

Efficiencies within FM

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Efficiencies within FM

- Driving change in public services
- Challenging boundaries
- Demonstrating Value for Money



Achieving Efficiencies

Where does it start?

You as a transformational leader

Your team

The demand for change

‘Stepping out of the comfort zone’



Drive Transformation & Deliver Results

Focus on

- Strategic thinking
- Leadership
- Driving change
- Motivation
- Personal resilience



Miss Sarajevo

By
Bono & Pavarotti



My Journey

- Understanding the business
- Focus on people and budgets
- Culture that delivers
- Communicate
- Exceeding expectations (VFM)
- Celebrate success



Ensuring You Don't Get Complacent

Create opportunities to learn

- AGMA Board
- Gateway Reviews
- Stepping Up & Enterprising Leadership
- NW Inspiring Woman Award
- Partnerships



Be Prepared for Challenges

- Pay and grading outcomes
- PFI/BSF
- Consultants review of Council Services
- £1+ million of efficiencies
- Cross-cutting reviews
- Make or buy decisions



Make or Buy: Consultant Review

- FM thought as an ‘easy target’
- Preconceived ideas
- Shared vision for improvements & efficiencies
- Increased learning
- New ways of working



Partnership with Oldham

- Exploration workshops
- Feasibility templates
- Importance of investing time to re-assure, clarify expectations & agree shared values
- Sound governance structure
- Clarify benefits both financial and otherwise



My Message

‘ Maintain your passion for the services you deliver and your personal belief in yourself and the people you manage ‘

