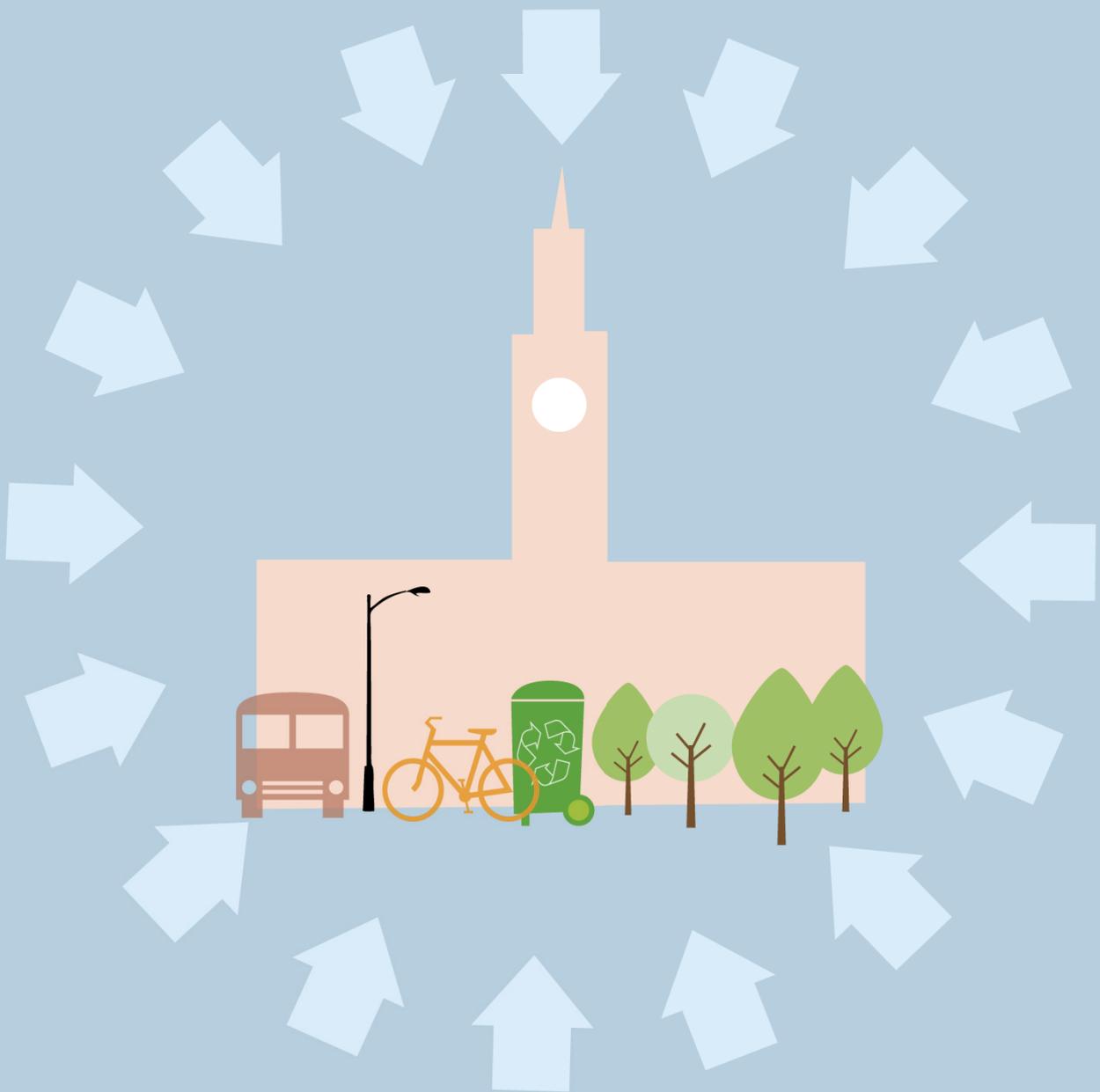


# Rebuilding Capacity: The case for insourcing public contracts

APSE Insourcing Seminar 2019



**Thursday 30 May 2019**

Congress Centre, 28 Great Russell Street, London WC1B 3LS

# Programme

09:00 Registration

10:00 **Session 1 Delivering Insourcing: an Approach to New Municipalism**

**Chair: Cllr Jacqui Burnette, Luton Council**

## **Opening remarks: Paul O'Brien, APSE Chief Executive**

*Paul will highlight the interface between the approach to New Municipalism and the impact of outsourcing in hollowing out local councils. Paul will call for a new approach which embraces insourcing as a means to generate local community wealth building and contribute to a New Municipalism which enshrines the value of local frontline public services.*

