customers in more than 50 countries throughout North and South America, Europe, Australasia, Asia, the Middle East and Africa.

At the APSE Aviemore 2019, Q'Strait will be showcasing its line of heavy duty QRT retractors alongside the Double Inertia

Occupant Belt (DIR), designed to safely secure wheelchair passengers in accessible minibuses.

Designed and dynamically sled tested to handle loads of up to 200kg and up to 150kg respectively, Q'Straint's QRT 550E and QRT 350E retractors are built to safely securing today's heaviest wheelchairs.

The Double Inertia Occupant restraint solution caters for three-point occupant securement environments and also for cases where accessible minibuses do not have a third point attachment location or cant rail in which to install a traditional third point occupant belt. With its heavy duty performance in an ergonomic, passenger-friendly design, the Q'Straint Double Inertia Occupant Belt takes comfort and protection to a whole new level. For more information, please visit QStraint.com.



Renault Trucks offers a full range of the very latest Euro-6 Step D compliant vehicles, from 3.1 – 44 tonnes, designed with the efficiency, reliability and safety you need.

Our tailored solutions ensure we deliver the best vehicle for your operation, including drive-away options from our 'Ready for Business' range as well as a fully customised solution and with over 90% of our vehicles involved in some form of conversion or body fitment, we are the choice of the discerning professional operator. As we move to a lower carbon economy, our electric vehicles will drive the future for urban operations, improving air quality, curbing climate change and enabling noise-free out of hours deliveries

to reduce congestion.

Electromobility is the cornerstone of Renault Trucks' strategy for sustainable urban transport, with our all-electric Z.E. line-up from 3.1 - 26 tonne, including the award-winning Renault Trucks Master Z.E. which is available now in 6 versions and many unique conversions.

With a network of 69 strategically-located dealers across the UK and Ireland, Renault Trucks' heavy truck know-how means we operate our business around yours, with out-of-hours servicing, excellent parts availability and a team that will maintain your vehicle to the highest standards, keeping your fleet rolling 24/7.

RESCROFT[®]
OutSTANDING InSEATING

Rescroft Ltd

Rescroft Ltd is the UK's leading designer and manufacturer of passenger seats for the local authority sector and specialises in the seating requirements for wheelchair accessible vehicles. The company also supplies seating for public service vehicles, ambulances and a variety of other vehicles.

Established in 1976, Rescroft employ around 100 people across 2 sites in Redditch. On site, as well as their comprehensive manufacturing facilities, they have a VCA and TuV accredited seat belt anchorage test rig, capable of testing seats and vehicles to the latest European standards.

Products in their range include the CT Lite and CT Space, both fully compliant for M2/M3 category vehicles, the Nevis high back seat, Defender semi high back and Winga tip and fold seat, all suitable for M1 and M2 conversions for minibuses and smaller WAV type vehicles.

Willie Holmes and Neil Widdowfield look forward to meeting you during the conference.

For more information contact: www.rescroft.com

Rescroft Ltd, 20 Oxleasow Road, East Moons Moat Redditch B98 ORE.

Telephone: 01527 521300, Fax: 01527 521301, Email enquiries@rescroft.com



Rhino Products are Europe's leading manufacturers and suppliers of roof racks, roof bars, ladder restraints, rear door steps and other accessories for commercial vehicles. With over 15 years' experience in manufacturing high quality, innovative commercial vehicle accessories, Rhino can confidently claim to deliver exactly what van users and fleet managers are looking for to make their job easier, safer and more productive.

With health & safety an ever-present concern for van users, Rhino have established themselves as a leading supplier of ladder deployment systems designed to reduce risk to employees. Our SafeStow4® ladder restraint is the perfect tool for transporting and deploying ladder systems safely from the roof of your van, removing any need for your employees to climb onto the vehicle roof. Our recently renamed AccessStep provides both safer access when stepping in and out of your vehicle and a secure platform for reaching goods stored on the top of a van.

