A major two-day seminar at the Hilton Coylumbridge, Aviemore

Tuesday 6th - Friday 9th May 2014
APSE would like to thank the following companies:

- AEIB Schmidt
- Burnt Tree Vehicles
- DAF Trucks
- FAUN-Zoeller UK
- Heil Farid European Company
- Hilton Coylumbridge
- Interpump Hydraulics UK
- Johnston Sweepers
- Mercedes-Benz UK
- Multihog UK
- SMA Vehicle Remarketing
- Tennant
- Wilsons Auctions
- Zero Waste Scotland

Rising Stars Awards (Parks)
- Whisky tasting
- Conference gift, notepads & pens
- Thursday night dinner
- Thursday night drinks reception
- Beer tasting
- Wednesday night dinner
- Tea and coffee
- Name badges
- Attendee list
- Rising Stars Awards (Transport)
- Thursday lunch
- Delegate flyer
- Overall conference sponsor & Rising Stars Awards (Waste)
On behalf of APSE it gives me pleasure in welcoming delegates, exhibitors and speakers to this year’s Fleet, Waste and Grounds services seminar and exhibition being held in the Hilton Coylumbridge, a venue that is well known to many delegates.

This year’s seminar has been designed to promote innovation in service delivery. This is particularly significant given the many diverse and demanding challenges that local government are facing.

The event provides a genuine opportunity for Councils and suppliers to come together and look collectively at how they can share best practice and innovative service solutions which are available from the market place.

This year’s seminar programme will address a whole range of significant issues facing the sector. To support the seminar programme a number of well regarded experts have been confirmed and they will share with you their unique insight and expertise.

Fleet, Waste and Grounds services are quite rightly essential public sector services which are provided to communities and citizens on a 24/7 basis. Increasingly, Councils are under pressure to deliver frontline services in the most cost effective manner particularly given the reduction in their purchasing power. Hence the need to work collaboratively with a whole range of suppliers is more pressing than ever.

This seminar and exhibition will provide a first class opportunity for all attendees to network and discuss emerging service solutions that can enhance and improve frontline service delivery.

On a personal note, APSE would like to thank all the exhibitors and sponsors in advance for their ongoing support in contributing to this year’s event and making it the success it undoubtedly will be.

We hope you enjoy this year’s seminar and exhibition.
Resource Sector Commitment

Is your local authority signed up?

Zero Waste Scotland can help you:

✔️ provide resource efficiency advice to your customers
✔️ position your organisation as a resource provider
✔️ ensure the benefits of waste hierarchy and Waste (Scotland) Regulations 2012 are realised

Sign up for free at www.zerowastescotland.org.uk
Tuesday 6 May 2014

15.00-17.00 Registration and advance exhibition viewing

Buses departing from Aviemore Highland Resort to Hilton Coylumbridge (see bus timetable)

17.00-17.30 Exhibitor reception - Cairngorm exhibition area
   **Sponsored by Hilton Coylumbridge**

19.00-22.00 Casual dining at Hilton Coylumbridge for all seminar attendees

22.00 Entertainment - Karaoke / DJ

Buses departing from Hilton Coylumbridge to Aviemore Highland Resort (see bus timetable)

Wednesday 7 May 2014

10.00-11.00 Scotland’s largest public sector fleet, waste and grounds services exhibition opens

**11.00-12.15 Session One: 2014 and beyond - A strategic overview**

   **Keynote speaker:** Joe FitzPatrick MSP, Minister for Parliamentary Business

   **What is the outlook for local government refuse, fleet, streets and parks services?**
   - The road to 2020 and the ensuring council
   - State of the market for refuse, fleet, streets and parks services throughout the UK
   - How are local authorities responding to the challenges?
   **Speaker:** Paul O’Brien, Chief Executive, APSE

   **Driving the way forward with electric vehicles**
   - The national strategy
   - Progress to date
   - Local authority support
   **Speaker:** Mike Foster, Senior Project Manager, Transport Scotland

12.15-13.45 Lunch and exhibition viewing

**13.45-14.50 Session Two: Fleet management and transport compliance**

   **Responsibilities of Fleet Managers and latest issues**
   **Speaker:** Joan Aitken, Traffic Commissioner for Scotland
Compliance & Awareness
- Recent technical guidance
- Operator licence awareness
- Working time issues / driver hours
**Speaker:** Margaret Simpson, Country Manager - Scotland, FTA

Drivers licence checking: reducing the risks
- Why you need to be certain
- Risk based checks and concerns uncovered
- Issues surrounding grey fleet
**Speaker:** Richard Brown, Managing Director, Licence Check

14.50-15.30 Exhibition viewing (Tea and coffee)
*Sponsored by Johnston Sweepers*

**15.30-16.35 Session Three: Developments in managing and reducing waste**

Waste challenges facing Scottish local authorities
- Implications of regulations
- Recycling / landfill targets
- Waste crime - is this on the up?
**Speaker:** Willie Wilson, Waste & Enforcement Manager, SEPA

Health & Safety within the waste industry
- The Scottish Waste Industry Training, Competence and Health & Safety (SWITCH) forum
- Current workstreams in the Health & Safety forum
- Current workstreams and opportunities in the Training and Competence forum
**Speaker:** Fiona Craig, Resource Management Training Advisor, Zero Waste Scotland

A food revolution: A food waste collection service
- Key areas to consider
- Methods of implementation
- Benefits achieved and challenges encountered
**Speaker:** Stratton MacDonald, Service Co-ordinator - Strategy & Technical Support, South Ayrshire Council / LARAC Scotland Executive Representative

15.30-16.35 **Transport advisory discussion forum** - to debate the latest challenges and opportunities for the sector

16.35-17.30 Exhibition viewing

Buses departing from Hilton Coylumbridge to Aviemore Highland Resort (see bus timetable)

17.30-19.00 Cairngorm beer tasting in the Woodshed
*Sponsored by Hilton Coylumbridge*

18.30-20.30 Gala Buffet dinner in Inverdruie restaurant for all seminar attendees
*Sponsored by Interpump Hydraulics UK*
Thursday 8 May 2014

10.00-11.30 Session Four: The bigger picture for parks

What's facing greenspace services?
• Community involvement
• Greenspace naturalisation
• Climate change resilient parks
Speaker: David Jamieson, Chair, Greenspace Scotland

Award winning parks service (APSE Performance Networks Most Improved 2013)
• Background to the parks service
• Areas of improvement
• How have these achievements been met?
Speaker: Steven Shaw, Environmental Manager, Aberdeen City Council

A broader vision
• Think Families initiative
• Department of Work and Street Scenes combined approach to service delivery
• ‘Get Into’ programmes, apprentices, work placements and academies
Speakers: Glynn Humphries, Service Director and Ian Jones, Street Scene Manager, Wakefield Council

11.30-12.15 Exhibition viewing (Tea and coffee)
Sponsored by Johnston Sweepers

12.15-13.30 Session Five: Service developments and innovation (part 1)

Scottish Fire & Rescue Service: journey of change
• Transition towards a national body
• Fleet efficiencies achieved
• Challenges and successes to date
Speakers: Iain Morris, Head of Assets and Scott Roberts, Fleet Manager, Scottish Fire & Rescue Service

2014 Commonwealth Games - delivering co-ordinated environmental services to ensure a successful Games
• Waste collection and street cleansing operations around venues
• A transport strategy to keep the city moving
• Presenting our parks to the Commonwealth
Speaker: Andy Waddell, Head of Roads, Glasgow City Council
Vehicle utilisation: improving performance in street cleansing

• Where we have come from to where we are now
• Review of systems that reshaped the service
• Achieving financial and emission goals

Speaker: Ronnie Dinnie, Head of Neighbourhood Services, West Dunbartonshire Council

13.30-15.00 Lunch & exhibition viewing

15.00-16.00 Session Six: Service developments and innovation (part 2)

Collaborative procurement for Environmental goods and services

• Working in collaboration to achieve shared goals
• Sharing procurement expertise and best practice
• Role and impact of User Intelligence and Technical Groups

Speakers: Grant Montgomery, Senior Procurement Specialist and Gary Mooney, Category Analyst, Scotland Excel

Moving towards extended frequency collections

• The rationale for extended frequency collection of non-recyclable waste
• Planning and implementing 3-week collections of non-recyclable waste
• The Falkirk Council experience of 3-week collections

Speaker: Louise Bradney, Recycling & Collections Advisor, Zero Waste Scotland

16.00-17.00 External exhibition viewing

Buses departing from Aviemore Highland Resort to Hilton Coylumbridge (see bus timetable)

19.00-19.30 Pre dinner drinks reception at Hilton Coylumbridge

Sponsored by Heil Farid European Company

19.30 Annual dinner at Hilton Coylumbridge (smart suit or equivalent)

Sponsored by FAUN Zoeller

21.30 After dinner speaker - John McKelvie

22.00 Rising Star Awards

Fleet sponsored by SMA Vehicle Remarketing

Parks, Grounds & Streets sponsored by AEBI Schmidt

Waste sponsored by Zero Waste Scotland

22.30 Entertainment

Buses departing from Hilton Coylumbridge to Aviemore Highland Resort (see bus timetable)
Come and see us the APSE Scotland Fleet, Waste & Grounds seminar. 6 - 9 May 2014.

Our Specialist Trucks Account Manager, Robert Snodgrass, will be on hand to attend to all of your enquiries.

Western Commercial

Scotland's only authorised Mercedes-Benz Special Trucks Dealer
0843 224 4685 | www.westerncommercial.co.uk | info@westerncommercial.co.uk

Dundee
Riverside Dist. Centre, Riverside Ave. Dundee DD2 1UR

Broxburn
8 Simpson Road, Broxburn EH52 5NP

Bellshill
Melford Road, Righead Ind. Est. Bellshill ML4 3LR

Govan
260 Broomloan Road, Govan, Lanarkshire G51 2JQ

Dundee
8 Simpson Road, Broxburn EH52 5NP

Mercedes-Benz
Trucks you can trust
Speakers Profiles

Andy Waddell, Head of Roads – Glasgow City Council
Andy is Head of Roads with the largest local authority in Scotland - Glasgow City Council. In his current role, he is responsible for roads and transport services with a combined budget in excess of £60 million. Andy is now enjoying his second spell in local government, having previously worked throughout the UK in civil engineering contracting. Since returning to Glasgow in 2008, he has played an instrumental role in the delivery of some of the Council’s major service reforms. As part of the City Council’s preparations for the Commonwealth Games, Andy chairs a working group responsible for ensuring that the City is presented in the best possible manner at Games time and that services to residents and businesses are provided with minimum disruption. When not ferrying his teenage daughters around, Andy is a sports enthusiast, still playing football, cycling, climbing and following his beloved Kilmarnock Football Club.

David Jamieson, Chair – Greenspace Scotland
David is currently the Director and Chair of Greenspace Scotland, a social enterprise and an independent charitable company supporting the planning, development and sustainable management of greenspaces and green networks as a key part of the green infrastructure of our towns and cities. As a chartered Ecologist and Environmental Manager, David is responsible for managing Edinburgh’s public parks and greenspaces, including the city’s nature reserves, woodlands, allotments, urban forest and Ecoschools programme. Recognised as a high performing service, Parks & Greenspace has secured a number of accolades for the City of Edinburgh, including 24 Green Flag Awards, winner of Britain in Bloom, COSLA’s Gold Medal for Service Innovation & Improvement, the UK’s Best Parks, Grounds and Horticultural Service Team award and Fields in Trusts’ Best UK Landowner. David is responsible for an annual budget of £8.5m and over 150 staff. David also chairs the Government’s Grow Your Own Working Group, a Scottish Government initiative to promote and support food growing throughout Scotland. The group has championed community food growing as a route for personal, social and environmental development, securing a number of legislative and resource commitments to enable wider participation in food growing.

