

# Action plan for 2010/11

## Workshop: Building Cleaning

### Unit costs

Action	By who	By when
Repeat existing costing exercise	RB	March 2011

### Evidencing the value of your service (demonstrating value for money)

Action	By who	By when
Market intelligence – competition for comparison		

### Developing performance measures for reducing carbon footprint

Action	By who	By when

### Other data collection issues

Action	By who	By when

### Process benchmarking projects

Action	By who	By when
Window cleaning – common specifications and costs		

**Membership benefits – new services, research, website**

<b>Action</b>	<b>By who</b>	<b>By when</b>
Central trading portal	APSE	

**Campaigning & lobbying**

<b>Action</b>	<b>By who</b>	<b>By when</b>

**Other issues**

<b>Action</b>	<b>By who</b>	<b>By when</b>
Health / Education comparator information	Rob	