You can view demonstrations of these products and view the rest of Rhino's product range including our newly redesigned PipeTube Pro at our stand.

Our products are available across the UK, Europe and the rest of the world through one of our approved suppliers and fit most popular commercial vehicles. Rhino is headquartered in Deeside, Flintshire with a 55,000 sqft manufacturing facility. Having almost outgrown this, work is well underway on the

construction of a much larger purpose-built 87,250 sqft production unit in Ellesmere Port, Cheshire. This will accommodate increased production and allow for future growth.

Rhino Products are becoming an increasingly popular with housing associations, local authorities and other public sector organisations. Visit their outdoor stand, where Rhino's experienced and knowledgeable sales team will be able to discuss your van user needs.

ROMAQUIP
KERB-SORT™
Kerbside Recycling Sorted

Syngefield Industrial Estate, Birr, Co Offaly
Tel: 057 9120836 Fax: 057 9121084
Email: info@romaquip.com
Web: www.romaquip.com

VAT Number : 4691973L

Romaquip, home of the Kerb-Side sort recycling machine. Market Leaders and the vehicle of choice in this sector for Councils and Private Waste Management Companies that offer Kerb-Side sort collections. We have achieved our position as market leaders and gained this reputation based on quality, constantly evolving design and innovate technical enhancements. This coupled with competitive pricing, affordability and the lowest maintenance costs over the life of the vehicle make us unbeatable and the "go to" manufacturer of choice.



Founded in 1979, Scarab Sweepers Limited has grown to become one of the largest and well-regarded manufacturers of road sweepers in the UK. Celebrating their 40th anniversary this year with their central manufacturing facility still based in Marden, Kent, Scarab owe their growth to innovation, technical

excellence, quality and exemplary service support. 2019 brings an exciting time with the redevelopment of their manufacturing site, which will see an increase in production to further support their customers for the next forty years and beyond.

As part of the Fayat Environmental Solutions group, Scarab Sweepers currently employ a 200-person strong team and sell worldwide. Their exceptional range of products means that the company are able to provide end users with chassis mounted sweepers ranging from 4.5 tonne to 18-tonne Gross Vehicle Weight. Sister companies based in France and Holland have further enabled Scarab to offer a 'one-stop shop' with the introduction of both sub compact and compact sweepers.



SENTINELSYSTEMS

SPECIALISTS IN VEHICLE SAFETY

Sentinel Systems innovative products and engineered solutions have been making public, council and commercial transport fleets safer for over 30 years. Designed to stand up to the rigorous day to day operations in challenging environments, our equipment is proven for robustness, quality and value. Now offering 360° HD camera, monitor and recorder systems, with the option for fleet managers to have instant Live View access with exceptional clarity. The likelihood of accidents is at its highest when reversing, so fit our patented VCA approved radar or ultrasonic SafetyStop™ auto or alerter braking systems to prevent injury and asset damage, thereby safe guarding your drivers and insurance costs.

Based in the Central Belt of Scotland our resident team of Sales and Mobile Engineers, are within next-day distance of all our customers throughout Scotland. In turn they are supported by technical sales specialists and engineering staff from the wider UK business. Whatever your fleet's profile, Sentinel has a

solution that will make your staff and vehicle fleets safer while also minimising your operating costs. For further information, find us on www.reversewithsafety.com or contact our Sales department on 01285 771333 or at sales@sentinelssystems.co.uk.

Address:
Cotswold Airport
Kemble
Cirencester
GlosGL7 6BA

Website: www.reversewithsafety.com

Tel: 01285 771333

Email: sales@sentinelssystems.co.uk



Simon Richard Ltd

Importer & distributor of Reform tractors, Shibaura tractors, Woods equipment, Muthing flails and specialist ground care machinery. We have specialised in machinery for working on slopes and grass-cutting machinery in the municipal and agricultural markets since the 1990s. With such a wide range, we can help you find exactly the right machine to your specific requirements.