Fiona Craig, Resource Management Training Advisor - Zero Waste Scotland
Fiona joined Zero Waste Scotland in July 2013 following 18 years working for a Social Enterprise, where she was Chief Executive Officer. Fiona brought to her current role of Resource Management Training Advisor experience in strategic management of relationships with funders including Scottish Government, Standards Council for CLD, local authorities, community planning partnerships, NHS Trusts and national, regional and local third sector organisations. Since joining Zero Waste Scotland Fiona has developed the relationship with strategic partners such as Skills Development Scotland and EU Skills as well as continuing to expand the learning and development opportunities for the resource management industry in Scotland. She was instrumental in the formation and inauguration of the SWITCH (Scottish Waste Industry Training, Competence, Health & Safety) forum that met for the first time in March 2014. This forum will seek to improve the learning & development, competence and health & safety landscape for Scotland as it progresses towards a more circular economy.

Gary Mooney, Category Analyst – Scotland Excel
Gary is a Category Analyst for Scotland Excel’s Transport and Environment Category, a role that involves data analysis and liaising with local authority service and procurement colleagues. The Scotland Excel Transport and Environment Category includes framework provision for: Heavy Vehicles, Vehicle and Plant Hire, Tyres, Light Vehicles, Vehicle Parts, Recyclable and Refuse Containers, Organic Waste, Household WEEE and Waste Disposal Equipment.

Glynn Humphries, Service Director – Wakefield Council
Glynn has worked for Wakefield Council for over 30 years progressing through the organisation with a prominent background in the Waste Collection and Disposal. During this time Glynn achieved a Masters Degree in Management and assumed the role of Service Director for Communities in 2009. His responsibilities are Street Scene Services, Environmental Health and Bereavement, Transport Services, and Enforcement including Anti Social Behaviour Unit.

Grant Montgomery, Senior Procurement Specialist – Scotland Excel
Grant is responsible for the development, delivery and contract management of a range of frameworks within the Scotland Excel Transport and Environment category.
Iain Morris, Head of Assets – Scottish Fire & Rescue Service
Iain Morris was appointed the Head of Asset Management for the Scottish Fire and Rescue Service in February 2013 prior to the commencement of the new Scottish Service in April 2013.

Iain’s previous positions with the former Strathclyde Fire and Rescue Service were: Head of Corporate Support 2010 to 2013, Deputy Director of Operations 2007 to 2010, Head of Technical Support & Logistics 2004 to 2007, Fleet Manager from 2002 to 2004. His current role as Head of Asset Management has the responsibility for the management of all of the services assets within the Property, Fleet and Equipment portfolios including all elements of Research and Development. The Scottish Fire and Rescue Service has over 1400 vehicles, 750,000 items of equipment and over 600 building assets. This post is responsible for the administration of over £31M in revenue and £22M in Capital allocations. The Scottish Fire and Rescue Service are now recognised as the largest fire and rescue service in Europe.

Ian Jones, Street Scene Manager – Wakefield Council
Ian joined Wakefield Council in 1983 as an Assistant Gardener having previously worked in the Private Sector for 8 years. He worked his way through the ranks to Grounds Maintenance Manager in 2009, and then into his current role of Street Scene Manager during October 2010 when Street Scene Services was formed, Ian’s role within Street Scene includes the strategic responsibility for Grounds Maintenance, Arbor, Forestry and also an Income Generation Team.

Joan Aitken, Traffic Commissioner for Scotland
Joan Aitken was the Scottish Prison Complaints Commissioners (Ombudsman) from 1999 until her appointment as a Traffic Commissioner. Joan has served as a part time chairman of employment tribunals, disability appeal tribunals and child support appeal tribunals in Scotland. As a solicitor she has worked in both private practice and local government. She is a former member of the Council of the Law Society of Scotland and for many years was editor of that Society’s Journal. She is a Chartered Fellow of the Institute of Logistics and Transport.

Margaret Simpson, Strategic Business Manager - FTA
I joined the FTA in July 2007, as a Business Development Manager, having previously worked for various FMCG companies including: Nestle, Kellogg’s and Bic. My first role at the FTA involved me understanding how the Freight Industry worked and what the membership of the FTA in Scotland needed with regards help and support in running their organisations. In October 2009 I started a new role as Strategic Business Manager which allowed to me to focus on working with some of the FTA’s larger members including: Royal Mail, Wincanton and Travis Perkins, among others. This helped me to gain a much deeper knowledge of the Logistics industry and again better understand how the FTA could help and support its membership. I continue to have responsibility for some of these Key accounts, and now have the job role of Country Manager Scotland, which involves leading the Membership Relations team as well as working with my policy and communications colleagues, to ensure that the voice of Scottish members is heard across the key issues affecting the freight industry.

Richard Brown, Managing Director, Licence Check Ltd
Richard is the founder and Managing Director of Licence Check Ltd, provider of online Driving Licence Checking Services to employers using data from DVLA licence records. Richard spent 30 years working in the Motor Trade before developing the LICENCECHECK brand. He has extensive knowledge of Driving Licence, Driving at Work and related Duty of Care legislation and is an active member of DVLA EDECS (Electronic Driver Entitlement Checking Service) User Group and steering committee.

Steven Shaw, Environmental Manager, Aberdeen City Council
Steven joined Aberdeen City Council in 1996 as an Authorised Officer in the Cleansing – Client Services team. He has progressed through the organisation and was promoted to Area Environment Manager in 2004 and then into his current role of Environmental Manager in 2008. His role includes the strategic and operational responsibility for Street Sweeping, Grounds Maintenance, Parks & Countryside, Arboriculture and Bereavement Services.
Stratton MacDonald, Service Co-ordinator Strategy and Technical Support and LARAC Scotland Executive Representative - South Ayrshire Council and the Local Authority Recycling Advisory Committee (LARAC)

Stratton is an Environmental Health Officer by profession and is a Chartered Waste Manager. He has over thirty five years working experience within those fields in local government in Ayrshire and for the past twenty years he has been employed mainly in the areas of waste management and recycling. He is currently employed by South Ayrshire Council in the post of Service Co-ordinator Strategy and Technical Support within the Neighbourhood Services section based in Burns House, Ayr. Stratton has previously served as a Centre Councillor for the Chartered Institute of Waste Management in Scotland and he is also the current Scottish Executive Representative for LARAC (Local Authority Recycling Advisory Committee), being elected to that position in January 2009.

Willie Wilson, Waste & Enforcement Manager, Scottish Environmental Protection Agency (SEPA)

Willie started working for SEPA as an Intelligence Specialist in July 2008 and took up his most recent post of Waste & Enforcement Manager in March 2012. He was previously a Detective Chief Inspector with Strathclyde Police for over 30 years.
4 Cameras
1 Image
0 Blind Spots

Backeye® 360
NEW, intelligent, 360°
camera monitor systems

Backeye® 360 eliminates problem blind spots; potential dangers for anyone or anything in a vehicle’s path.

Digital images from four ultra wide-angle cameras are combined to create a 360°, bird’s-eye view of the vehicle, delivering a clear, real-time picture on the driver’s monitor, preventing accidents, saving money and lives.

Driving Global Safety

EXHIBITORS
A M Philip Trucktech Ltd
AEBI Schmidt UK Ltd
Alex Inglis & Co (Blantyre) Ltd
AMF-BRUNS UK Ltd
Autoadapt UK Ltd
Autokontrol Ltd
Automotive Leasing
B+B Contracts Ltd
Bott Ltd
Brigade Electronics
Burnt Tree Vehicles
Cebotec Ltd
Civica
CMS SupaTrak
Ctrack Ltd
DAF Trucks
Del Equipment (UK) Ltd
Dennis Eagle
Eberspacher UK Ltd
Econ Engineering Ltd
FAUN Zoeller UK Ltd
Fiat Group Automobiles UK Ltd
Ford Motor Company c/o Inside Track
Geesinknorba
Gullivers Truck Hire Ltd
Hankook Tyres UK Ltd
Aebi Schmidt UK supplies, maintains and provides training on equipment dedicated to all-year-round surface clearing, including winter snow and ice clearance, sweeping and vegetation control.

We operate a nationwide service and maintenance operation, including fast response Field Service Engineers, in-house and on-site product training and a centrally controlled parts service. Aebi Schmidt provides effective solutions to keep roads, airports and motorways clear of waste, obstructions and snow / ice. Our range includes compact sweepers, snowploughs, permanently mounted and demountable spreaders, airport de-icing and snow removal equipment and all-terrain vehicles for grass mowing and hedge cutting.

All our products and services benefit from Aebi Schmidt UK’s unique Total Lifetime Care (TLC) package. TLC is Aebi Schmidt’s commitment to maximise the life and value of its products and services in order to provide exceptional value for money for all customers and clients.

T: 01733 363393
E: uksales@aebi-schmidt.com
W: www.aebi-schmidt.com

Alex Inglis and parent company Noblet Municipal services will be exhibiting in the external exhibition area.

At our Blantyre facility, Alex Inglis carry out repairs, maintenance and servicing on a whole range of chassis mounted equipment keeping your vehicles on the road and legal.

Existing equipment can be removed from your chassis, refurbished to your requirements then transferred onto a new chassis, extending the working life of the equipment and providing a reliable new vehicle at reduced costs.

Alex Inglis are a multi franchise agency for many manufacturers products in Scotland including the GeesinkNorba product range and offer parts, servicing, training and LOLER inspections.

Noblet Municipal Services are a well established municipal hire company, offering contract and spot hire on a wide range of vehicles including food waste. Under current financial circumstances contract hire frees up customers capital away from vehicle purchase allowing investment in core businesses of collecting waste.

Our large and comprehensive parts department stocks a vast range of spares to suit many makes and models of equipment, including hydraulic cylinders, pumps and pto’s.

Portable and static waste compactors and Balers can be maintained and serviced by our mobile engineers and mobile welder.

Customers old or new are invited to visit our stand where we can introduce our new Scotland and North of England Salesman Gary Alderman.

With 95 years experience between the two companies you are guaranteed excellent service, and our team on hand at Aviemore will be glad to advise on vehicle hire and engineering requirements.
A M PHILLIP TRUCKTECH LTD delivers excellence in customer service throughout the East, Central and North of Scotland through our franchise partners, IVECO Truck, Van & Bus, FORD Commercials, ISUZU Trucks, ISUZU D-MAX Pick-ups and a new edition, FIAT Professional Commercials.

IVECO with the EUROCARGO, TRAKKER and STRALIS ranges, is leading the way by delivering SCR only engines to meet EURO 6 standards. All-New 2014 model DAILY offers a platform for every application with van and cab-in-van, chassis and double cab along with chassis cowl and bus applications. And for the extreme jobs, there is ECODAILY 4x4.

This year completes the launch of the full range of FORD Commercials. All offer best-in-class safety, emissions, technology and cost of ownership. ALL-NEW FORD TRANSIT has its official Scottish Launch here at APSE with ALL-NEW TRANSIT COURIER due shortly. Going from strength to strength is ALL-NEW TRANSIT CUSTOM, van of the year 2013 and ALL-NEW TRANSIT CONNECT, van of the Year 2014. Along with the ever-popular FIESTA VAN, RANGER PICK-UP, with class-leading 3500kgs towing capacity retained the Top Pick-up title of 2013.

ISUZU TRUCKS offer a range from 3.5 to 12 tonnes, with a manufacturers 36 months warranty. Hard working, tough and dependable, the GRAFTHER and FORWARD ranges underpin the award winning CARE philosophy.

The ISUZU D-MAX Pick-ups give four levels of specification which gets the job done. A 3500kgs towing capacity and 5yr/125,000 mile warranty underscores its Pick-Up Professional title.

Contact A. M. Phillip Trucktech Ltd at Forfar, Tel: 01307 474000 and Edinburgh, Tel: 01506 865000. Visit us at www.amphillip.co.uk

In March 2011 Braun Corporation a privately owned US company along with a partner company Bruno Independent Living Aids acquired a substantial ownership position in the Swedish Company Autoadapt with the aim of offering the widest range of products on the world market for vehicle adaptations specifically for the disabled and elderly.

