

APSE Advisory Group

Matt Kearsley

Agenda

- Introduction
- Service developments
- How we can help
- Case Studies
- Summary

Buyer

Large Supplier
Database

Ease of
Assessment

Qualified Data

Savings at
PQQ stage



Supplier

Lots of Buyers

Ease of
Qualifying

Opportunities

Savings at
PQQ stage

Main
application

Health and
Safety

Equalities

Environmental



SSIP SAFETY
SCHEMES IN
PROCUREMENT

FOUNDER MEMBER

Equality and
Human Rights
Commission

equalityhumanrights.com



Environment
Agency



OGC

“Purchasers.. should consider using Constructionline as a tool to source suitable suppliers.”

Notifications [Show all notifications](#)

There are no unread notifications for today

[Hide notifications](#)

At a glance

Recently registered suppliers

Recently removed suppliers

Find a supplier

Find an individual supplier by name or by registration number.

Supplier lists

Create and manage your lists:

- ▶ **Run a supplier list.**
Audited lists
- ▶ **Your lists.**
Modify your existing supplier and supply chain lists
- ▶ **Report lists.**
Modify your existing reports

Contracts

Create and manage your contracts:

- ▶ **Create a new contract**
- ▶ Create a tender list
- ▶ Create contract awards list
- Analyse expenditure:
- ▶ **Categories**
- ▶ **Contracts**

Submit feedback

Submit feedback on one of your existing suppliers (requires contract information)

Recently modified lists

Edinburgh
Run a supplier list

Belfast
Run a supplier list

Bath
Run a supplier list

Tatton Park
Run a supplier list

Silverstone
Run a supplier list

Enhanced SME Support

- Free Opportunities Notice Board
- Website
- Registration
- Face to Face
- Meet The Buyer



50+% of database is small companies turnover of < £1m

Areas Of Efficiency

- Individual Tendering (Wirral)
- Maintaining Approved List (Wigan)
- OJEU Advertising (Various)
- Frameworks (Stockport)
- Contract Management (Gwynedd)
- Performance Management (Gwynedd)

OJEU Advertising

- No conflict with EU Legislation
- Proven methodology
- Efficiencies gained early
- Focus on local & contract issues

Sefton Council

- Individual contract OJEU Notice
- Early contractor involvement required
- Financial assessment already completed
- Minimum standards enforced
- Technical PQQ to be completed and scored

Stockport Council

- Framework OJEU Notice
- Categories listed in notice
- Ongoing management of partners
- Visibility of supply chain

- £500K – £10m+ Framework
- Categories listed with no financial constraints
- Constructionline number not mandated
- PQQ to be completed and scored
- 140 PQQ's completed
- 128 had Constructionline registration

Where to start?

- How do you tender?
- What qualification is undertaken?
- Advertising?
- Monitoring of local supply chain?

Summary

- What we do and how we do it
- Developing Constructionline
- Where we can help
- Case studies

In Conclusion

“Constructionline has continued to play a vital role in improving and simplifying the PQQ process...Constructionline continues to provide a critical business improvement tool.”

Sir Michael Latham
April 2009

“Constructionline is proving through continuous growth and development of new initiatives that they are uniquely positioned to help all sectors meet the challenges facing the construction industry.”

BERR