

Beond

A coastal landscape at sunset with silhouetted rock formations and a glowing light trail of overlapping circles.

Proud sponsors of today's APSE EVENT

Climate and Ecological Emergency: Building Back Better: Building Back Greener Event



Agenda

- Introducing Beond
- Accessing the renewable supply contract market
- Market and value testing

Introducing Beond

Multi-Award-Winning Energy and Carbon Consultants: Best Advisor, Best Finance Business, Best Green Business, Most Innovative use of Blockchain for Social Good.

Our Mission:

- Helping you achieve your climate ambitions

Our History:

- Established 1999
- Privately owned & independent
- Service over 1,000 organisations
- 42 Strategic Partners
- Provided 336 customers 100% green electricity
- 1,700 successful energy auctions in 2019
- 93% retention
- OJEU DPS framework with 15 suppliers
- Switching site with 20 domestic renewable suppliers - revenue generator plus reward tokens



Accessing The Renewable Supply Contract Market

Sourcing keener and greener energy supplies whilst making savings

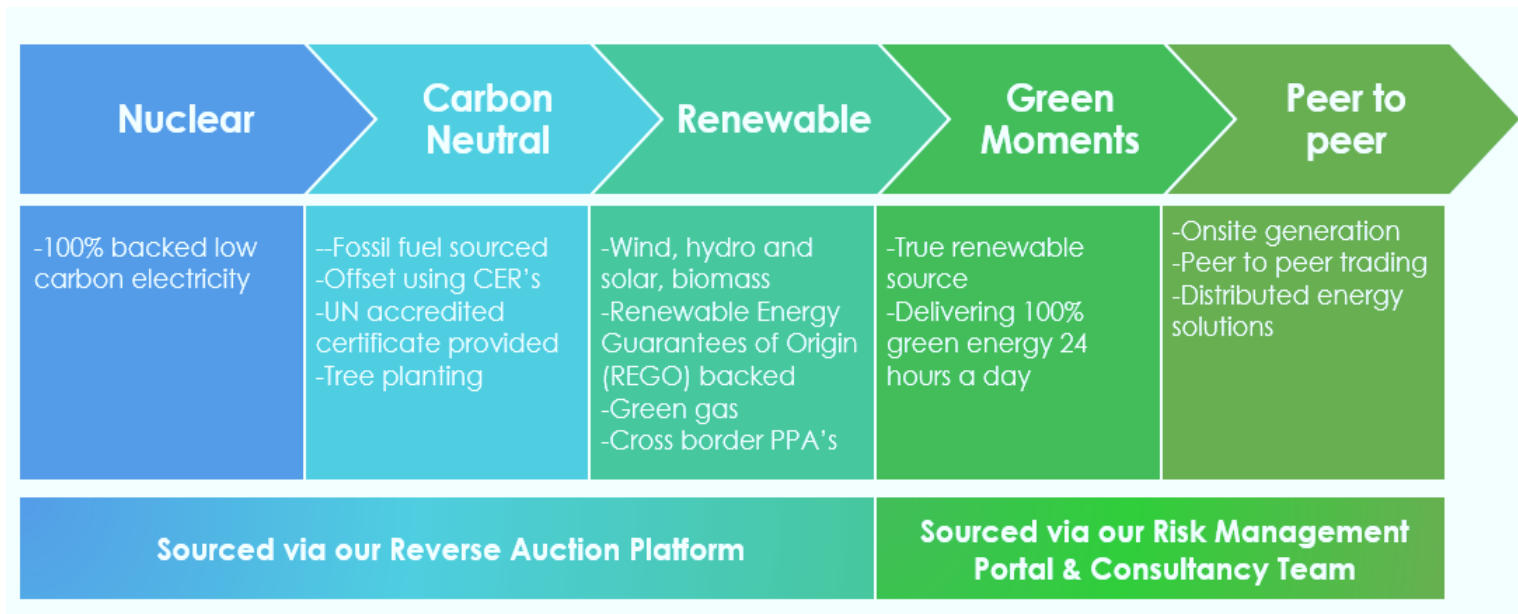
Greener

Each call off is bespoke and competitive

We can set up auctions as 100% green only contracts (low carbon, REGO, Green moments) to meet your specific requirements

All green premiums assessed

100% renewable offers often quote best price



Market and Value Testing

No obligation, no commitment benchmarking

2

Reverse engineer flexible offers to expose hidden premiums
Deploy reverse auction software to expose savings

1

Benchmark current contract
using our software

3

Utilise our DPS
framework option to
deliver the savings

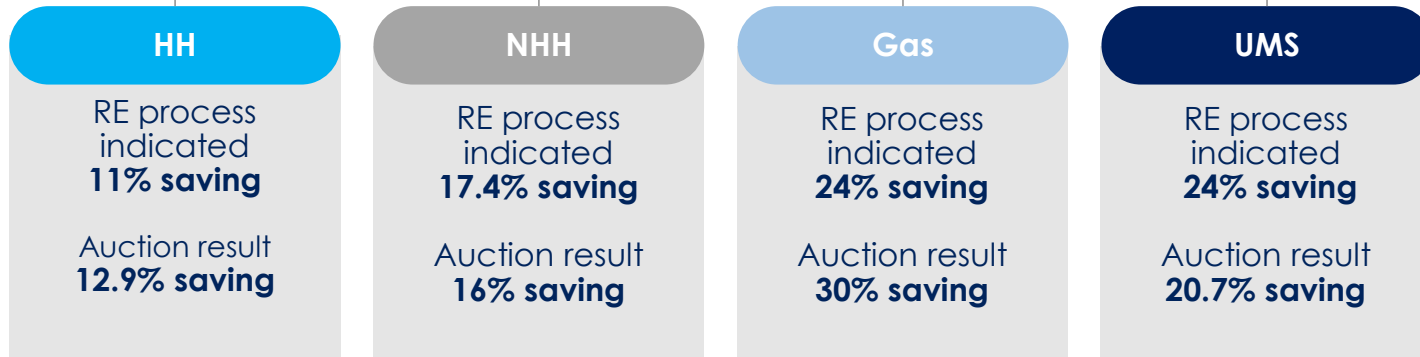
Proving the Value

1. Beonds technology and processes are proven to provide more choice, full transparency and savings against traditional consortium offers – Typically (3% (flex 5% (fixed) savings).
2. VAS include free bill validation, assistance with Climate Emergency reviews and bespoke technology tenders
3. Bespoke requirements for: tariffs for battery sites, PPA, classification changes



Contract Reverse Engineering and Auction Results

Exposing hidden risk premiums and margins to unearth potential savings



The savings have been verified by each authority – case studies and references are available



North Tyneside Council

OJEU Tender for UMS Streetlighting contracts

£270k savings



OJEU Tender for procurement, risk management, PPA and battery tariffs

£400k savings



OJEU Tender for UMS Streetlighting contracts

£850k savings



OJEU tender for procurement, bill validation, solar PV and carbon compliance services

£1.5m savings



OJEU tender for procurement, bill validation, auditing and metering services

£1.7m savings



OJEU Tender for procurement of gas and UMS plus free bill validation

£1.1m savings

Beond



For your free market and value assessment please contact

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