Autoadapt’s tradition of providing reliable, user friendly safe products is reflected in its commitment to evolving the industry, the addition of products from the Braun corporation has not only complemented the existing product lines but is helping expand its business into key new areas such as taxi’s, community transport and buses. About the Braun Corporation

The Braun Corporation is the largest manufacturer of wheelchair accessible vans, ramps and wheelchair lifts worldwide enabling people with physical disabilities to regain mobility and lead active independent lives. The company was founded in 1972 by Ralph Braun himself a wheelchair user and now offers the most diverse range of vehicle platforms in the Industry from its headquarters in Indiana, USA.

About Autoadapt

Autoadapt was founded in 1996 and has grown to be Europe’s leading manufacturer of vehicle adaptation solutions for people with reduced or limited mobility. The company offers a wide range of award winning, reliable safety tested solutions for adapting vehicles for increased accessibility.

Autoadapt has its headquarters in Stenkullen, Sweden and its UK sales and distribution office in Birmingham UK providing access to products, parts and service support along with technical assistance where needed through our own field engineers.
At APSE this year we are exhibiting our Drive by Wire fuel saving devices. We are launching a new 3 function board which means we can control forward speed, reverse speed and engine rev control all in one small box. Controlling speed on vehicles going backwards makes an important contribution to the reduction of accidents. GEEKONTROL, the zone speed limiter is on display and a demonstration car is on site.

Autokontrol manufacture the Romatic Automatic Grease System described by one national operator as being “the most reliable on the market and the cheapest to maintain”.

Please collect our Customer fuel saving figures from our stand.

Part of the LeasePlan group, Automotive Leasing has delivered innovative fleet funding & fleet management solutions to the Public Sector in Scotland for almost 25 years.

With over 137,000 vehicles including 37,000 vans and specialist commercial vehicles including gritters, snowploughs and electric sweepers you can be sure your fleet is in experienced hands.

- Our Award winning environmental initiative GreenPlan helps our customers make carefully considered choices regarding alternative fuels and supply 95% of all electric vehicles on lease in Scotland.
- Telematics enables fleet and transport managers to maximise the efficiency of their commercial vehicle fleets
- Our salary sacrifice scheme for cars, SalaryPlan, is available to over 30,000 employees and delivers a valued benefit to employees whilst cutting costs and grey fleet risk.

**Good to know**
Fleet News Award Winner 2013  
Green Apple Award Winner 2012  
Green Fleet Awards Winners 2011 & 2012  
Low Carbon Champions 2010  
Public Sector Lessor of the Year 2010  
Fleet News Awards Winner 2010

We've also worked hard to gain ISO14001 accreditation for our Environmental Management Systems to help minimise our own impact on the environment.

**We're listening**
Tell us about the challenges you are facing and we'll show you how we can make it easier to leaseplan.

Visit us at our stand at APSE and speak to our dedicated Commercial Vehicle team, call 0844 493 5840 or email hello@automotive-leasing.co.uk. We're always happy to hear from you.

www.easiertoleaseplan.co.uk
Present in the UK since 1973, Bott Ltd now employs over 300 staff at its 3 UK sites in Scotland, Midlands and South East. Our enhancement centre based in Cumbernauld, Glasgow, offers a local service provision for our Scottish customers and engineers working for nationwide companies. The Cumbernauld enhancement facility offers 25 installation bays and we also provide a full turn key solution of products and services. This allows us to provide our customers with a finished vehicle ready for immediate use.

Together, the Bott group has 3 European manufacturing sites and a fully integrated global sales network employing over 750 people. Complementing our geographical reach and breadth of expertise, we remain, in spirit, a focused company dedicated to the highest standards of customer service and business integrity.

For over 35 years Bott has delivered quality, service and value for money in the specialist in-vehicle conversion industry. By continually striving to be the best at what we do, customers can be assured that their needs will be answered. Our highly experienced staff is constantly updated on all industry legislation and takes great pride in providing in-house project management which is offered free to all customers.

Customers and clients often have specific needs. By drawing on a wealth of experience, Bott is able to provide a range of bespoke solutions for a multitude of applications. Having previously completed work for Fife Council, Falkirk Council, Aberdeen City Council, Aberdeenshire Council, West Lothian Council, Renfrewshire Council, Glasgow City Council, Midlothian Council, Highland Council, Dundee City Council and Perth and Kinross Council, we have standard specifications for most requirements which can be modified to suit any individual requirements or alternatively, we can offer our bespoke design service.

At Bott Cumbernauld, we are committed to delivering peace of mind as well as the very best solution for your business. Our standard three year warranty proves how confident we are, that our conversions will withstand demanding environments and the test of time, whilst continuing to add real value to your business.

Brigade Electronics plc was established in 1976 and is the global market leader in reversing safety, all-round visibility and collision avoidance. The company’s reputation is built upon the quality and reliability of its products and its service and support.

On this year’s stand is Brigade's new low-cost, intelligent camera monitor system that provides the driver with a comprehensive 360° view around the vehicle, making Brigade the first company to offer the choice of two such systems.

Brigade’s range of Backeye® 360 systems provides a ‘bird’s-eye’ view in a single image making it easier and quicker for the driver to assess possible hazards and take corrective action if required. Backeye® 360 systems use four ultrawide-angle camera lenses mounted on the vehicle to capture all blind spots. Simultaneous digital images from the cameras are processed and ‘video stitched’ resulting in a clear, real time surround view delivered to the driver’s monitor in a single image.
Also on display will be Brigade’s patented bbs-tek® white sound® warning alarms. The sound from these alarms dissipates more easily outside of the hazard area than tonal alarms, making the bbs-tek models less annoying. At the same time, however, the source of the alarm and the danger is easier to locate in the hazard zone, making them safer.

The Brigade group is based in the UK, has subsidiary companies in the USA, Germany, France, Italy, The Netherlands and South Africa, and is in partnership with over 50 specialist distributors worldwide.

Established in 1983 Burnt Tree is the UK’s largest Independent Commercial Vehicle Rental Company, offering the widest range of vehicles in the industry, backed by flexible terms designed to put our customers in control. We operate a fleet of over 17,000 vehicles from 21 strategically located sites throughout Scotland, England and Wales. We invest over £80 million annually to ensure it is the youngest, most reliable and efficient fleet possible.

Our fleet consists of the widest variety of vehicles available in the industry, chosen to give our customers, and ultimately the end user, the optimum choice. As well as a full range of cars, vans and trucks we also operate specialist wheelchair accessible vehicles, welfare units and temperature controlled vehicles. The accessible fleet ranges from single wheelchair vehicles all the way through to purpose built vehicles which can carry up to six wheelchairs and everything in-between. Keeping to our mission of providing “freedom through transport”, where safety, comfort and flexibility are our priorities.

Our Scottish branch is strategically based in Glasgow within minutes of the M8 and M74, to ensure we can offer the best possible service to our customers across Scotland for our entire vehicle range. We have a knowledgeable and experienced team who have a combined 50 years experience within the vehicle rental industry, at Burnt Tree Glasgow we pride ourselves on being able to offer excellent customer service with packages tailored to each customer’s requirement.

Save over £80,000 on your fleet operating costs

Faced with the challenge of sustaining high level service delivery while achieving cost savings? The latest developments to Civica’s Tranman fleet software deliver a real return on investment and can help you transform the way you work.

- **Improve workshop productivity with touch screens** – be one of the first to see our new Windows 8 touchscreens
- **Save money with integration and interfaces** - electronic interfaces to service providers can drastically reduce administration time and effort, prevent double entry of data and increase visibility of key fleet data
- **Improve visibility with Dashboards** - simple traffic light system highlights key areas needing attention
- **Reduce administration with automated emails** - communicate quickly and easily with drivers, customers and suppliers
- **Make your operation paperless with Document & Image Storage** - fast and simple solution to view and store images and documents against database records
A leading supplier of fleet management systems, Civica has a proven track record for enabling fleet managers to achieve cost savings and utilisation benefits through improved management information and efficient data capture. With more than 25 years experience, Civica's Tranman customers include over 100 local authority and government agency customers, 90% of UK police forces, 40% of fire brigades and over 100 large private sector organisations.

For more information or to arrange a Civica Fleet Process Review, please call us on 01454 874002 or email tranman@civica.co.uk

Specialist Vehicle Tracking & Driver Behaviour Solutions

Industry Leader
Ctrack provides a wide range of vehicle and personal tracking, fleet management, satellite navigation, workflow, mobile job planning, in-vehicle cameras and security tools with cost effective and scalable solutions that offer a unique combination of flexibility, reliability and functionality that are utilised by many Local Authorities and Utility Companies throughout the UK.

With more than 750,000 systems fitted in 56 countries across five continents, Ctrack is the most comprehensive industry service provider worldwide.

Ctrack in the UK and Ireland are divisions of DigiCore Holdings, a global company listed on the Johannesburg Stock Exchange. Founded in the 1990s, DigiCore specialises in the research, development, manufacturing, sales and support of technologically advanced fleet management, telematics and tracking solutions.

We design and manufacture all telematics hardware, firmware and software in-house in a dedicated research and development facility. This ensures Ctrack has complete autonomy over all aspects of our tracking solutions to deliver a range of innovative features and functionality that meet the precise business and operational requirements of our customers.

Specialist Support
We provide end-to-end support that expertly manages every aspect of the vehicle tracking solution. Useful training and a national network of specialist service engineers ensure that any system is quickly installed and fully operational without disruption, whilst a help desk provides ongoing day-to-day support.

Why Ctrack?
- Global leader in vehicle tracking and telematics
- Regional operating structure with local support
- Industry-leading expertise built over 25 years of trading
- Financially secure and profitable
- 750,000 fleet systems deployed worldwide
- Operating in 56 countries including 15 in Europe
- In-house research and development
Presenting the best of British engineering and manufacturing.

Dennis Eagle has been engineering precision-made vehicles in the Midlands since 1907, rising to become market leaders in the refuse collection vehicle (RCV) sector in the 21st century.

We strive constantly to improve our products with innovative engineering solutions to meet the tough and ever-evolving requirements of legislation and our customers.

We invite you to see our best RCV yet: the all-new Elite 6. Our in-house research and development teams worked hard to improve the chassis specification, ergonomics, safety and efficiency of the Elite 2. The result is a purpose-built RCV that meets the tough requirements of Euro 6 emissions standards without sacrificing performance.

From the crew's perspective, the Elite 6 is a safer and more comfortable RCV. The remodelled panoramic cab offers unparalleled driver visibility, with slim A and B pillars to improve peripheral vision. The single-step low entry walkthrough cab is ideally suited to the crew, allowing easy entry and exit - important on a long day.

The Elite 6 is available in two chassis widths with nine different wheel plans; a variety of suspension, hopper and body configurations are also available in order to accommodate every client's operational environments and challenges.

We look forward to welcoming you to our stand and exploring the Elite 6 with you in detail.

Eberspächer, the market leading manufacturer of independent vehicle heating, air conditioning and climate control systems will be exhibiting their new range of UK manufactured internally mounted air conditioning and climate control units to suit Welfare, Minibus, Ambulance and other Special Vehicle applications.

With its latest range of Airtronic and Hydronic air and water heating systems Eberspächer is able to offer a complete heating solution for all sizes of minibuses, coaches and commercial vehicles. These well-proven, diesel-fuelled heaters provide rapid warm up, high output and quiet operation.

Both Richard How and Mark Bryan will be available to discuss your specific vehicle requirements in more detail. Eberspacher product is fitted to most Council, Welfare, Utility and Emergency vehicles throughout the UK. All systems now come with a comprehensive 3 year warranty through the Total Life Care hotline and is supported by a nationwide Dealer network.

The Handiwash system is designed for those people who come into contact with unhygienic conditions or hazardous fluids or substances. It has the lowest power consumption and largest capacity of any products on the market, is maintenance free and available in both 12v and 24v.