Reform range of machinery are specifically designed to work on very steep slopes, be it in agriculture or groundcare. Their very low centre of gravity gives them maximum work angles up to 45 degrees across. Reform tractors and other products specialise in Reform ground care machinery. Reform also produces a range of snow ploughs and snow blowers

Shibaura Mowers. This range is widely used by Local Authorities and Contractors throughout the country and are well known for their reliability and comfort.

Muthing range of Flail Mowers. This range is probably one of the widest on offer from any one company with a machine for most requirements. The Muthing Mulching range

is manufactured in Germany to the highest of standards, Market leader in foreign object throw test, there are a number of Muthing attachments recommended for your Reform and Shibaura mowers.

Woods has grown Since 1946 becoming the undisputed mowing expert. This legacy began with the development of the first tractor-mounted rotary cutter and continues today with unmatched product innovation and service.

Rugged, dependable and productive – Woods has the rotary cutter to fit your needs.

Sortimo®

Van Racking Solutions

Sortimo are the world leaders in Van Racking and offer a comprehensive range of vehicle installations and storage solutions. Sortimo offer complete project management for our customers from design to delivery of the vehicle and can install anything that is required to be fitted inside, outside or underneath a vehicle. Sortimo are the only company with the confidence to Crash test loaded racking systems up to 880kg, exceeding the European standard 25 fold.

With SR5, Sortimo has developed a van racking system that facilitates perfect workplace organisation in the smallest possible space for all trades and service providers. The highlight: It can be configured really simply and quickly online. Not only can our equipment improve the storage efficiency of your van by up to 50%, the weight saving qualities also mean a bigger payload for your operation and a reduction in fuel costs.

Company-wide processes can be optimised even further by SR5, and workflows become far more targeted and efficient. The shelving system has been designed to permit immediate access to the tools required and to allow loads to be stowed away clearly and in a well-structured manner. Drawers, cases and

BOXEs as well as numerous accessories make SR5 the perfect partner for every organisation in the skilled trade sector. The tried and tested ProSafe load securing system integrated in the van racking guarantees maximum safety for occupants and the load. Sortimo will help make your fleet safer, maximise efficiency and decrease your carbon foot print!



South Cave Tractors Ltd is the only dedicated UNIMOG supplier in the UK and has been so for more than 40 years. Unimog fulfils many roles across a variety of industrial sectors and in the case of the public sector infrastructure and highways in both Summer and Winter maintenance roles it truly excels as a year-round asset to private and public sector organisations.

Our long experience and a commitment to good customer service has allowed our company to position itself as the 'go-to' organisation for UNIMOG tool carrying platforms and extreme all-terrain working vehicles for operators both large and small. South Cave Tractors is ISO 9001 2015 Certified and a winner of Mercedes-Benz Trucks dealer of the year.



STERTIL UK LTD
Stertil House, Unit A
Brackmills Business Park
Caswell Road
Northampton
NN4 7PW

Telephone 01604 662049

Email lifts@sterdil.co.uk
Web www.sterdil-koni.co.uk

Stertil Koni THE COMPLETE RANGE

Stertil Koni manufacture top of the range 2-post, 4-post, In-ground, Skylift, Mobile column lifts and Washbay vehicle lifts.

Stertil Koni the worlds No 1 Commercial vehicle lift specialists offer in their range a lift to meet all your workshop and washbay lifting requirements.

The lifts are all hydraulic in operation and offer excellent price to performance ratio, all our lifts are manufactured to meet the world's highest safety standards.

All Stertil lifts sold in the UK are installed and maintained by our own Garage Equipment Association accredited and factory trained garage equipment engineers.



