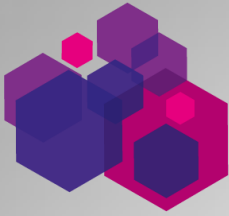


BUILDING
SERVICES



“HOW TO GET A GOOD DEAL FROM YOUR FLEET”

Angela Coyle
Business Development Manager
Building Services
Renfrewshire Council

“Innovation & New Approaches”

OUR FLEET JOURNEY

DECISIONS,... DECISIONS

GOING FORWARD



OUR FLEET JOURNEY

History
Politics
Financials





IN 2003/4 BUILDING
SERVICES DECIDED
TO HIRE A FLEET
RATHER THAN
UTILISE TRANSPORT
SERVICES.

- 2011 SIP identified issues with Fleet Management
- 2013 Corporate decision to bring back in house
- Analysis determined a core requirement of 120 vehicles

POLITICAL AGENDA

- ◉ Long term benefits to Council
- ◉ Cost savings over 5 years - whole life value
- ◉ Job security
- ◉ Internal investment from in house service provisions
- ◉ Fair repair costs - control

FINANCIAL OPTIONS

X

- This is the current forecast costs from the existing Lease contract

A

- This is the Projected costs of Purchasing the vehicles via Transport Services and utilising Transport Services for all servicing and repairs

B

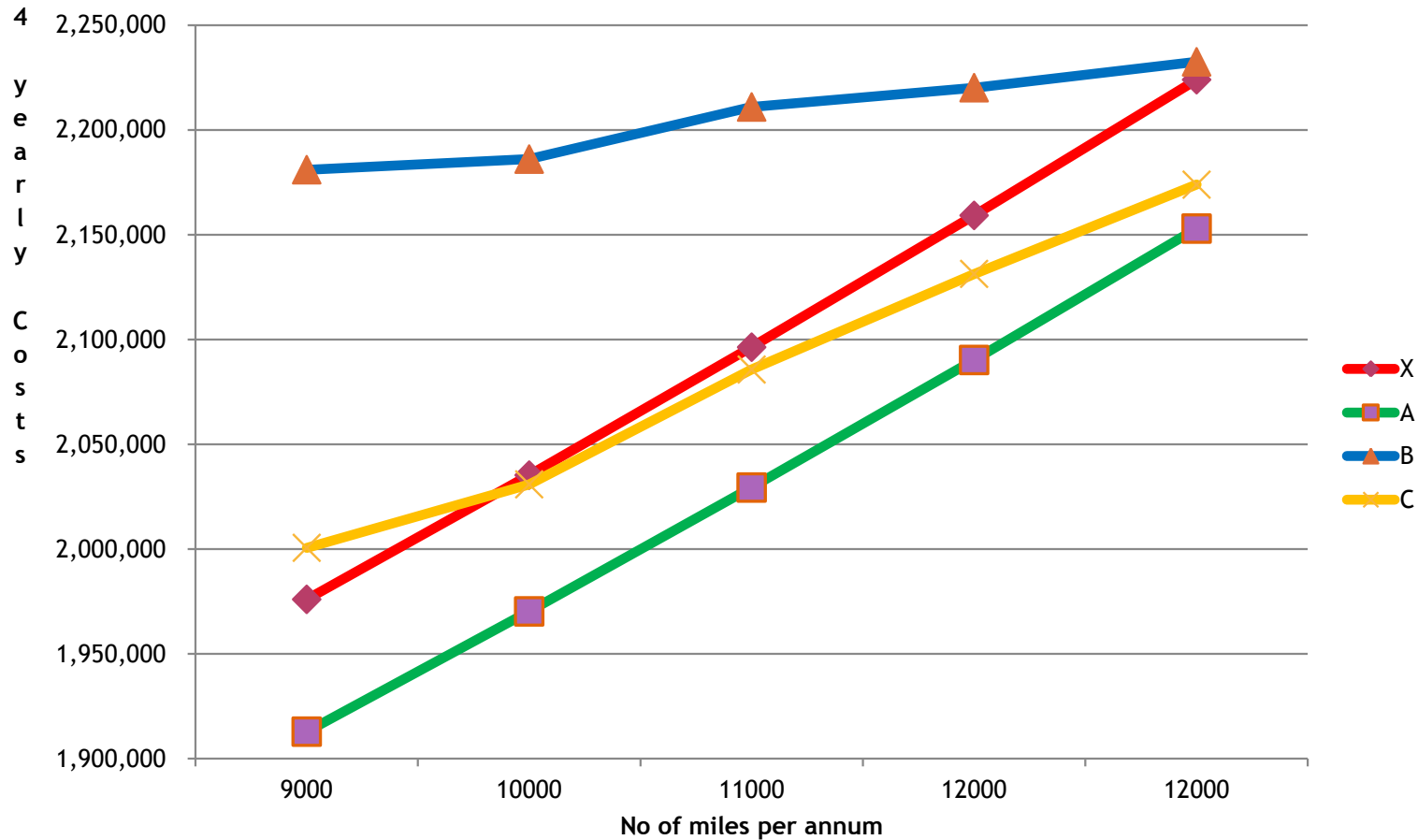
- This is the Projected cost of Leasing the vehicles externally and utilising Transport Services for all servicing and repairs