For further information, please contact

Richard How, Heating Sales Manager richard.how@eberspaecher.com

Eberspacher (UK) Tel 01425 480151

www.eberspacher.com enquiries@eberspaecher.com
APSE 2014 will see the launch of the “E” plough HD. Some 30% heavier than the “E” plough, the HD (Heavy Duty) version has been developed in response to customer demand where operating conditions feature heavy and drifting falls of snow.

With the option of two attack angles as standard the HD version of the “E” plough will continue to build on its success with over 650 units delivered since its launch in 2010.

The Econ pre wet spreaders have had a major revamp with the introduction of the single piece pre wet tank which is now standard on both 6m³ and 9m³ spreaders.

Building on the success of the pre wet range Econ supplied its first combi spreader into Scotland for the winter of 2013/14 allowing the application of glycol for the treatment of bridges as the combination of dry and pre wetted salt.

Demand for Econ’s hot boxes and Roadmenders has never been higher, especially with Scotland’s pothole compensation bill hitting over £1,600.00p per day.

Fife Council has invested in three new 18-tonne, pothole busting Roadmender QCB vehicles. David Lackie, senior manager for roads and fleet operations at Fife, and roads operations teams are “very impressed” so far. “The feedback has been excellent,” reported David. “The Roadmenders carry out the job of repairing potholes effectively and efficiently and the hotbox on the QCB means that the materials used to fill in the potholes are maintained at the correct temperature ensuring high quality repairs.”

FAUN Zoeller is very proud to be associated with the APSE Organisation and is delighted to be and exhibiting at this year’s APSE Aviemore seminar.

FAUN Zoeller UK is a wholly owned subsidiary of the KIRCHHOFF Group, with factories across Europe, Asia, America and the Pacific Rim. The Group produce automotive parts, tools and mobility equipment as well as refuse collection bodies, lifters and road sweepers. Now with 46 Factories in 16 countries over 3 continents the company has grown from the original needle company started in 1785!

The technology and experience from the automotive sector has now been transferred to RCV production and our investment in new robotic engineering is at the forefront of the design and manufacture of the products. This now ensures that each body conforms to EN standards across the range and all of our products have a superior build quality and consistency that this technology ensures.

FAUN Zoeller aims to offer a first class sales and service provision and ensure that all of our products are renowned for quality and innovation. With 11 service depots maintaining over 600 vehicles and 14 fully equipped, qualified field service engineers we ensure that investing in our product is not just for today… but the whole life of the vehicle.

This year we will be attending the RWM exhibition on 16th -18th September at the NEC in Birmingham where we will be unveiling our latest range of innovative products to the market.

FAUN Zoeller are fully committed to engaging and exceeding the needs and requirements of our customers.
Geesinknorba is a leading provider of refuse collection vehicles and waste compactors. We manufacture a wide range of vehicle bodies for different applications as well as bin-lifting equipment to operate with them. Our bodies are fully compatible with each other and with chassis, bin lifts and related products from other manufacturers.

Geesinknorba's track record in innovation is second to none and we continue to lead the way in providing practical solutions for the waste and recycling industry, particularly in new applications such as food waste collections.

Our award-winning hybrid vehicles offer fuel savings in excess of 25% and low-emissions solutions for operators. And our satellite vehicles provide an excellent solution for collections in urban environments with tight streets and restricted access.

Geesinknorba's outstanding lifts are industry-leading performers and, when used with our bodies, provide our customers with a one-stop shop for the business end of their vehicles. Such is our faith in the quality of our products that all bodies and lifts are available with a full five-year warranty and the option of our cost-effective and innovative "Q5" five-year insurance-backed warranty plan.

Our TraceWaste system can be fitted to vehicles to provide the most complete telematics and vehicle management solution in the industry enabling further major savings though increased efficiency.

Our team, including our new Regional Business Manager for Scotland and the North-East of England Colin McMorine, will be demonstrating innovative products and discussing developments including our response to Euro VI legislation. We look forward to seeing you there.

Gulliver’s are specialists in Municipal vehicle hire and we are pleased to be returning to the APSE conference once again this year. We have an extensive fleet of specialist equipment including sweepers, RCV’s, tippers, gritters, water division, skips and hooks to name a few.

Gulliver’s was established over 50 years ago; with the municipal division forming in 2002. We’re a family run company, with strong principles backed by knowledgeable dedicated staff and high quality vehicles. Investment in 2013 of £72 million included vehicles from leading marques Dennis Eagle, Mercedes, Johnston and Scarab.

Our new 11 acre Glasgow facility has direct motorway access to the M8 and features a 9 bay workshop, dedicated parts department, used truck sales and state of the art offices.

With a comprehensive fleet of over 4,000 late registration General and Municipal vehicles, our reputation for service excellence and added value, can be provided from any one of our national service centres. Each of our depots has its own team of mechanics offering 24/7 365 breakdown cover, ensuring we’re ready to work for your business.
Vehicles can be tailored to clients’ individual specifications for either long term or contract hire agreements, where service excellence and added value comes as standard. In addition, we have a spot rental support fleet to bolster contracts and cultivate new business.

We would be delighted to meet you and discuss your specific vehicle requirements. Our strength is listening first and then providing a bespoke solution tailored to your individual operation.

www.gullivers.co.uk

National Hotline: 0870 850 9990

Hankook is one of the world’s largest and fastest growing tyre manufacturers for innovative, high-quality and high-performance radial tyres for passenger cars, light trucks, SUVs, RVs, trucks, and buses as well as motorsports (circuit racing/rallies).

Established in South Korea in 1941, Hankook has become a truly global company supplying tyres as original equipment to vehicle manufacturers worldwide and to replacement markets in more than 180 countries.

Hankook were first introduced into the UK in the early 1980’s and since then the company has progressively built a level of brand awareness and reputation for quality equalling that of many longer established brands.

Internationally leading car manufacturers rely on tyres made by Hankook for their original equipment.

The very latest technologies in materials, construction, design and testing are engaged at all stages in the development and production of Hankook tyres, engaging the combined expertise of more than 600 qualified technicians at R&D centres located around the world in Korea, Japan, China, Europe and the USA.

Hankook tyres are available through a network of quality retailers in support of which Hankook is committed to ongoing development and further strategic expansion.

Hankook retailers recognise the benefits of selling quality products and from the extensive range of sizes and types available will confidently recommend the Hankook tyre best suited to your needs.

For more information please visit www.hankooktyres.co.uk.

Heil Farid European Company, part of the Farid European Group, one of Europe’s fastest growing RCV and Tanker producers, is delighted to support APSE again this year. It has been a very exciting and successful year for both Heil and Farid brand products in the UK market. The acquisition of Heil has not only helped to strengthen our position in the UK and across Europe but has enabled us to expand our comprehensive product range even further and strengthen the services offered to our customers.

Indeed, Heil Farid continues to develop products with specific missions in mind. Investment in these specific product missions is continuing at pace. This will allow us to provide exactly what our customers want and at the same time improve our market penetration in the UK and across Europe.
With this in mind, we are proud to be exhibiting the very latest Farid T1SM22 body variant mounted on environmentally friendly “Euro 6” Mercedes Econic 6x2 rear steer low entry chassis cab.

As always our emphasis continues to be on customer need and satisfaction with vehicles being built to exacting customer specification and exemplary after-sales service.

To get a better understanding of how Heil and Farid vehicles can be of benefit to you, and for an update on our comprehensive product range, please visit us at APSE - you will be made most welcome.

INTERPUMP HYDRAULICS UK LTD, - HYDROCAR UK, is a newly established UK part of the global hydraulic component producer INTERPUMP HYDRAULICS (IPH). The Interpump Group is the world’s largest manufacturer of power take offs and one of the major manufacturer of hydraulic pumps, control valves and other hydraulic components used by a wide OEM customer base.

Using the Hydrocar PTO brand as a sound footing, IPH UK now offers the UK market a manufacturing outlet for components selected by major OEMs.

Thanks to the synergies between the many brands in the group, Interpump Hydraulics can claim a leading role in the manufacture and distribution of components into the markets for mobile on- and off- highway vehicles.

Offering such components as hot shift, constant mesh, pneumatic, power take-offs, gear pumps, piston pumps, control valves, cab controls, split shafts and tanks.

In order to review these products at your leisure we would recommend that you visit our website at www.hydrocaruk.com

We would be delighted to take your call on 01384 292861 to discuss your system needs and to offer you access to a wealth of knowledge and experience from the Interpump Hydraulics Group.

Let us solve your hydraulic equipment requirements

As a regular exhibitor at the APSE show, over the years James A. Cuthbertson Limited have exhibited the full range of winter maintenance equipment. This year we return to the sharp end of the vehicle with snow ploughs being displayed and the contractors favourite, the 3 point linkage mounted tractor gritter. Larger Cuthbertson gritters are available for inspection on various other stands.

After exhibiting the re-designed 3050mm wide power angling snowplough 2012 and a new 1200mm high sectional straight blade snowplough last year, the stand this year introduces three new products to the extensive Cuthbertson range.
On display we have a 3050 x 900mm sectional straight blade snowplough which allows each section to float on cambered roads. A re-think on the popular Straight Vee configuration of 'plough which incorporates a tripping bottom edge and also on the stand, a self loading 3 point linkage mounted tractor gritter which allows the operator to load without de-mounting the gritter or the snowplough.

Our range of snowploughs offer a solution for all applications. 4x4, tractor mount, Hi-lift, straight and fixed Vee, power angling and fixed angle scraper blades, available in either steel or polyurethane, and 5m or 6m wide airfield ploughs are all part of the Cuthbertson portfolio.

The gritter range includes ground drive units, HD towed gritters from 0.8m³ to 12m³ if required, a range of vehicle hydraulic and auxiliary engine demountable, body swap and permanent mount gritters from 1m³ to 12m³, and 3 point linkage gritter from 0.25m³ to 2.0m³.

For more information contact:-
Raymond Reid on 01899 22 00 20 or visit www.jamescuthbertson.co.uk

Founded in 1904, Johnston Sweepers is a world leading manufacturer of outdoor surface cleansing equipment. With the Head Office in Dorking, Surrey and over 200 distributors worldwide, Johnston Sweepers is a major global business which as a result gives us stability and access to major financial backing. Johnston's global reach provides us with unique insight and knowledge, experience gained in a range of international environments that we can use to provide even better sweeping solutions for our customers.

Our production site in Dorking manufactures a wide range of municipal and contractor cleansing vehicles from the 4 tonnes GVM Compact series to chassis mounted units in excess of 18 tonnes GVM. State-of-the-art engineering design facilities and manufacturing techniques ensure that our product range continues to be an industry quality leader.

Johnston Sweepers is also the first manufacturer in the industry to achieve ISO 9001 reinforcing our commitment to ongoing excellence in quality and performance. In 2008 Johnston Sweepers increased our commitment to the environment by achieving ISO 14001 the international standard for Environmental Management Systems (EMS), again the first company in the industry to do so and in 2009 achieved BS OHSAS 18001 for Occupational Health & Safety completing the suite of standards.

From New York and London to Paris, Sydney and Moscow, thousands of Johnston machines are hard at work the world over - underlining our position as the one-stop choice for those who appreciate outstanding performance, reliability and value.

Contact
For more information please contact
Johnston Sweepers Ltd, Curtis Road, Dorking, Surrey RH4 1XF
Phone: 01306 884722
Email: enquiries@johnstonsweepers.com
Web: www.johnstonsweepers.co.uk
Thanks to a fast expanding range, of high-quality, well-equipped and cost-effective vehicles, the Kia fleet team provides tailored services to satisfy companies of all sizes. Our fleet offer is even more attractive thanks to a focus on world-class quality, rapidly strengthening residual values and class-competitive fuel economy and emissions figures which reduce the total cost of ownership.

At Kia, we're always looking for new ways to improve your driving experience. That's why our innovative EcoDynamics technology now extends across many of the Kia car range.

