



Briefing 10-03

January 2010

## Building cleaning: Costing analysis

This briefing provides details of the costing exercise conducted by APSE building cleaning group in mid 2009. Local authorities were asked to prepare quotations for three typical local authority premises; an office block, primary school and sports hall. Quotations were analysed to determine yearly contact costs, productivity and in some cases revised cleaning schedules. The results are available for APSE members who will be issued with a password on request.

### Key issues

- Costing/pricing methodology varies widely between Councils. Whilst many start with productivity figures, these appear to have evolved over time and inconsistencies are now apparent.
- Some authorities are confident in proposing a typical cleaning regime and likely cost as a basis for contract negotiation. Others are highly reliant on a specification produced by the potential client.
- Many local authority cleaners are already operating in a commercial marketplace and average hourly rates are competitive.

### Overview

Details for each building include:

- Average hourly charge rate for cleaning
- Average productivity rate for each internal area e.g. office, classroom, corridor, toilets in m<sup>2</sup>/hr
- Average number of hours per day/week
- Yearly cost of building
- Typical frequency of cleaning and days/weeks year.

### Accessing to the data

The data can be accessed directly via the APSE performance networks web portal or by contacting Rob Bailey on 0161 772 1810 or [rbailey@apse.org.uk](mailto:rbailey@apse.org.uk) and a password will be issued with the data file.

### Rob Bailey

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