



APSE Building, Housing & Renewables Seminar

# Selling power from municipal energy schemes

20 February 2014

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# Things to consider

- Current power needs
- Aims and objectives
- Best value v complexity
- Embedded benefits
- FITs, ROCs and LECs
- Contracts for Difference
- Regulatory issues
- Sector knowledge



# Options for selling your power



- Private wire to third party
- Selling via FITs or a PPA to a licensed supplier
- Direct PPA to a third party
- Self-supply
- Supply to third parties

# Private wire to third party

Physical



Council



End user

Commercial



Council



End user

# Selling via FITs or a PPA to a supplier

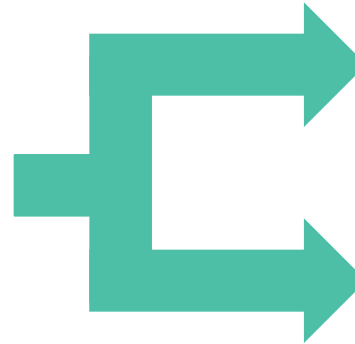
Physical



Council



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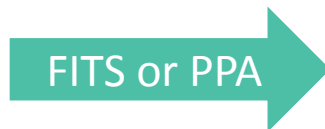


End users

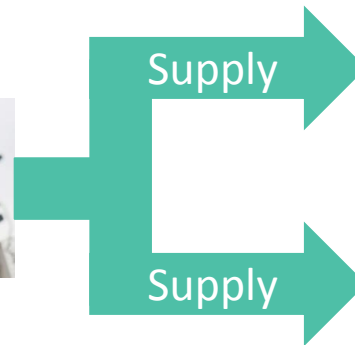
Commercial



Council



Supplier



End users

# Direct PPA to a third party (1)

Physical



Council



DNO



End user

Commercial

Council



End user



Supplier



End user



# Direct PPA to a third party (2)

Physical



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DNO



End user

Commercial

Council



Supplier



End user



Netting Agreement



# Self supply (1)

Physical



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DNO



Council

Commercial

Council



Supplier



Council





# Self supply (2)

Physical



Council



DNO



Council

Commercial

Council



Council ESCo



Council



# Supply to third parties

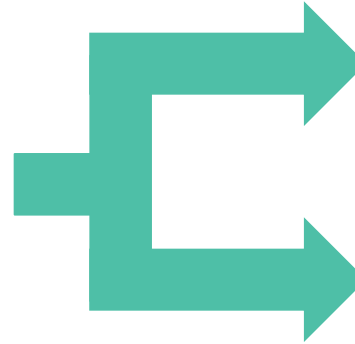
Physical



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End users

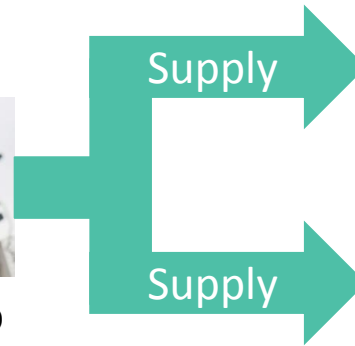
Commercial



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End users

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