What's more, many of our EcoDynamics models come with free Vehicle Excise Duty (VED) for the first year saving you money. And, for added peace of mind, every vehicle is covered by our 7 year/100,000 mile car warranty. It's all part of our commitment to bringing you more fuel efficient cars with lower emissions and saving you money too.

All of this, combined with our energy-saving tyres and optimal gearshift indicator makes Kia EcoDynamics the smarter choice - both for the environment and your bank balance.

Please come and see us on the Kia stand where you can look at some of our cars. We would be happy to answer any questions you may have. The running costs are favourable and the line-up works well within the public sector business needs.

With the launch of the new, quirky Kia Soul in April and anticipated launch of the Soul Electric there is always something new to talk about and experience at Kia.

**LOGAN inglis Ltd**

Logan Inglis: Bespoke vehicle engineering.

Logan Inglis is virtually unique in terms of its capabilities with regard to delivering purpose-specific, custom designed and individually built commercial vehicle solutions. Logan Inglis have got a range of standard mounting bodies, ranging from 3.5 to 32 Tonne, which they can supply to their customers, but even these “standard” bodies will often be specifically tailored to suit a customer’s particular requirements. Drop side, fixed side, all steel, aluminium or anti-corrosion you give them the specification and Logan Inglis will build you the body you need to match your work-load.

On top of their core vehicle engineering skills however, Logan Inglis also offers a huge range of other options. Through their commercial relationship with HIAB, they provide both the HIAB range of truck mounted cranes and the MULTILIFT products: hooklifts and skiploaders.

HIAB of course needs little introduction. The HIAB product portfolio provides the right solution for moving, hoisting, loading and unloading products, equipment or raw materials – efficiently and safely. The product line contains a complete offering for loading and delivering goods: demountables, forestry and recycling cranes, loader cranes, tail lifts, and truck-mounted forklifts. Logan Inglis offer customers optimum load handling solutions tailored to match their specific loading and materials handling needs.
The HIAB MULTILIFT product range has become a global leader thanks to their excellent reliability and productivity. The core idea behind demountables is of course that one truck can perform different tasks by using different body and container types. Thanks to the wide selection of features and options, the MULTILIFT products, combined with Logan Inglis’ engineering expertise, truly allows their products to meet the customers’ application and operating environment needs.

One of the key issues with running any commercial vehicle these days is making sure that the operator doesn’t fall foul of VOSA (Or indeed the DVSA, from April 1st.) and the OCRS system, particularly with regard to vehicle loading. Any vehicle can be subject to inadvertent overloading, but a tipper or flatbed with its own loading system, such as a HIAB rear-mounted crane, is particularly susceptible to potential overloading issues. That is why Logan Inglis now install VWS vehicle weighing systems on a high percentage of their new deliveries. General Sales Manager Robert Graham explains, “We try to provide a complete one-stop-shop solution to our customers, an approach which has seen us growing very dramatically over the past few years. Many of our customers are worried about the dangers, and expense, of being caught with an overloaded vehicle and so, many of them are specifying that a weight monitoring system should be installed as part of the build process. It is pretty well standard on the vehicles we build for our many municipal customers for example.”

With regard to municipal operations, Logan Inglis also supply the Garwood range of refuse collection vehicles (RCVs) with a complete range of bin lifts and accessories, and, more particularly, can provide completely unique, highly specialised bodies to deliver some of the very specific waste and materials handling demands that are arising from the drive towards higher rates of recycling and lower operational costs within municipal and general service fleets.

Robert Graham continues. “There are three things which are driving the market at the moment. Operational efficiency, green issues, and compliance. We work very closely with our customers to make sure that the equipment we deliver to them are the optimum specification to meet all their requirements. We also offer elevated platforms, tail-lifts, specialised lighting requirements and almost anything our customers might require. The key thing is though that we understand just how important our products are to our customers, and we are absolutely committed to supporting them 24/7; here at our depot, at the customers' premises or in the field. We pledge to provide not just top quality products, but the necessary 'after-care' to guarantee their effectiveness.”

This year brings the introduction of Whole Vehicle Homologation which the Company is addressing in conjunction with the HIAB / MULTILIFT parent CARGOTEC who are seeking European approval for their complete range of products. Specialist products will be addressed through the IVA program.

Providing Vehicle Solutions For Scotland's Local Authorities

Lothian Vehicle Bodybuilders Ltd has been operating in the Bathgate area for the last 20 years with Gordon Nisbet as Managing Director for the past 12 years. Specially trained staff are building vehicle bodies to a wide variety of specifications. Throughout the last 12 years LVB has supplied vehicles to Local Authorities across the country, from Cumbria to Shetland, with 85% of its business coming from Scotland’s governing bodies.

LVB specialise primarily in the 3.5 tonne to 26 tonne market. The wide range of bodies to suit grounds maintenance departments, roads, litter picking and bulky uplifts include:- dropsides & tippers; box vans & lutons in alloy & GRP; beavertail and municipal bodies to various different specifications. LVB also has a purpose-built paint facility enabling quality paintwork to be undertaken. Cranes, tail lifts, towbars & other additional equipment are all readily available too.
LVB understand the market they are in and realize that customers are looking for value for money, particularly in the current economic climate. We believe that the quality of materials used and our highly skilled staff, ensure that our customers receive a first-class product which will stand the test of time. The majority of LVB’s workload is repeat business from existing customers who understand the extra mile LVB goes to ensure that the finished product is top quality and exactly what the customer requires.

LVB are currently moving forward with plans to expand to a new purpose-built facility later this year.

Further information available from Gordon Nisbet, Managing Director.

Examples of our product can be viewed on our external stand.

Mellor is one of the industry’s oldest established and leading accessible coach builders, a business that has consistently inspired the loyalty of customers across the UK for over 40 years.

Rochdale-based Mellor Coachcraft employs 70 staff, building in excess of 180 vehicles a year. It’s focused on meeting exacting requirements needs of the local authority and CTA market. Mellor is ISO 9001: 2008 accredited, ensuring the highest standard of construction and is happy to carry out repairs and refurbishment work to vehicles of any age.

Customer service is paramount to Mellor. The dedicated spare parts department can usually arrange dispatch to customers within 24 hours of ordering to limit vehicle down-time.

Innovative design and engineering has enabled Mellor Coachcraft to achieve full Vehicle Type Approval on all its range, including the Fiat Low Floor Accessible Community bus and the 16 seat Mercedes Benz Sprinter, that is now the preferred accessible minibus for London Hire, who have recently taken delivery of vehicle 150.

The most recent addition to the Mellor family is the 7.5 ton DAF Library vehicle fully equipped with tilt cab, rear air suspension, sliding plug doors and 3 step lift for full accessibility. With this new vehicle Mellor Coachcraft amply demonstrates the company’s specialist expertise in the manufacture of truly accessible vehicles and their commitment to the growth of the company.

Mellor products are built and finished to the most exacting standards by a company that is the acknowledged market leader in the supply of accessible vehicles with the best whole-of-life costs in the industry. Mellor is an excellent choice for discerning local authorities and other user groups across the country.
Mercedes-Benz Commercial Vehicles, including Canter, are supported in Scotland by nine sites with long opening hours for the availability of parts and service. 524h vans operating in Scotland, some are 4x4 Sprinter to cope with the worst weather, have a sub 65min average response time for roadside assistance.

For help with any aspects of the Mercedes range please contact your local Dealer or Philip Chance of Mercedes-Benz UK Ltd on 07785 247724.

As part of the world renowned Turner Group of Companies, Mitchell Powersystems specialise in the comprehensive supply, service and parts of diesel engines, automatic transmissions and off-highway, driveline products.

Supported by Genuine Parts, our highly trained Workshop and Field Service Engineers are on hand to provide full product support, from diagnostics, to refit of remanufactured equipment. In conjunction with our Service Centres across the UK, we ensure our customers receive first class quality Product Support and Aftersales Service, wherever and whenever it is needed.

An ISO 9001:2008 Quality and ISO 14001:2004 Environmental Accredited Company, we pride ourselves in offering optimum levels of support for new product sales, parts and service support.

We welcome the opportunity to meet you on stand 20 to discuss our operational capabilities and provide an insight into the full range of products and services we have to offer.
MTH Autoservices Ltd are the distributor for all Groeneveld products in Scotland and North of England.

This year MTH and Groeneveld, whom are a global manufacturer of Automatic greasing systems and transport efficiency products, have teamed up. By doing so, this will highlight the benefits of the products and cost savings on road vehicles and construction equipment.

Groeneveld are manufacturers of Automatic Greasing Systems, Oilmaster, Levelmaster, Greensight and Speedlimiters. Operating from 35 countries worldwide, they are OEM to all vehicle, trailer, bus, construction and port equipment manufacturers.

MTH are specialists in Auto Electrical Engineering, Rotating Electrics, Air Conditioning, Servicing. Automatic Lubrication for Vehicles, Plant, Industrial and on site installations and repairs.

Groeneveld will be showing the advantages of their Original Equipment systems: Single Line, Twin, Oilmaster and Greensight which is fitted by leading manufacturers worldwide and the UK.

MTH supply and install Municipal Truck Lock to Local Authorities, which holds the parking brake, allowing the driver to leave his cab. If tampered with the Air Horns will activate as a warning; and has been endorsed by Dennis Eagle.

MTH are at the forefront in promoting the latest technology, which includes the new Groeneveld Eco Plus Greasing system.

Please visit our stand where we are demonstrating the advantages of LED Lighting, Oilmaster, Single Line, Greensight and Eco Plus, which helps achieve a lower carbon footprint.

MTH - 01324 633676 / 07768 652211
Groeneveld - 01509 600033 / 07500 090759

www.mthautoservices.co.uk
www.groeneveld-group.com

YOUR EFFICIENCY IS OUR CHALLENGE

**Multihog – Helping you deliver best practice all-year-round**

With budgets decreasing and expectations increasing, the Multihog has a proven track record of enabling local authorities to deliver an improved, more integrated and efficient, multi-purpose maintenance service. This is why, last year, our customers Rotherham MBC won the APSE award for Best Service in Highway Maintenance with their versatile Multihog playing a pivotal role.

**Innovation Insight – More about the machine**
The Multihog is a robust, road legal, hydraulically operated and articulated vehicle which accepts a range of different attachments to the front and rear that are controlled from inside the cab for increased safety,
performance and minimal driver fatigue.

It is innovative in the sense that one machine can be utilised all year round to tackle a diverse range of roads, cleansing, grounds and winter maintenance applications more effectively than conventional plant and vehicles whilst also incurring significant benefits in the process.

The core idea is to maximize value whilst minimizing waste, simply creating more value for you by using fewer resources: One Machine, One Driver, Endless Applications

**Efficiency Evolution – The New range of Multihog models**

We refer to the new Multihog range as the ‘efficiency evolution’ due to way the models have evolved from the success of the original MH90 to offer enhanced advantages to Local Authorities.

Visit our stand to find out more, we look forward to welcoming you!

**Get In Touch – Sales and hire (with or without operatives) available**

www.multihog.co.uk | 01254 703 212 | info@multihog.co.uk

---

Nu-Track design and manufacture specialist vehicles including wheelchair accessible coachbuilt buses / minibus conversions, school buses and courtesy coaches, providing vehicles, to specific requirements of each individual customer, using high quality materials, whilst remaining within customer budget.

Key features of our products include lightweight construction improving fuel efficiency, bonded glazing enhancing structural strength, detachable panels for ease of maintenance, narrow width vehicles providing greater vehicle stability / maneuverability and front glazing design that provides excellent driver visibility.

Nu-Track takes great pride in personally dealing with customers, from initial enquiry stage, to assisting with key decisions, build progress updates and finally delivering a completed vehicle, fit for purpose. Nu-Track consider it important that, a vehicle, once completed, remains in service, therefore we strive to offer a prompt after sales service, which ensures the vehicle is “on the road” when required.