## **Rebuilding Capacity: The case for insourcing public contracts**

- Research findings: Why insourcing is a growing response to austerity
- Insourcing: Rebuilding capacity to deliver on outcomes for local people
- The links to income generation, jobs, training and skills.
- Challenging outsourcing myths: why insourcing is taking shape

**Speaker: Mo Baines, Head of Communication and Coordination, APSE**

## **Islington Case study: Realising a political commitment to bring services back in-house**

- A Living Wage for low paid staff
- Breaking down the paper-walls
- Using insourcing as a means to generate new forms of wealth and community engagement

**Speaker: Cllr Richard Watts, Leader of Islington Council**

## **Panel Q & A**

11:15 Coffee and refreshments

11:45 **Session 3 The Context of Insourcing: Dealing with contractor collapses and outsourcing failures**

**Chair: Cllr Jacqui Burnette, Luton Council**

## **Help! The Contractor has gone under!**

- What can local councils do in the event of a Carillion style contractor collapse?
- Use of step-in clauses and contract termination
- Taking into account Public Procurement and EU regulations
- Contract innovation: staying on the right side of contract and procurement law

**Speaker: David Kilduff, Partner, Head of Energy, Infrastructure & Government, Walker Morris**

## **Novating and dealing with Carillion contracts in FM and Property Services**

- How we intervened to ensure service continuity
- The main challenges for FM services including school meals
- Key learning points for other councils

**Speaker: George Eleftheriou, Assistant Director for Property and FM Services, Oxfordshire County Council**

13:00 Lunch and networking

13:45 **Session 3 Case Studies on Insourcing**

**Facilitator: Heather Wakefield, Research Fellow, University of Greenwich**

## **Liverpool Case Study: Reconnecting our services to our City**

- The services: Refuse, Street Scene, Parks, Cemeteries and Highways
- Ending fragmented service delivery to meet our emerging needs
- Embedding quality employment: upskilling staff and working with our trade unions
- Making significant financial savings on the previously outsourced contracts

**Speakers: Paul Murphy, Chief Accountant, and Mike Brown, Chief Operating Officer, Liverpool Streetscene Services Ltd**

## **Stoke on Trent Case Study: Insourcing for improvements in housing repairs and maintenance services**

- Why did we need to insource our repairs and maintenance service?
- Choosing the right model for Stoke on Trent
- Avoiding future cost shunts: Embedding decent pay and pensions into our new service
- Improvements achieved: re-let times, service quality
- Developing a local supply chain and supporting our local economy

**Speakers: Steve Wilson, Operations Director, UNITAS and Carl Brazier, Director of housing and customer services, UNITAS / Stoke-on-Trent City Council**

## **Halton Case Study: Insourcing Leisure Services**

- How outsourcing treats leisure assets; issues of risk transfer
- Cost comparisons; are you paying more to a contractor?
- The Leisure service workforce; key differences
- Regaining capacity: using existing in-house capacity and linking with others to rebuild the service

**Speakers: Paul Wright, Enterprise, Community & Resources Directorate and Chris Patino, Halton Borough Council**

*This session will close with an open forum with the audience and panel facilitated by **Heather Wakefield** to probe best practice in taking forward an insourcing agenda.*

*This will be followed by a quick fire round up guide to next steps.*

## **Taking insourcing forward in your council: An interactive Q&A learning session**

- Developing a rolling calendar of contract reviews
- The critical issues to consider
- Contract cessation and the lead-in to new arrangements
- TUPE and employment considerations
- Using existing capacity and finding new resources to insource services

***This session will include top tips and hints and allow delegates to raise questions with an expert panel.***

15:45 Seminar close

# About the seminar

Insourcing is a growing phenomenon with councils of all political persuasions viewing insourcing as a viable means for service delivery. The need for further information and sharing of best practice on insourcing has been heightened by recent high profile contractor collapses and the threat of more to come.