C

- This is the projected costs of a full Lease, servicing and repairs option .

FINANCIAL ANALYSIS

Option Appraisal



DECISIONS...DECISIONS

Fleet Profile
Choosing the vehicles
Livery & Identity

FLEET PROFILE

BUILDING THE PROFILE

- ◉ **Workstreams Analysis :**

What type of work do we plan to undertake

- ◉ **Management engagement :**

All relevant parties consulted.

- ◉ **Making the Improvements:**

What can we do/add to make things better?

WORKSTREAM ANALYSIS

- ◉ Discussed with the Senior management
- ◉ Short Term requirements, projected future requirements
- ◉ Long term 3 & 5 year business plans.

CHOOSING THE VEHICLES

EMPLOYEES ENGAGEMENT

- ◉ Demo vehicles piloted - feedback.
- ◉ Consultation on the suitable van types
- ◉ Toolbox talks to educate on the why and what for's relating to changes and processes.
- ◉ Business Impact:
 - Operational damage
 - Fuel cards
 - Journey planning



INNOVATION / EFFICIENCIES



Acceleration Control helps you drive more economically

This innovative new option controls the rate of acceleration of the Transit Custom according to whether it's unladen or part-laden. As a result, you can expect to lower your fuel consumption by up to 15%, depending on your usual driving style. The technology can also help reduce the amount of wear and tear on the engine, brakes and tyres, among other things.



Shift Indicator for fuel-efficient gear changes

A light on the instrument panel tells you when to change gear for maximum fuel efficiency. It's a simple but effective way to help make every journey more economical.



A smarter way to re-charge your battery

Unlike conventional systems, Smart Regenerative Charging only charges the battery when it needs it and, whenever possible, avoids doing so when you're pressing the accelerator. This can help save even more fuel and reduce emissions further still.

WHAT WE ADDED



Consultation on improvements:

- ✓ Hand cleaner
- ✓ Racking
- ✓ Lighting
- ✓ First Aid Kits
- ✓ Seat covers
- ✓ Reversing sounders
- ✓ 240V plug
- ✓ Roof racks
- ✓ Pipe carriers
- ✓ GPS Tracking



LIVERY & IDENTITY

LIVERY & IDENTITY



Corporate Restrictions on Design

Corporate Publicity Machine

Procurement exercise for Livery



GOING FORWARD

Processes
Compliance
Improvements

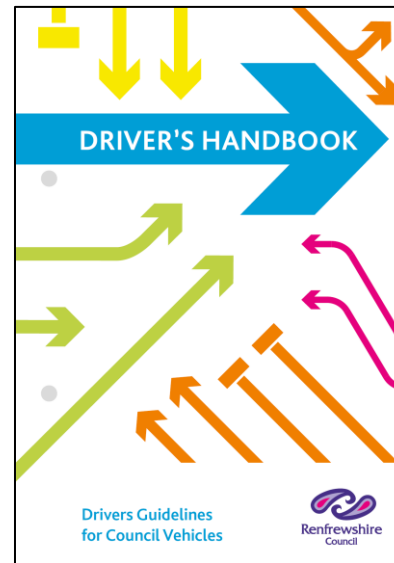


PROCESSES

- Inspections & Reporting
- Maintenance & Repair
- Emphasis on Daily Checks
- Accident / Incident Form
- Follow up process for damages

COMPLIANCE

- ◉ 4 weekly Supervisor inspections
- ◉ Drivers Handbook issued to ALL drivers
- ◉ Online License Checks through Licencing Bureau



IMPROVEMENTS

- Employee buy - in
- Consultation - feedback
- Training & Education
- Transport Forum
- Transport Coordinator Post



JOINED UP WORKING

New collaboration between

Building Services
Transport Services
Manufacturers
Suppliers
Fit out provider
Livery Company

Renfrewshire Council NEW FLEET in partnership with,



QUESTIONS?