Nu-Track works closely with each customer, not only through the life of the build, but also remains in contact throughout the life of the product. This policy has helped Nu-Track develop a steady “repeating” customer base throughout the UK Local Authority market.

The Company has ISO 9001: 2008 accreditation, VCA Conformity of Production and currently produces vehicles to Individual Vehicle Approval (IVA). Nu-Track was one of the first companies in the UK to achieve ECE Regulation 66 (02) with an alloy super structure.

In November 2012 the Company was acquired by Jeff Wright who owns 100% of the share capital of Wrightbus Limited, which is one of the largest bus designers and manufacturers in Europe. Wrightbus supplies vehicles to major transport conglomerates in the UK, such as First Group, Arriva and Go-Ahead, and having designed and developed the bus, was recently awarded the prestigious contract to supply 600 new route master vehicles to Transport for London.

For more information about Nu-Track, visit our stand today, telephone 028 94 469550 or email enquiries@nu-track.co.uk we look forward to receiving your enquiries.
O&H Vehicle Conversions are one of the leading vehicle converters in the UK. We have been an established converter since 1988, specialising in Patient Transport Service ambulances, front line A&E Ambulances, Wheelchair Access Vehicles, Minibuses and Welfare vehicles.

Our main customers are the UK ambulance services, private ambulance operators, local councils and Motability Operations. We are on a 6 acre site in Goole, East Yorkshire, housing a purpose built 60,000 sq ft manufacturing facility and employing around 200 people.

O&H Vehicle Conversions invests heavily to ensure that our extensive product range continues to offer our customers the most advanced, easy to use vehicles on the market.

Our range of vehicles starts from a 3 seat single wheelchair accessible vehicle to a 17 seat vehicle. We are recognised as a leading vehicle body converter by Renault (UK) Ltd, Vauxhall Motors Ltd, Nissan, Peugeot, Ford, Fiat, Citroen, Mercedes Benz, Iveco and Volkswagen and work in partnership with them.

We have assembled a team of experienced, industry-trained specialists who will work with you to devise a specification to suit your needs. The build process is Lean and Flexible, working closely with vehicle manufacturers to ensure all modifications carried out complement the quality, durability and safety of the original vehicle. This enables us to offer a flexible approach to supplying vehicles to suit your requirements. This flexibility allows us to apply the same high quality and attention to detail to single vehicle orders as well as the capacity to deliver large volume contracts.

Outreach Ltd, Scotland’s leading specialist in the supply and installation of hydraulic lifting and access equipment for use primarily by the road transport, construction, marine and offshore industries. For over 40 years we have been at the leading edge of design and manufacture of loader cranes, hookloaders, mobile work platforms, special vehicles, plant and associated equipment, offering customers a level of service, unrivalled in our industry providing training, technical support, spare parts, maintenance and inspections.

With Palfinger and Palfinger Epsilon we offer customers the global market leading loader cranes ranging from 450 kg – 150 metre tonne.

With Palfinger Palift, we offer customers the global market leading hookloader range with lifting capacities from 2 tonnes to 25 tonnes. We also offer the new Palift Skiploader range with the qualities which have become synonymous with Palfinger.

Outreach Ltd, offer a range of vehicle mounted access platforms with working heights from 13m to 70m, giving us the most complete range of vehicle mounted platforms in the U.K, ideal for street lighting, CCTV work, building maintenance, etc.

As Outreach Specialist Bodies we are able now to offer a complete design, build and maintenance service for bespoke vehicle body requirements. We are able to offer an unrivalled service for all traffic management vehicle requirements.
The design and construction of vehicles with complex combinations of equipment, continues to be an important part of our business. Our company has an impressive history and an equally impressive customer list which is diverse and one which we are proud of and now also includes many of Scotland’s local authorities.

We never forget that satisfied customers built our business and that customers always have a choice.

Penny Hydraulics is a UK manufacturer of award winning vehicle mounted lifting equipment. The SwingLift range of cranes start with capacities of 100kg and bespoke boom lengths to suit small car-derived vans up to models with over four metres boom reach and capacities of over 2000kg.

Two new vehicle mounted cranes will be launched at APSE 2014. Firstly, the innovative 300kg capacity FV300/2 fully hydraulic crane and hydraulic spoil box; a solution to the manual handling of wheel barrows and spoil on and off 3.5t + vehicles without the need to work from height. The crane and box are operated with great precision at ground level using proportional controls.

Also launched at the APSE event will be the new Swing Lift Corner Crane a lightweight, corner mounted crane for loading items such as plant, signage or spoil (with optional manual spoil bucket) where space is at a premium. Ideal for mounting directly onto headboards, the 250kg MWL crane is operated from the ground without the necessity to climb onto the vehicle bed.

Other products include GridLifts designed for installation on highways maintenance vehicles such as gully tankers, to lift heavy covers for efficient gully cleaning and loading platforms with capacities up to 250kg which are used by local authorities across Europe.

Penny Hydraulics carries out all the functions of a fully integrated company with design, manufacturing, installation, training and service capabilities. All products are designed, developed and manufactured to stringent European quality and safety standards at the purpose built UK facility.

For almost 120 years, Peugeot has been at the forefront of the automotive industry, with a tradition of creating stylish cars powered by pioneering technology.

APSE provides an opportunity to view the New 308 SW on our stand. This follows the announcement that New Peugeot 308 has been awarded the coveted European Car of the Year 2014, recognised for its dynamic driving experience, style, efficiency and high-quality. The 308 SW estate, which will be available in June, adds stylish practicality to the mix with CO₂ emissions from 85g/km.

We will also have the New Peugeot Boxer, available on stand which represents the embodiment of an exciting new design direction for the Peugeot LCV range, taking many styling cues directly from the passenger car range by combining a striking exterior restyle with enhanced levels of new equipment in the interior.
The New Boxer is extremely well priced versus key competitors with the UK range will offering 2 badge levels – Standard and Professional. Specification plays a key role in the New Boxer and equipment has been integrated across the range to ensure class leading specification.

Supported with specialist personnel, Peugeot has a broad range of cars, vans and services that are designed with your business requirements in mind, so do please come and see us at the Fleet World Fleet Show or you can call us on 02476 88 4644 or visit www.business.peugeot.co.uk to find out how we can help satisfy your business requirements.

Phoenix Seating is pleased to be returning to another APSE exhibition at Aviemore and hopes to see and speak to customers old and new.

This year we are having a change and moving from our usual indoor exhibition position and re-appearing outside to show our new mobile demonstration vehicle which is fully equipped with all of our latest seating options.

This vehicle gives us the opportunity to demonstrate the seats in ‘real’ working positions which has been a huge success over recent months.

So come and see Sue and Sara for a chat and see what are proven to be the industry’s leading seating products.

Q'Straint, based in Kent, is a world-leading specialist in wheelchair passenger safety solutions. For over 25 years, it has consistently pioneered the most universal range of restraint systems for application in all types of transport whilst delivering the highest levels of safety, durability and reliability. Rigorously tested and fully exceeding all international standards, Q'Straint occupant restraint and wheelchair tie-down systems are designed to be flexible, easy-to-use and straightforward to specify.

For the 2014 exhibition, Q'Straint will be showcasing its new line of QRT retractors alongside QUANTUM, the transportation industry's first fully automatic rear-facing wheelchair securement station.

Designed and dynamically sled tested to handle loads of up to 200kg and up to 150kg respectively, the new QRT 550E and QRT 350E retractors are built to safely securing today's heaviest wheelchairs.

QUANTUM is a pioneering new approach to securement and was developed by combining transportation insight, intelligent technology. Quantum allows wheelchair and scooter passengers to position their chair and by simply pushing a button to secure themselves in a stable and safe rear-facing position without driver assistance.
As an organisation Q'Straint is ISO registered, Motability approved, a pro-active member of several industry bodies and accredited as a UK Investor in People. It is renowned globally for its outstanding after sales service, wide-ranging experience and commitment to ethical practices; all enhanced by its dedicated, nationality diverse team based in the UK.

Palfinger – the company for your lifting solutions offering Lifetime Excellence. Established in 1964, this year the company will be celebrating its 50th anniversary, reflecting on the success we have achieved since our humble beginnings in a small garage in Stoke Newington to being recognised as the market leader in the UK. In 2005 Ratcliff Tail Lifts (as we were then) were taken over by Palfinger AG and this has allowed us to draw on their expertise and knowledge in designing innovative products. At APSE we will have our demonstrator vehicle on site which is equipped with a variant of our RTP35, but we also have an extensive portfolio of products to suit any application from light 500kg capacity lifts suitable for light vans, minibuses etc. to our rugged 1500kg lifts designed for hostile environments. All lifts are also available with a comprehensive range of optional extras. All products on offer are made to order in the UK, with the exception of our cantilever lifts which are manufactured by our sister company in Germany. Palfinger also has an extensive network of service agents throughout the UK, available 24 hours a day 7 days a week for your servicing/maintenance and breakdown requirements. We look forward to meeting you and discussing your requirements.

Seating Innovations driven by Engineering Excellence

Rescroft Ltd is the UK's leading designer and manufacturer of seating for ambulance, police, security and passenger transport. The company specialises in the seating requirements for wheelchair accessible vehicles. Established in 1976, Rescroft has a strong engineering base with a continuous research and development programme that has enabled it to introduce a series of innovative and original products:

• In 1993 the Defender range was launched. It was the first commercially viable M2 compliant minibus seat and the start of a new range of seats that incorporated properly tested anchorages for lap and diagonal safety belts.

• Wheelchair accessible vehicles present difficulties for operators who require space for the wheelchairs. The normal method of using detachable seating creates manual handling problems for drivers/attendants. Further inconvenience is caused by having detached seats back at base to allow space for wheelchairs on route. To overcome these problems Rescroft developed the R2169 seat in 1998, later upgraded to the Plica folding seat. These forward facing seats fold against the vehicle side allowing access for wheelchairs whilst retaining the standard seat in the vehicle for able-bodied occupants. The Plica seat is compliant to M1 test loads and incorporates a spring loaded folding mechanism to avoid manual handling accidents.

• During 2001, in response to the demand for compliant seat fitting, Rescroft developed the Embus floor fixing system. Designed around the traditional method of rail fixings, it is fitted by bodybuilders trained in the system by Rescroft. The procedure is controlled by Rescroft and certified by them and the bodybuilder. The system complies to both European standards: the EU Directives and ECE Regulations.
• A further development of the popular Defender 3 and Titan 3 has been the introduction of the ISOFIX child seat fixing system to these seats. This allows the new, universally standardised system for fitting child seats to cars to be incorporated in vehicles with Rescroft seats. Another first for the industry from Rescroft.

• Recently added is the Winga seat which comes as a Semi High back or High back. Matching the appearance of Rescroft’s semi-high back Defender and high-back Nevis products, Winga’s compact design ensures that, when folded, it will not occupy more front-to-back space than when it is in use, even if the seat is a high-back or has a headrest.

• Rescroft also launched it’s new approach to tackling the inconvenience and expense of manoeuvring removable seating. It is usually necessary to buy quick-release fittings, ready-fitted with individual wheels. These fittings are more expensive and are intrusive. It is necessary to purchase at least two per seat for every releasable seat in the vehicle. Castorway™ offers an efficient, low-cost alternative. By attaching via a simple push-fit fastening, the seat can be tilted back and moved. Castorway is then detached and fixed to the next seat. Only one Castorway™ is required per vehicle.

• Rescroft’s most recent additions to it’s range are the CT Lite seat which saves in excess of 5kg on seats from the normal seat range. The seat pitch is also minimised.

Rescroft’s Technical Department is well respected throughout Europe and is regularly in contact with the VCA (UK Type Approval Authority), TÜV (Germany), RDW (Holland) and others. Rescroft has the only seat belt anchorage test rig in its industry in the UK capable of testing seats and vehicles to the European standards. The quality control system is certified to ISO9001/2008.

