

L•A•S•E•R®

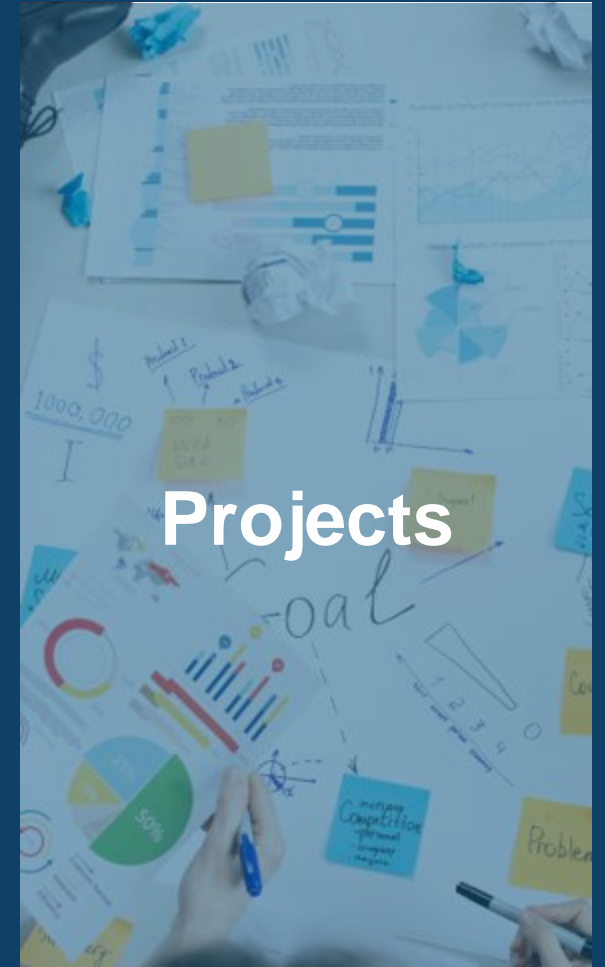
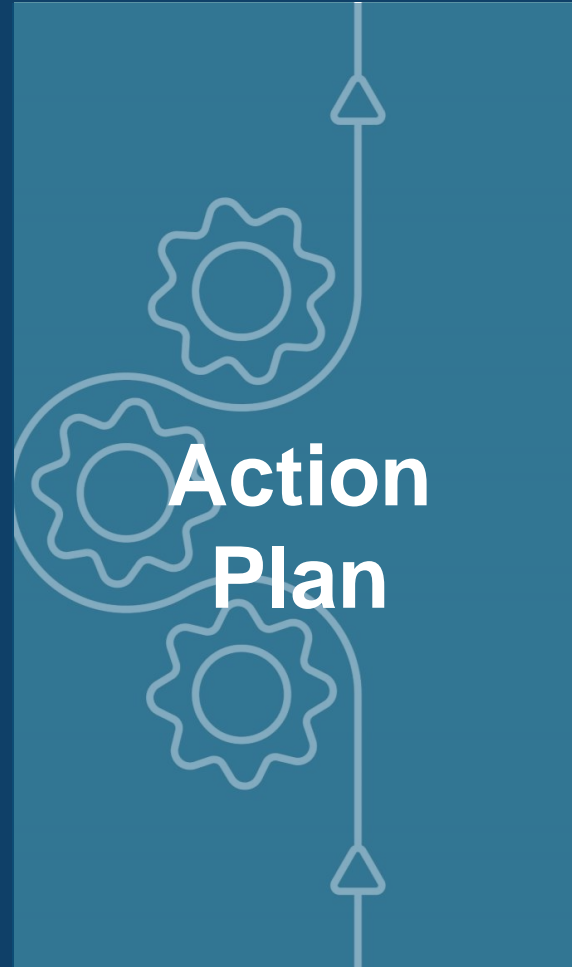