Founded in 1998, our family business was created to recondition and remount used road sweeping equipment onto new chassis. Word about our work spread fast, and quickly the business grew into the UK's premier company for remounting truck mounted sweepers. 10 long years of dismantling and rebuilding worn sweeping equipment taught us many things, we learnt that there were common weaknesses found on many of the existing machines and believed that one day we could overcome these weaknesses, and that we could build a better, longer-lasting machine with a much greater life span than the existing manufacturers. Utilising the latest British road sweeping technologies available to us, and remaining focused on maximum life span, we used top quality components to design and manufacture our exceptional range of machines, the S6400, S8400, Quadvac and our latest innovation, The Hydrovac. Each machine comes with the highest standard specification with many bespoke options available which is why our sweepers are now available in many different countries in North America, Asia, Australia, and Europe. We remain true to our

vision, which is building quality machines that have the longest working life achievable and minimum down time for our customers. Our mission will never be to sell the greatest number of sweepers; it's to build the best sweeper possible. At Stock Sweepers, we excel with our practical real-world experience of running, operating and maintaining a fleet of road sweepers. This expertise informs every step of our manufacturing process.



TBC Conversions is one of the market leading conversion companies operating across the UK, specialising in wheelchair accessible vehicles and minibus conversions. Established in 2005 the company has secured a reputation for quality and reliability, converting each vehicle with intelligence, empathy and care.

TBC Conversions, have three distinct divisions:

TBC Taxi and Bus Conversions: serving the accessible taxi and minibus conversion market.

TBC Mobility Conversions: serving the mobility and wheelchair accessible vehicle market.

TBC Specialist Conversions: serving a range of utility markets with bespoke vehicle conversions.

TBC Conversions are certified as an Integrated Partner by Volkswagen Commercial Vehicles, demonstrating our outstanding technical expertise and experience in the conversion of Volkswagen commercial vehicles. We are also Approved Vehicle Convertors for Mercedes, Renault, Vauxhall, Citroen, Peugeot, Ford and Fiat. The Company were also the first conversion company in the UK to obtain ECWVTA and LONO on the VW Caddy Maxi Life wheelchair accessible vehicle.

TBC Conversions have a network of local commercial dealerships in place throughout the UK ensuring complete vehicle support. TBC Conversions offer a full 3-year comprehensive warranty on all minibus conversions with the option to extend to a 5 year warranty.

TBC Conversions will be displaying one of our wheelchair accessible vehicles with a range of conversion options - You Spec It, We Build It. For more information or a minibus brochure, please visit our stand at this event; I look forward to meeting you.

Contact: Joanne Campbell
 Mobile: 07766 417676
 Tel: 0800 999 5090
 www.tbconversions.com
 Email: joanne@tbconversions.com



TERBERG MATEC UK

Terberg Matec UK manufacture and supply robust and innovative eco-technology to meet the changing requirements of today's waste and recycling markets.

Our product range includes efficient low voltage electric and hydraulic bin lifts, weighing and RFID equipment, specialist collection bodies for dry recyclables and food waste collection bodies for use in domestic and commercial collection operations.

Terberg solutions are manufactured to the highest standards using advanced technology and components in factories across Europe with many products manufactured here in the UK. Rigorous testing, careful design and world-class manufacturing techniques ensure that the solutions offered are always of a consistently high quality.

Terberg Matec UK pride themselves on what they believe to be one of the best service

and after-sales offerings available with unsurpassed UK coverage.

The Terberg Matec division has established operations in the UK, Belgium, France, the Netherlands and Poland with an extensive and growing distributor network around the globe and are an integral part of the UK-based Terberg Ros Roca Group, created by the merger of Terberg Environmental and Ros Roca Environment.

The Terberg Ros Roca Group gives a stronger, wider experienced team with a truly global reach, yet still offers a team focussed more than ever on your local requirements for all solutions relating to waste and recycling collections.

www.terbergmatec.com



Terra Firma are the Scottish Agents for Vale Engineering winter maintenance equipment.

Quickly becoming recognised as one of the best brands available in the UK for winter maintenance equipment our units are proving very popular with local authorities and contractors alike we currently have some of the biggest Scottish local authorities using Vale winter equipment.