For more information contact: www.rescroft.com
Rescroft Ltd, 20 Oxleasow Road, East Moons Moat Redditch B98 0RE.
Telephone: 01527 521300, Fax: 01527 521301, Email enquiries@rescroft.com

Continuing our long and proud association with APSE, Scarab are represented at the show by products from both our summer and winter ranges.

On the sweeping side, gratefully acknowledging the generosity of Falkirk Council, we have one of their two new Azura compact sweepers. Recently delivered, its combination of high discharge, excellent safety, comfort & 4 wheeled steering for improved manoeuvrability have already impressed the council’s workforce.

Alongside, visitors can view the unique Scarab Minor with its unrivalled combination of size, power and performance. These features enable it to successfully operate in town centres, urban estates and outlying villages with total ease and unsurpassed reliability.

Completing the sweeper line up is an M6 twin engine sweeper with Cummins QSB power plant and fluid drive. Designed against a continued background of economic restraint, the M6 sweeper offers extraordinary value to customers’ seeking a robust high performance vehicle, without excessive complexity. Sales in excess of 300 in recent years to the Middle East, South America & Russia, as well as the UK, speak for themselves.
On the winter side we have an Epoke Sirius Ast demonstrator fitted with a 6 cubic metre pre-wet body and mounted to an 18t Mercedes chassis. This spreader features the very latest Epomaster X1 and Scarab SmartCan plough control systems.

So, for an insight into what’s best in the world of sweeping and gritting, visit us and get genuine advice and information on our comprehensive range, be it for spring, summer, autumn or winter.

Stertil-Koni manufacture top of the range 2-post, 4-post, in-ground, Skylift, mobile column lifts and washbay vehicle lifts.

Stertil-Koni, the world’s No.1 commercial vehicle lift specialists, have a range of lifts to meet all your workshop requirements.

The lifts are all hydraulic in operation and offer excellent price to performance ratio, all our lifts are manufactured to meet the highest safety standards enabling them to be sold all over the world.

All Stertil lifts sold in the UK are installed and maintained by our own Garage Equipment Association accredited and factory trained engineers.

Taylor are the world’s leading innovator, designers & manufacturer of 4 wheeled, galvanised steel, waste & recycling bins and aesthetic street furniture.

Supplying 90% of Local Authorities, private sector & facility management companies, Taylor operate on an international scale, supplying waste and recycling containment solutions around the globe.

Our bins are highly durable and exceptionally strong. The range is versatile and designed for a wide variety of waste streams, including; food, paper, cardboard, glass, plastic, metal and cans, to name a few. Our bins keep on working, maximising productivity and providing real value for money. A steel body, hot dipped galvanised and internally welded seams, ensures robust protection in the harshest of environments, protecting the bin from corrosion. Built to EN840 standards the Continental range is the industry standard.

Our Urban solutions redefines the look of waste collection and recycling in public spaces, through aesthetically pleasing and innovative, highly practical design. Versatile, flexible and modern-looking, our Urban Solutions range fit seamlessly into both residential and retail developments as well as providing a high-convenience focus for street waste collection and hi-rise recycling. Easily sited in prime locations, Urban Solutions enable architects, planners, and developers to create more attractive and sustainable outdoor spaces.

Accredited to ISO9001, ISO14001, and products compliant with EN840, EN14803 and EN1501, our products are designed for an extensive range of locations and environments. Through cultural diversity, modern cities, business operation and the latest legislation, Taylor have led the industry through innovation and development for over 50 years.
TBC Conversions is one of the market leading conversion companies operating across the UK and ROI. Based in Dungannon, Co Tyrone, the company has been operating since 2005 and has established a reputation for quality and reliability, working with a range of customers within both the Public and Private sectors.

TBC Conversions, have three distinct divisions:

**TBC Taxi and Bus Conversions:** serving the accessible taxi and minibus conversion market.

**TBC Mobility Conversions:** serving the mobility and wheelchair accessible vehicle market.

**TBC Specialist Conversions:** serving the specialist conversion market with bespoke vehicles.

Vehicles are converted on a range of base vans to meet with customer requirements and in this regard, TBC are Approved Vehicle Convertors for VW, Mercedes, Renault, Vauxhall, Citroen, Peugeot and Fiat.

TBC were the first conversion company in the UK and ROI to secure European Whole Vehicle Type Approval (EWVTA) on their range of VW Crafter and Mercedes Sprinter minibus conversions. The Company were also first in the UK to obtain EWVTA on the VW Caddy Maxi Life wheelchair accessible vehicle.

The company have an expansive customer base including Community Transport Operators, NI Education & Library Boards, Health & Social Care Trusts, Fire & Rescue Service, Local Authorities and Utility Companies. This strong customer base is established and maintained through our commitment to our customers from point of order to vehicle delivery and our high standard of after-sales care.

TBC have a network of local commercial dealerships in place throughout the UK ensuring complete vehicle support. TBC offer a full 3 year “bumper to bumper” warranty on all minibus conversions.

Exhibiting for the first time at this event, we look forward to meeting with you on our stand.

Contact: Joanne Campbell
Mobile: 07766 417676
Email: joanne@tbc-conversions.co.uk

Minneapolis-based Tennant Company (NYSE: TNC) is a world leader in designing, manufacturing and marketing solutions that help create a cleaner, safer, healthier world. Its products include equipment for maintaining surfaces in industrial, commercial and outdoor environments; chemical-free and other sustainable cleaning technologies; and coatings for protecting, repairing and upgrading surfaces.
Tennant's global field service network is the most extensive in the industry. With over 140 years experience in supplying major cities in both the UK and across the globe the company has a reputation for developing innovative, market leading products.

The multi-award winning Green Machines 500ze city sweeper is the world's first Lithium-Ion powered vacuum sweeper specifically designed for city centre and urban cleaning.

With zero exhaust and CO2 emissions, the 500ze provides a significant aid in the drive to reduce greenhouse gas emissions and improving air quality. Significant noise reduction allows the machine to be used to provide early morning or late night cleaning with minimal impact to residents.

Independent tests have shown that the 500ze can carry out more than 8 hours sweeping on one charge, offering a truly environmentally friendly and cost effective solution to the task of keeping city centre and urban areas clean and free from litter.

Contact Francesca Baillie, Tennant UK Cleaning Solutions LTD.
Telephone: 0800 111 4402
Fax: 0845 052 9349
sales.uk@tennantco.com
www.tennant.co.uk

We truly offer a "one stop shop" service for all your fleet needs. Within the T.O.M. Group we have the following divisions:

T.O.M Vehicle Rental - we offer everything from a small van to 6x2 tractor units and small cars to executive cars. Locations in Airdrie, Broxburn, Ayr, Aberdeen, Inverness and Manchester with more locations identified to increase our geographical cover in the U.K.

T.O.M. Vehicle Sales - full range of used vehicles at our outlets at Airdrie, Broxburn as well as our 3 x Mercedes Dealerships in Ayr, Aberdeen and Inverness.

J.W.R Coachworks - manufacture/fabrication of vehicle bodies, refurbishments, accident damage repairs and insurance work.

T.O.M Fleet Management - vehicle maintenance management, fleet administration, vehicle sales/remarketing and third party services.

T.O.M. Fleet Track - our tracking system allows you to manage your vehicles effectively helping you reduce costs and work more efficiently.

J.W.R. Refrigerated Services - temperature controlled vehicles and trailers, vehicles supplied with recorders and printers, full variety available for rent.

T.O.M. Recovery Services - large fleet of roadside service vehicles, National service, light and heavy accident assistance, IVR trained technicians, PAS 43 accredited recovery and members of AVRO and RRRA.

T.O.M. Auto Electrics - supply and fitting services, full range of diagnostic systems.

T.O.M. Auto Shop - full range of consumables for all motorists needs.
Heavy Commercial Workshops - six weekly inspections, M.O.T. preparation and presentation, mobile service units, mobile tyre repair units, 24/7.

M.O.T. Stations - light to HGV and Dangerous Goods vehicles, largest DP lane in Scotland, we can accommodate most vehicle types.

Tachograph Center - digital and analogue repairs, tachograph calibration, supply and fitting, digital software.

Locations in: Airdrie, Broxburn, Aberdeen, Inverness, Ayr and Manchester

Treka Bus – now with 7 year warranty

Stands 45 and 51

This year Treka Bus will showcase two wheelchair accessible minibuses built on the latest Mercedes Sprinter Euro 6 platform. These two Treka 16 coachbuilt buses also come complete with industry leading 7-year warranty now offered on all new Treka Bus vehicles.

Following the creation of a sister company dedicated to the manufacture of GRP automotive body panels and the introduction of the Mercedes Sprinter Euro 6, Treka Bus took the decision to increase its conversion warranty from an already industry leading 5-year warranty to an exceptional 7 years, an industry first.

The warranty covers the side entry door, heating and ventilation system, saloon seating as well as the conversion itself.

One of the vehicles on display will be fitted with the PLS passenger lift safety pack that includes, Safe Stop, Door Safe and throw-over handles along with the Treka Bus safety pack made up of front and rear park assist, reverse camera and side view camera via a single monitor. These options along with the unique Treka Bus Voiceover Information System provide market leading passenger and vehicle safety.

More from: sales.central@trekabus.com | +44 (0) 1484 400889.

Vauxhall are delighted to be back supporting APSE at this year’s event in Aviemore. We value this key opportunity to meet with fleet decision makers and showcase our extensive range of innovative products.

Our forward-thinking philosophy and drive for excellence has resulted in an extensive line of innovative vehicles. Our award-winning commercial vehicle range continues to go from strength to strength and we remain the largest manufacturer of light commercial vehicles in the UK.
2014 sees the launch of the all-new Vivaro, which we expect will be even more successful than its champion British-built predecessor. With its best-in-class engines, new design and new technologies inside and out, New Vivaro promises to invigorate the light commercial vehicle segment. Building on the unrivalled success of the original vehicle which has enjoyed a 13-year/900,000 unit product run, New Vivaro will be available to order later this year.

Just recently, we have expanded our competitive Combo range with the introduction of the Combo L2H2 that offers cavernous loadspace volume and a payload of up to 1000kg. Not forgetting Movano - with tipper, dropside and Luton models available, the Movano is big on choice.

On the car front, we have recently launched New Insignia with class-leading 98g/km CO2 emissions, 76.3mpg (combined) and best-in-class whole life costs. Not only this, our new ‘whisper quiet’ 1.6CDTi engine has just been introduced into the Astra and sets new levels in noise, vibration and harshness.

For more information on any of our vehicles, visit www.vauxhall.co.uk/fleet

VPG Onboard Weighing, a brand of Vishay Precision Group, offers a number of patented payload optimisation and overload protection systems to help operators avoid OCRS violations and fines, including the TruckWeigh® system for larger capacity vehicles up to 60 tonnes and the VanWeigh® system for twin-axle vehicles up to 7.5 tonnes. VPG Onboard Weighing also offers the 1300 VUE360 BulkWeigh and WasteWeigh Systems, which feature full integration with the onboard weighing system and offer video data recording capabilities and support for up to eight cameras to provide drivers with a 360º view.

VPG Onboard Weighing has been manufacturing vehicle weighing systems since 1985. In addition to our above mentioned next generation systems we are still market leader of load-cell-based weighing solutions for trade-certified systems. With our in-house production facilities we deliver both standard products and bespoke solutions made to customer specifications. A commitment to customer support includes a highly experienced service staff, including on-site support for customers in the UK; specially-tailored training courses on a variety of systems; and service contracts and extended warranties to help reduce maintenance costs.

VPG Onboard Weighing is doing business as VPG Systems UK Ltd., formerly doing business as Vishay PM Onboard Ltd.

VPG Onboard Weighing
Airdale House
Canal Road
Bradford
BD2 1AG
Website: www.obwvpg.com

Email: obw.uk@vpgsensors.com

Phone: 01274771177
Fax: 01274781178
Vision Techniques Ltd  
Telephone: 01254 679 717  
Web: www.visiontechniques.com  
E-mail: info@visiontechniques.com

Vision Techniques has been providing vehicle safety solutions for 25 years, and this year we’re celebrating our 25 year anniversary at APSE by revealing our new control identification system VT Ident, as well as demonstrating our upgraded Banksman Auto-Braking radar. We’ve also re-launched VT TurnSafe, a dedicated range of safety products designed to alert and detect cyclists when driving in busy areas.