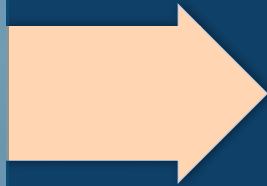
Net Zero Targets: Strategy to Delivery

Ben Ah-Thew – Business Development Manager
Richard Roberts – Sales Manager

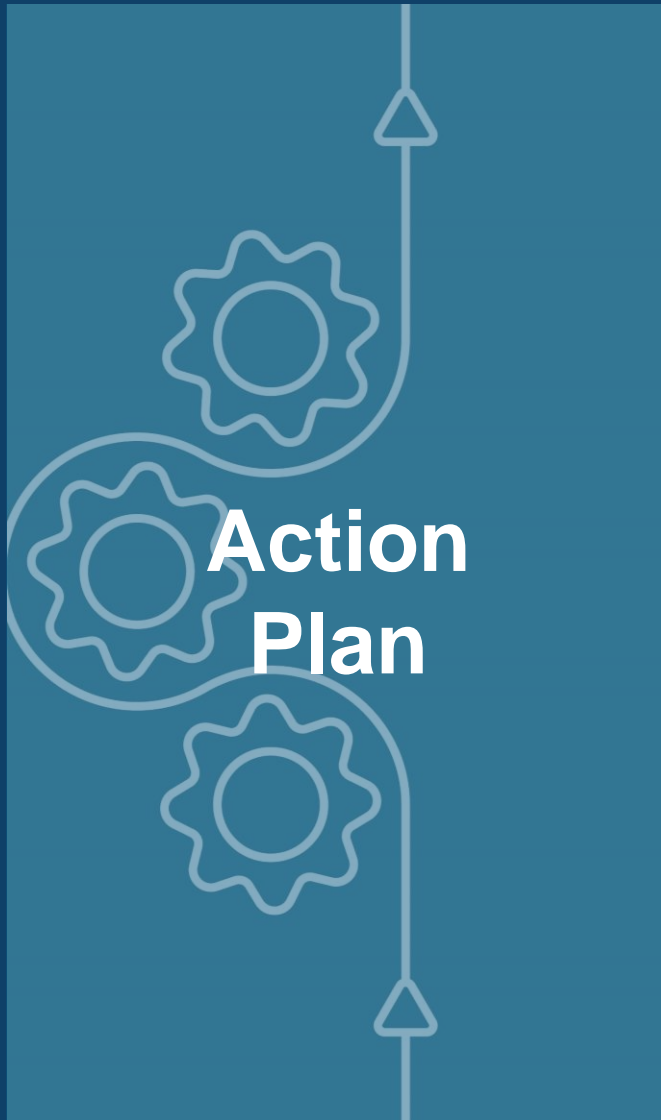


What we'll cover in this session:

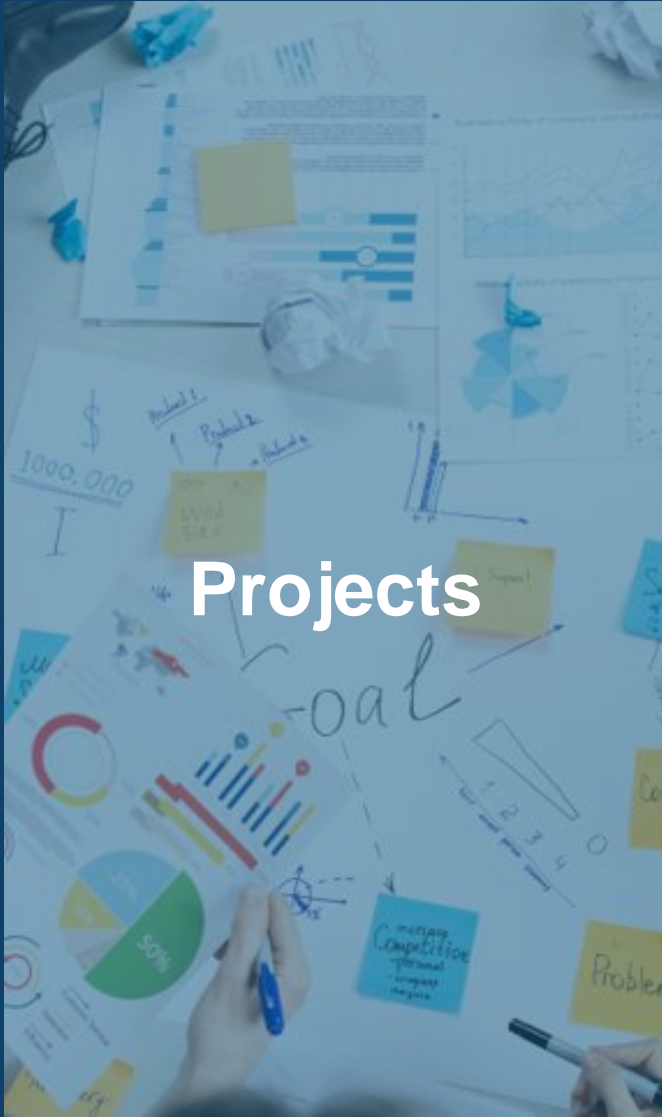




- Understand, priorities, objectives and ambitions
- Estate and fleet future
- Net Zero Target and scope
- VFM/ROI Benchmark?
- Budgets & Funding
- Where could this take you?



- Future of sites within estate
- Vehicle & Building contract renewals
- Understand opportunity, cost and scale
- Information on best & worst performers
- Impact of action/inaction



Projects

- Identify projects
- Feasibility & accurate costing
- Design
- Business case
- Procurement
- Implementation

Key Takeaways

Complex & Competitive

Preparation is key

PREPARATION

Data, Data, Data

Support is available

Case Study : Tunbridge Wells BC

Challenge: needed a partner to support zero carbon journey



Roadmap Service

Awarded Public Sector Decarbonisation Scheme Grant (PSDS)

- Detailed design and specification
- Mini tender

2021

2023

2020

2022

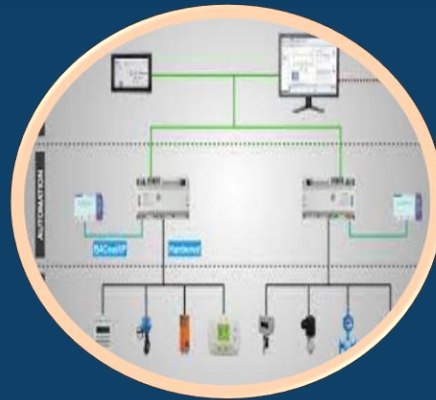
Awarded Low Carbon Skills Fund (LCSF)

- Heat Decarbonisation Plans by GEP
- LASER update roadmap

Project Installation and Management

Procured via our frameworks
Project managed by LASER

Outcome: Procurement & installation of multiple technologies





Case Study : Kent Police

Challenge: needed a partner to develop zero carbon journey





Ben Ah-Thew & Richard Roberts

Business Development Manager & Sales Manager

Any Questions?

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