As an example the MS250 has the capacity to apply 20grams of salt at 1metre wide for 15km before refilling is required.

All our salt spreaders incorporate the Vale Pozi Feed auger system unique to our product. This allows our units to cope with wet or dry brown or white salt sand or grit.

Comprising of sealed nylon bearings our units do not require daily or weekly maintenance

saving on labour and downtime. Easy to set up and operate all our units come with 18 speed settings on both the spreading disc and the Pozi-Feed auger system.

The product range includes tractor mounted salt spreaders from 250kg to 2000kg capacity. Towed salt spreaders with capacities from 400kg to 7000kg.

Our snowploughs are available in 1.3m to 3.0m wide versions. Compacts are excellent for clearing snow from footpaths, cycle ways and car parks. They have built-in spring break back – a must unless you want to damage the blade/tractor or operator. Supplied as standard with basic back frame and installation instructions for end-user fitting.

Bespoke snowploughs can be supplied please ask for details.

We look forward to seeing you at the APSE seminar.



Thainstone Specialist Auctions (TSA) – part of the ANM Group – are delighted to be taking part in the APSE- Aviemore for the 3rd year in succession. We are pleased to have opportunities to meet with Local Authorities, share our business offering, and build valuable relationships with those in attendance.

TSA's offering is broad and diverse offering professional and detailed valuation, sales, appraisal, and disposal services of industrial plant, machinery, vehicles and business assets throughout Scotland and the UK. With over 100 years of combined experience in the market place we are well placed to guide prospective clients professionally and efficiently regarding

the disposal of any assets.

We also hold a large-scale auction of vehicles, plant, machinery and equipment eight times per year attracting more than 3,000 buyers from all over the UK to its headquarters at Thainstone Centre in Inverurie. These auctions include HGV's, LGV's, 4x4's, excavators, contractor's plant, agricultural tractors and implements and a wide range of construction equipment. Customers can also bid from the comfort of their own home through the live and online bidding system – i-bidder.

With a sound reputation established throughout the UK, TSA is perfectly placed to assist companies, local authorities, government bodies, insolvency practitioners and finance houses in the realisation of assets through live and webcast auction, private treaty and tender sales. We make it our mission to respond quickly and efficiently to our clients'

TSA does not act as a dealer thus removing any potential conflicts of interest making you, the client our priority



The Thompsons Group is the UK's #1 tipper bodybuilder; a true market leader that builds and sells more bodies than all its competitors combined.

From humble origins in East London over 40 years ago, Thompsons is now a truly national business centred around nine factories in 4 locations in Croydon, Blackburn, Dover and Edinburgh.

Better in design and better in manufacture, Thompsons offers customers the widest possible product range, every model delivering unrivalled performance, reliability and value for money.

The Thompsons Group. Tippers for Life

Thompsons eParts which is part of the Thompsons UK Group of companies provide a truly national coverage from our base in Blackburn,

As well as having parts available over the counter, Thompsons eParts also offers tipper and truck operators the opportunity to order parts over the internet 24/7, By simply visiting www.thompsonseparts.co.uk, you can purchase anything from a set of replacement hydraulic seals to an hydraulic tank, from a whole tipper, skip or hookloader sheeting system to a replacement skip net,

Our eParts site currently offers some 5,000 individual parts lines, not just for our own bodies but also for leading OEMs such as Edbro, Hyva, Binotto, Harsh, Palfinger and Kinshofer, Then there's a whole catalogue of other ancillary items too which include LED lighting, Wheel nut indicators, Truck Toolboxes and storage, Crane outrigger pads, Mobile sink units and much more,

Thompsons eParts is a true 'first' for the tipping industry - Simple, Speedy and inexpensive.



TotalKare is the UK's number one supplier for heavy duty vehicle lifting solutions and aftersales care. The Company has been supplying mobile column lifts nationwide for almost 40 years, selling more than 6,000 sets to customers ranging from multi-national operators to independent workshops.