VT Ident – Radio Frequency control system
Our exceptional new control system regulates access to any systems on a vehicle; including on-board machinery, vehicle ignition and door security – helping to prevent accidents, injuries and theft. Our Ident system can be tailored to control any aspects of a vehicle, or be limited to front or rear control. The system uses programmable tags which authorise the use of the vehicle or rear machinery.

VT Banksman Auto-Braking Radar
Saving you money by reducing collision risk and operating costs, our best-selling, intelligent, fully programmable radar system includes reversing alarms to alert and warn the driver, increased visibility including LED lightboards for pedestrian and vehicle awareness, and automatic braking when objects are too close to the vehicle.

VT Live™ - watch, review and download from your fleet anywhere, anytime.
Providing evidence to reduce false claims, VT Live is a wireless streaming drive recorder that can display live video footage from vehicle-mounted cameras to any location using remote activity. Footage can also be reviewed, downloaded and is tagged with GPS and G-sensor data. The system can now also be viewed on mobile and tablet devices.

Volvo Truck and Bus Centre North & Scotland have twelve dealerships in total, located in: Aberdeen, Ayr, Blyth, Carlisle, Edinburgh, Glasgow East, Glasgow West, Inverness, Lancaster, Perth, Teesside and Washington. In addition, we offer a Used Truck Sales Centre and dedicated Municipal Sales department. Today’s transport operations need more than superior vehicles and this is why we are committed to working with all our customers to deliver Total Transport Solutions that help you deal with whatever challenges you face and to help maximise profitability from your vehicles.
New Truck Sales
- Vehicle range: FH16, FH, FM, FMX, FE, FL
- Advice on the most suitable vehicle specification for your needs
- Detailed information on weight distribution, vehicle performance, economy and whole life cost
- Flexible portfolio of financial services and bespoke maintenance packages
- Up to date knowledge of legislation
- Experience of highly specialised applications
- Fuel Management Service – reduce fuel consumption by up to 10%

Dynafleet
We can offer the complete transport management and information system to suit your transport needs. Dynafleet can help your organisation to make day-to-day decisions that result in more efficient transport planning such as minimising vehicle downtime and monitoring vehicle progress, regardless of your company size.

Aftermarket Services & Features –
24 hour, 7 day operation - 365 days per year
- Volvo qualified Technicians & state of the art facilities
- Full Contract Maintenance
- On-site MOT preparation
- 5 VOSA Authorised ATF Lanes across the region in 2014
- Fully equipped service vehicles for breakdown support and off-site service support
- All makes and Trailer repair & maintenance
- ‘Frontline’ support - a dedicated diagnostic and technical support resource able to provide cover 24 hours a day
- Tachograph/Speed limiter fitment, repairs and calibration
- Vehicle recovery and accident repair

All Makes Parts/Consumables
We have the ability and expertise to offer truck, trailer and coach components for all your vehicle requirements. All supplied through the Volvo national distribution system.
- 93% of all parts requirements are supplied from stock with an astounding 99% availability within 24 hours
- Fully qualified and experienced personnel
- 20 plus dedicated delivery vehicles provide twice daily deliveries direct to your door
- Genuine parts to ensure the highest level of performance
- Comprehensive replacement Parts warranty

Do you want a telematics system that saves you money, makes your fleet more efficient; both in time and on fuel, and that can be controlled simply and easily, even from your smart phone?

Sounds good doesn’t it? Well, we at Vtec Solutions are the leading provider of the UK’s award winning telematics system, brought to you by Tom Tom Telematics.

The system, known as WORKSmart offers a fully integrated and efficient fleet management solution. This smart system drives major savings across all areas of your fleet operation. This is a state of the art, real time solution that is easy to use, with smart reporting technology that allows you to easily demonstrate time and cost savings from day one.
TomTom Telematics are the market leaders in Europe, and with over 185,000 vehicles fitted, we have an abundance of case studies to demonstrate just how much this system can change the way you operate.

So don’t fall behind, get ahead and start thinking of how you’ll spend that extra budget you’ve saved on another area! You’ll find us in the main conference area. Stop by for a quick demonstration of how WORKSmart can start saving you time and money today.

Vtec Solutions, the most important visit you’ll make.

**TomTom Telematics** in partnership with **Vtec Solutions Ltd** are showcasing the latest innovations to drive down the costs of operating your fleet.

TomTom Telematics are market leaders in Europe with over 135,000 vehicles fitted with, and tracked by our equipment today! We have the **Technology**, **Knowledge** and **Experience** to ensure we keep ourselves and our customers ahead of the rest!

In April 2010 **West Dunbartonshire Council** installed **TomTom** equipment across their fleet. This was a significant investment, especially as budgets were being cut. Nevertheless **Rodney Thornton, (Manager of Fleet and Waste Services)** and his team were confident that its introduction would prove to be successful.

“As a result of improved control of the vehicle fleet, the Council is projecting that fuel usage will be down by around 70,000 litres in the period April 2010 – March 2011 when compared to the same period in the previous year. This is significant for the Council as the reduced fuel usage will have covered the cost of the Tom Tom equipment, produced a revenue saving and contributed to the Council’s carbon management targets.

Data generated by the equipment is now contributing to a review of the overall fleet numbers as fleet user departments have meaningful, user friendly information that allows them to make informed decisions about their current and future transport needs.”

Please visit our stand in the main conference area, to find out how **Vtec Solutions Ltd** and **TomTom Telematics** can reduce the cost of operating your the fleet.

---

**Western Commercial Mercedes**

**Mercedes Benz Van Dealer of the Year 2014**

As part of the Eastern Western Motor Group (Est in 1927), Western Commercial Mercedes-Benz have been maintaining, servicing and repairing Vans from the 1960’s and Trucks from 1970’s, yielding over 50 years of experience, and now offer the best range of Mercedes-Benz Commercial Vehicles in Scotland.

As well as the full range of new Mercedes-Benz trucks and vans, we also have an extensive range of Mercedes-Benz Approved Used 1 commercial vehicles, also with a selection from other manufacturers.
Whatever your purchase, you will have the full support of Western Commercial Mercedes-Benz via our fully authorised Truck and Van After Sales department.

Located across Scotland, Western Commercial Mercedes-Benz are your first choice for commercial vehicle solutions. Our teams at Edinburgh, Bellshill, Glasgow & Dundee branches are on hand to provide advice and assistance regarding any aspect of your commercial vehicle needs.

We have experienced Field Sales team for both van and truck who are on-hand to offer you advice and assistance to you throughout Scotland. We are more than happy to come to you to highlight the products and services available from Western Commercial Mercedes-Benz.

**Western Commercial are Scotlands ONLY Authorised Mercedes-Benz Unimog Dealer.**

Other models within the Mercedes-Benz range include:

- ACTROS
- AROCS
- ANTOS
- ATEGO
- ECONIC
- ZETROS
- FUSO
- SPRINTER
- CITAN
- VITO

**What’s at the show?**

This year with the help of our Body Builder partners we will be displaying a Range of Euro 6 Mercedes-Benz products including the new Econic’s, & the New Fuso Canter TF1 2014 Model.

Robert Snodgrass, Western commercial Municipal and Special Products Account Manager and Tony Miller, Western Commercial Fleet Sales Manager will be on hand at the show to assist with any enquiries.

Both Salesmen have a combined experience of over 75 years working with local authority and building fleet sales relationships. Contact details are below:

Robert Snodgrass
Robert.snodgrass@mercedes.co.uk
07778 690060

Tony Miller
tmiller@easternholdings.co.uk
07876884128

www.westerncommercial.co.uk

Whale Tankers, the specialist manufacturer to the waste and cleaning industries, is a regular supporter of APSE and will once again be at Aviemore this year to showcase its latest products and services and to continue the company’s strong links with its loyal Scottish customer base.
The Scottish market has always been an important market for Whale and through continuous investment the market is supported by a team of dedicated engineers and salesman who live and work in Scotland.

Innovation and product development is key to the required level of support Whale is proud to offer and Whale continues to introduce many new enhanced features across its product range. Focusing on operator safety and controls, these new developments have been designed to deliver an overall increase in performance benefits through safe operation and compliance with legislation. Whale personnel will be on hand to discuss and promote these features to visitors at APSE.

Whale Tankers will be using this year’s show to exhibit its a new Vacuum Tank and Jetting combination on a 3.2 tonne GVW Ford Ranger chassis. The unit offers both jetting and suction capability in a highly compact machine in situations where accessibility is restricted. It also has the added benefit of non-HGV licence operation.

Whale’s Sales Manager for Scotland, Alan Steel, will be on hand to handle enquires for new vehicles, parts, service and training courses.

WHALE TANKERS LIMITED
Ravenshaw, Solihull
West Midlands
B91 2SU
Tel: 0121 704 5700
whalemail@whale.co.uk
www.whale.co.uk

Wilson's Auctions – The Complete Package

Wilson's Auctions was established in 1936 and now has 12 sites across the UK.

We are the only auction company in the British Isles to offer a complete national coverage and are therefore able to take full advantage of regional price trends on behalf of our customers.

Wilson's Auctions employs in excess of 400 people across its operations, offering a wealth of experience and industry knowledge in all aspects of sales management.

Wilson's Group have dedicated departments for different assets therefore have a bespoke and tailored service to cater for the professional disposal of any nature of goods.

As we have been in business for almost 80 years we have built up an extensive database of known buyers which is utilised for all of our clients to maximise exposure and sales returns.

Wilson's Auctions run approx. 1,050 auctions group wide per annum equating to over 300,000 lots per year.

Being the largest independently owned auction house in the UK and Ireland this means we have proven expertise you can count on – from an established name you can trust.
Wilson's Auctions are the only auction house to be members of all of the following professional bodies:

- National Association of Motor Auctions
- Institute of Professional Auctioneers and Valuers
- National Association of Valuers and Auctioneers
- National Association of Estate Agents
- Royal Institute of Chartered Surveyors
- Confederation of European Estate Agents

Zero Waste Scotland is funded by the Scottish Government to support the delivery of its Zero Waste Plan. It works with businesses, individuals, local authorities, and communities to help them reduce waste, recycle more and use resources sustainably.

Resource Efficient Scotland is a programme delivered by Zero Waste Scotland. It offers a one-stop-shop support service to help Scottish organisations reduce energy, water and raw material costs by being more resource efficient.

Local authorities and businesses all have a key role to play in helping Scotland achieve its ambitious recycling and waste reduction targets. They also have the potential to create significant environmental and economic benefits for their organisation by driving forward resource efficient business practices. Reducing waste, energy and resource costs during these times has never been so important both for the economy and the environment.

Zero Waste Scotland has a large range of support services and funding available to help achieve these benefits. It has a dedicated team providing support to local authorities to help with everything from implementing service changes and compliance with new legislation, to designing public engagement programmes.

For general information about Zero Waste Scotland, please visit www.zerowastescotland.org.uk. Please visit www.resourceefficientscotland.com for additional information and advice on how to be more resource efficient.

Follow us on Twitter @ZeroWasteScot and @ResourceScot and join in the discussion at the Zero Waste Scotland and Resource Efficient Scotland groups on LinkedIn.
The Rising Star Awards have been kindly sponsored by

AEBI Schmidt
SMA Vehicle Remarketing
Zero Waste Scotland

www. apse.org.uk

For details of other APSE events and initiatives please contact:

Laura McNab
APSE, Unit 18-20
Brandon House Business Centre
23-25 Brandon Street
Hamilton, ML3 6DA

Tel No: 01698 459 051
Fax No: 01698 200 316
E-Mail: lmcnab@apse.org.uk