This highly interactive event will share the findings of the latest research on insourcing and its drivers; being efficiency, greater service integration and de-risking service delivery from poor quality contracted out arrangements. Service quality remains a fundamental reason why councils are insourcing, alongside greater use of their resources and a need to generate new sources of income through commercialisation.

All delegates will receive a complimentary copy of APSE's latest research and will have a chance to find out about the latest developments in this topical area for the public sector. With expert speakers looking at legal issues, public policy and the 'how to' practicalities of insourcing this is a not-to-be-missed event for council leaders, cabinet members/councillors and chief executives, chief officers and senior managers, alongside trade union representatives.

All delegates will receive as part of their booking all refreshments, including a networking lunch, and a delegate pack including the latest APSE research publication 'Rebuilding Capacity: The case for Insourcing Public Contracts' and access to presentations at the event and post the event on-line.

**Reserve your place now by completing the booking form and emailing it back to [vstarmer@apse.org.uk](mailto:vstarmer@apse.org.uk), or by completing the online booking form at [apse.org.uk](http://apse.org.uk)**

## The venue

**Congress Centre**  
**28 Great Russell Street**  
**London WC1B 3LS**

The Congress Conference Centre is in a fantastic location in the heart of London's West End, just three minutes' walk from Tottenham Court Road Underground Station and a short walk from Oxford Street, Covent Garden and theatre land.

The conference venue benefits from excellent transport links by tube (direct to Euston, Charing Cross, Waterloo and Liverpool Street mainline stations), and has two public car parks in the immediate vicinity located in Great Russell Street and Museum Street, as well as metered on-street parking. Cycle racks are available for those preferring to arrive on two wheels, and a 'Boris Bikes' Docking Station is conveniently located in Great Russell Street.

Congress Centre is a non-residential conference venue, but if accommodation is required there is an excellent range of hotels in the immediate vicinity.

## Contact details

Contact name Authority

Address

Postcode

Email Telephone

Please detail any special dietary or access requirements for the delegates listed below (including vegetarian/vegan)

## Delegate Packages Exclusive of VAT

### Whats included?

*The delegate fee covers attendance, delegates' documentation, lunch and light refreshments.*

*Please note that hotel accommodation is not included.*

APSE member delegate fee: **£175 + VAT**

Non member delegates fee: **£259 + VAT**

Commercial delegates: **£375 + VAT**

## Payment details

Please find enclosed cheque made payable to APSE

Please invoice me

(if required please include purchase order number) \_\_\_\_\_

VAT registration number 519 286 915

## Delegate details

Delegate name	Position	Email

**Please confirm that you are happy for APSE to retain your details so that we can send you information relevant to your area of interest. Your data will be used for sign in sheets, delegate lists and hotel lists (where relevant). If you are making a booking on behalf of other delegates please confirm that you have their permission to be included on our database. Our GDPR policy is available on our website: [www.apse.org.uk](http://www.apse.org.uk).**

CANCELLATION & REFUND POLICY: Reservation is a contract. Substitution of delegates is acceptable any time in writing by post, email to [vstarmer@apse.org.uk](mailto:vstarmer@apse.org.uk) or fax to 0161 772 1811. Cancellations must be made in writing at least 10 working days before the event, and will incur a 20% administration fee. No refunds can be given for cancellations received less than 10 working days before the event or for non-attendance. In the unlikely event of cancellation by the organisers, liability will be restricted to the refund of fees paid. The organisers reserve the right to make changes to the programme, speakers or venue should this become necessary.

Register for the seminar:

1

**Online form:**  
[www.apse.org.uk](http://www.apse.org.uk)

2

**Email this form to:**  
[vstarmer@apse.org.uk](mailto:vstarmer@apse.org.uk)