TotalKare manages its national service and commercial operation from its headquarters near Birmingham, and it is from this central location the Company provides first class customer service to its clients across the full length and breadth of the UK.

TotalKare's approach to customer care has

been proven over the years, with expertise across all sector applications. The Company's team of engineers, account managers and back office support all share the same goal of providing an unrivalled customer experience and adding value to your business through market leading solutions in:

- mobile vehicle lifts
- heavy duty fixed four and two post lifts
- brake testers
- ancillaries
- servicing
- training
- aftersales
- health and safety advice

TotalKare provides expert advice 24 hours a day, combined with national breakdown and service coverage. It also offers a range of service packages to ensure its workshop equipment meets the requirements set out by regulatory compliance including PUWER and LOLER.

For more about TotalKare's products and services, speak to the team today - call 0121 585 2724 or visit www.totalkare.co.uk.



VAUXHALL

2019 is shaping up to be an exciting year for Vauxhall, and one we look forward to sharing with you at the APSE Scotland event. Aside from the usual warm and friendly welcome you will be given by our knowledgeable team, we will be on hand to answer your questions and provide advice on our current and upcoming models.

Whether it is one of our current favourites, such as the spacious yet highly efficient Grandland X SUV, the more compact yet highly practical and customisable Crossland X SUV, or even 2019 European Van of the Year Combo Cargo, we have the product range to deliver reduced Whole Life Costs whilst meeting your specific

business needs.

Looking further forward into 2019, we introduce the all New Vivaro, offering the versatility of panel van, doublecab and platform cab over two lengths, as well as the family friendly Vivaro Life. The Grandland X SUV line-up will soon be joined by a PHEV alternative and our all New Corsa sees Vauxhall's entrance into the exciting world of pure Electric Vehicles.

To find out more about how we can help you, visit www.vauxhallfleet.co.uk today. We look forward to seeing you in Aviemore.



Volvo Truck and Bus Centre North & Scotland

Volvo Truck and Bus Centre North & Scotland have twelve dealerships, located across Scotland and the North of England. In addition, we offer a Used Truck Sales Centre and dedicated Municipal Sales department.

Today's transport operations need more than superior vehicles and this is why we are committed to working with all our customers to deliver Total Transport Solutions that help you deal with whatever challenges you face and to help maximise profitability from your vehicles.

New Truck Sales

- Vehicle range: FH16, FH, FM, FMX, FE, FL
- Advice on the most suitable vehicle specification for your needs
- Detailed information on weight distribution, vehicle performance, economy and whole life cost
- Flexible portfolio of financial services and bespoke maintenance packages
- Up to date knowledge of legislation

- Fuel Management Service - reduce fuel consumption by up to 10%

Aftersales Services & Features -

- 24 hour, 7 day operation - 365 days per year
- Volvo qualified Technicians & state of the art facilities
- On-site MOT preparation
- 9 DVSA Authorised ATF Lanes across the region in 2019
- Fully equipped service vehicles for breakdown support and off-site service support
- All makes and Trailer repair & maintenance
- Vehicle recovery and accident repair

All Makes Parts/Consumables

We have the ability and expertise to offer truck, trailer and coach components for all your vehicle requirements. All supplied through the Volvo national distribution system.

- 93% of all parts requirements are supplied from stock with an astounding 99% availability within 24 hours
- 20 plus dedicated delivery vehicles provide twice daily deliveries direct to your door
- Genuine parts to ensure the highest level of performance
- Comprehensive replacement Parts warranty



VPG Onboard Weighing, a brand of Vishay Precision Group, Inc. (VPG), offers a number of patented payload optimisation and overload protection systems to help operators avoid OCRS violations and fines, including the TruckWeigh® system for larger capacity vehicles up to 60 tonnes and the VanWeigh® system for twin-axle vehicles up to 7.5 tonnes. VPG Onboard Weighing also offers the 1300 VUE360 BulkWeigh and WasteWeigh Systems, which feature full integration with the onboard weighing system and offer video

data recording capabilities and support for up to eight cameras to provide drivers with a 360° view.

VPG Onboard Weighing has been manufacturing vehicle weighing systems since 1985. In addition to our above mentioned next generation systems we are still market leader of load-cell-based weighing solutions for trade-certified systems. With our in-house production facilities we deliver both standard products and bespoke solutions made to customer specifications. A commitment to customer support includes a highly experienced service staff, including on-site support for customers in the UK; specially-tailored training courses on a variety of systems; and service contracts and extended warranties to help reduce maintenance costs. In the UK VPG Onboard Weighing is doing business as VPG Systems UK Ltd., formerly doing business as Vishay PM Onboard Ltd.

VPG Onboard Weighing
Airdale House
Canal Road
Bradford
BD2 1AG
Website: www.vpgonboard.com
Email: obw.uk@vpgsensors.com
Phone: 01274771177
Fax: 01274781178



Vtec Solutions are not only the UK's leading supplier of TomTom Telematics, but we are also the pioneer of fleet efficiency. We launched FLEETiQ, our Fleet Performance Partnership Programme in 2015, and have evidenced drastic improvements across fleets from all industries.

No matter what size your fleet is, and how diverse your fleet, there will be savings to be made. We work with you, to get the most out of your fleet GPS tracking software, telematics and your integrated solutions to make your fleet efficient and streamlined.

We are fleet performance partners throughout Scotland and the North of England and use our innovative fleet tracking management solutions to save you money and improve efficiency. With a Fleet Performance partner, we will work with you, and your business to improve your fleet management and ensure your business objectives are met. We're here every step of the way.



Webaspx is an award-winning technology solutions provider for municipal services. Our software, solutions and services are used by municipal service managers at over 200 local authorities and many of Europe's leading environmental service companies to help them increase the efficiency and performance of their waste collection, street cleansing and highway winter maintenance services. Our integrated solutions include EasyRoute, our easy-to-use route optimisation software, Digital Depot, our environmental back office solution for managing data, processes and digital customer services, and In-Cab, our mobile data solution for municipal service vehicles and crews. For more information contact info@webaspx.com.

Western Commercial.

For Truck & Van - Sales, Service and Parts.

Dundee | Edinburgh | Bellshill | Glasgow
www.westerncommercial.co.uk

Mercedes-Benz
The best or nothing.



Part of the Eastern Western Motor Group (Est.1927), Western Commercial Mercedes-Benz - Van Dealer of the Year 2014 - have over 40 years of experience, and offer the best range of Mercedes-Benz Commercial Vehicles in Scotland. As well as the full range of Mercedes-Benz trucks and vans, including the Citan, Vito, Sprinter, Actros, Arocs, Antos, Atego, Econic, Unimog and the Fuso Canter we also have an extensive range of Mercedes-Benz Approved Used commercial vehicles.

Western Commercial can provide you with the complete commercial vehicle service for your business; with 24 hour servicing at our Bellshill and Broxburn sites plus extended opening hours at our Govan and Dundee sites, over 1000 years of technical experience, in-house MOT lanes, ATF Lanes, Tacho testing, Trailer Sevicng, TruckCam and a parts stock of over £1m and 24hr helpline we are here to keep your downtime to a minimum.

For more information visit:

www.westerncommercial.co.uk



WHALE TANKERS LIMITED

Whale will be presenting it's latest innovation the fully operational Electric MVC.

A leading manufacturer of liquid Waste Tankers and Jetting Equipment, Whale will be demonstrating how it can support the customers through their whole lifecycle of operation.

Whale Tankers, the specialist manufacturer to the waste and cleaning industries, is a regular supporter of APSE and will once again be at Aviemore this year to showcase its latest products and services and to continue the company's strong links with its loyal Scottish customer base.

The Scottish market has always been an important market for Whale and through continuous investment the market is supported by a team of dedicated engineers and salesman who live and work in Scotland.

Innovation and product development is key to the required level of support Whale is proud to offer and Whale continues to introduce many new enhanced features across its product range. Focusing on operator safety and controls, these new developments have

been designed to deliver an overall increase in performance benefits through safe operation and compliance with legislation. Whale personnel will be on hand to discuss and promote these features to visitors at APSE.

Whale's Sales Manager for Scotland, Robert Frew and Chris Anderson Commercial Director for Whale, will be on hand to handle enquires for new vehicles, parts, service and training courses.

WHALE TANKERS LIMITED

Ravenshaw, Solihull
West Midlands
B91 2SU
Tel: 0121 704 5700
whalemail@whale.co.uk
www.whale.co.uk



Wilson's Auctions, a family owned business was formed in 1936 by William J Wilson. Now directed by his son Ian Wilson the company has grown to become the largest independent Auction Company in the UK and Ireland with sites in the Scotland, England, Wales, South and Northern Ireland.

Wilson's Auctions is once again very proud to be associated with the APSE Organisation and is delighted to be sponsoring the Wednesday Night Dinner at the APSE Scotland Fleet, Waste and Ground Services Seminar 2019.

Working in partnership with both the public and private sectors, Wilson's Auctions provide a vital remarketing service that would cover every department within the Local Authority.

We hold around 150 auctions a month, which

include:-

- Plant and Machinery
- Tools
- HGV
- LCV
- Cars
- Bikes
- Property
- Leisure
- Police/Proceeds of Crime
- Catering
- Boats
- Caravans

Our years of experience dealing with Local Authorities gives us an excellent understanding of 'Best Value' and we are constantly achieving high residual values on vehicles and well above reserves on Plant and Machinery, this combined with quick net returns ensures the Authorities are achieving 'Best Value'

With our new acquisitions we now have Wilsons Auctions Newport giving us the best geographical coverage of any auction house in the country.

Being ideally situated in every Country with dedicated Commercial Managers in each branch we believe we can deliver a professional and profitable opportunity for asset disposal to every Local Authority.

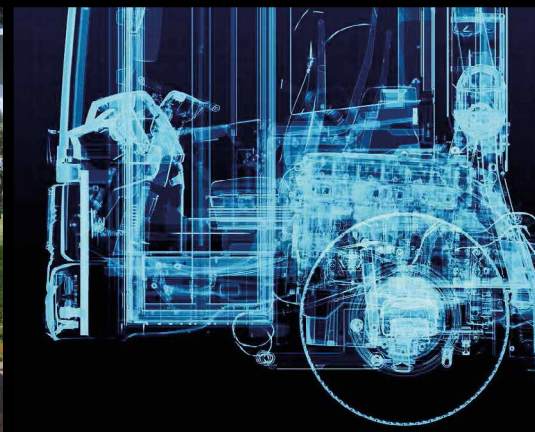
We continually benchmark our performance on a company wide basis to obtain reference points for measuring the performance of our core business processes in order to adopt best practice in the delivery of our services and the achievement of our goal of sustainable business improvement and we have just been awarded again Deloitte Platinum Best Managed Company 2019 making it 9 consecutive years.

For further information please contact Bob Chambers 07833-776677 bobchambers@wilsonsauctions.com



Zero Waste Scotland exists to create a society where resources are valued and nothing is wasted. We're funded to support delivery of the Scottish Government's circular economy strategy and the EU's Europe 2020 growth strategy. Our goal is to help Scotland reap the environmental, economic and social benefits of making best use of the world's limited natural resources. Find out more at zerowastescotland.org.uk

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Come and see us at the APSE Scotland 2019 - Fleet, Waste & Grounds seminar 14-17 May.

Visit our stand to talk to our specialists.

Robert Snodgrass – Truck Account Manager
Vyga Mikuckis – Key Account Manager

Mercedes-Benz



Western Commercial

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Dundee: Unit 2A Ainslie St, West Pitkerro Ind Est. Dundee DD5 3RR